

# Leadership Roles & Working With Professional Staff

# LEADER



- You are a Leader of the community.
- You may not be greeted at every instance, but people will recognize you even when you may not realize it.
- Understand interactions with staff and professionals.
  - Varies on size of municipality, and/or County
  - Professional Services Vs. Employees

# SUPPORTER



## Perception = Trust

When asked “What factors influence citizen trust?” an overwhelming 88.14 % responded the perceptions of elected officials, while nearly 80 percent also said the perceptions of public employees and the quality of services were major factors. [Rutgers CGS](#)

- Governing Body support
- Praise in public
- Criticize behind closed doors
- Committee/Liaison assignments

# TEAM

The BA will attempt to build consensus condense electeds priorities to:

- Limit multiple leaders driving policy
- Rely on professional staff.
- Acting alone may be counterproductive. If there are individual problems between specific leaders and staff, it is the BA to sift through and report back to the Governing Body.
- Funnell all contact with professionals (Attorney/Engineer/etc.) through the BA or Municipal Manager



# KNOW YOUR RESOURCES

## TEAM: Political & Professional

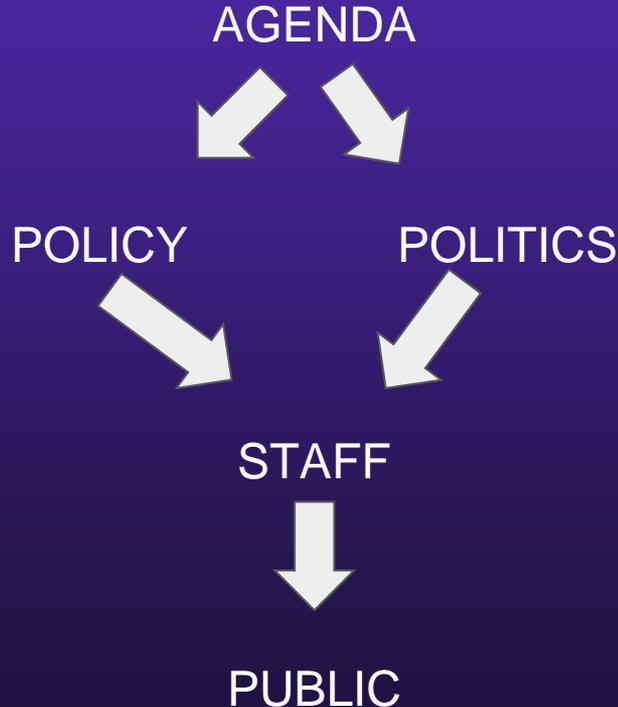
- Political Party can assist with policy direction
- Professional Staff is there long-term. Rely on historical knowledge & their dedication to job, municipality.

## Professional Organizations:

- [NJMMA.ORG](http://NJMMA.ORG)
- [NJLOM.ORG](http://NJLOM.ORG)
- [NJCLERKS.ORG](http://NJCLERKS.ORG)
- The State - DCA library



# KNOW YOUR AUDIENCE & PATH



- Committee Assignments
- Respective Contact
  - Department
  - Local
  - County
  - State
  - Federal)

# PLANNING IS POLICY

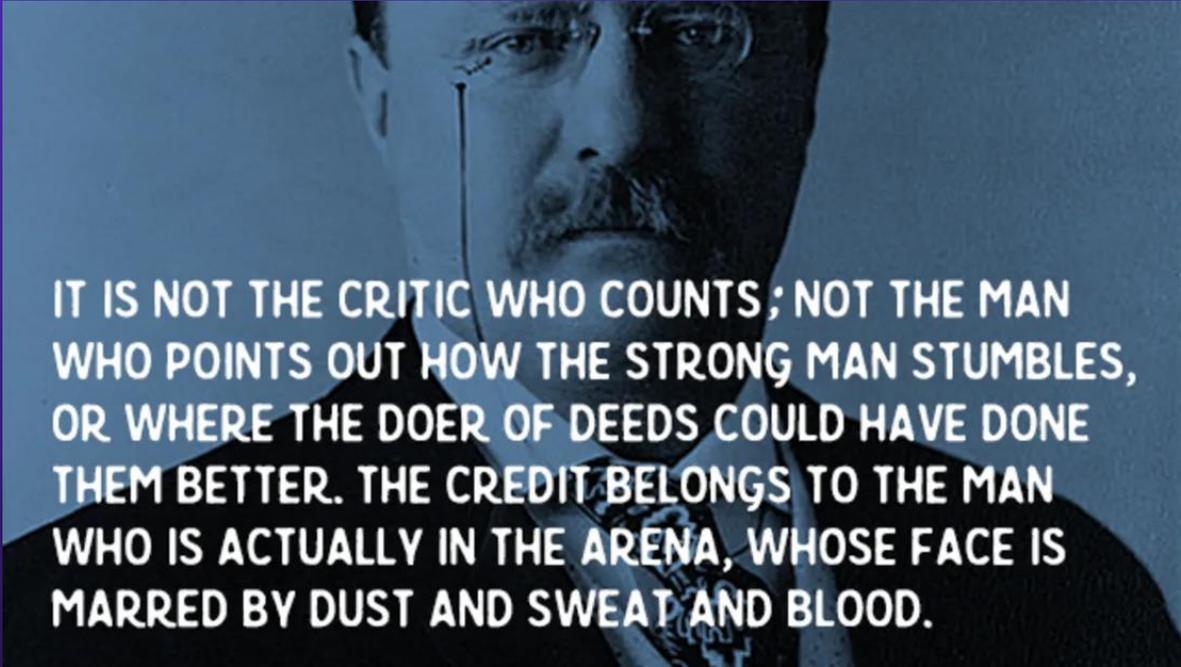
If it Helps the STOCK  
MARKET

It helps your  
MUNICIPALITY

- Continuity CAN be key, but a required change may need planning in addition to quick action
- Grants & Projects can take longer than your Term



- Know your Form of Gov't & Path
- Tunnel Vision
- Man in the Arena



**IT IS NOT THE CRITIC WHO COUNTS ; NOT THE MAN WHO POINTS OUT HOW THE STRONG MAN STUMBLES, OR WHERE THE DOER OF DEEDS COULD HAVE DONE THEM BETTER. THE CREDIT BELONGS TO THE MAN WHO IS ACTUALLY IN THE ARENA, WHOSE FACE IS MARRED BY DUST AND SWEAT AND BLOOD.**

THEODORE ROOSEVELT