

## League Professional Development Program

*“Labor Negotiations 2019 – Understanding Collective Negotiations, Interest Arbitration and Chapter 78 Update and Recent Legislative Enactments Affecting the Employer-Employee Relationship”*

**Tuesday, October 22, 2019**

8:30a.m. to 12:30p.m

Doubletree Hotel

700 Hope Road, Tinton Falls, NJ 07724

This seminar will cover the basics involved in collective negotiations with civilian and law enforcement bargaining units. Topics to be discussed include the process of negotiations, preparation for negotiations, and the scope of negotiations. The seminar will also address impasse procedures including mediation, fact finding, and interest arbitration for law enforcement bargaining units. This seminar will also heavily focus on the impact that Chapter 78 sunset, and negotiations and interest arbitration with the sunset of the 2% hard cap. Finally, this seminar will focus on recent legislative changes affecting negotiations. If you will be negotiating a contract in the near future this is a must attend seminar.

### Schedule:

8:30a.m.-9:00a.m. - Registration, networking and continental breakfast

9:00a.m.-10:30a.m. -

- The Process of Negotiations
- Preparation for Negotiations
- Negotiations and the Scope of Negotiations

10:30a.m.-12:30p.m.-

- Impasse Procedures(Mediation, Fact-Finding, and Interest Arbitration)
- Handling Negotiations Post 2 % Hard Cap
- Chapter 78 and Health Insurance Issues Affecting Negotiations

### Presenter(s):

- **Joseph Hannon, Esq**, Genova Burns, LLC

**REGISTRATION FEE: Member Rate: \$90.00\* Non-Member: \$110.00**

Member rate applies to: Municipalities, State, County, and Municipal Utilities & Authorities.

### TO REGISTER:

-Visit [www.njlm.org/seminars](http://www.njlm.org/seminars)

- Go to the date you are attending

-Download registration form, complete and fax it with your voucher to (609) 695-0151

Questions about registering – contact Donna Bijou [dbijou@njlm.org](mailto:dbijou@njlm.org) or

609-695-3481 ext. 111

**CEU's- CMFO/CCFO-2.0 Bud,2.0 Fin/Debt Mgmt;CPWM-2.0 Mgmt,2.0 Govt;RMC-2.0 Fin,2.0 Prof Devel;QPA-4.0 Off Admin/Gen Duties;CPA-4.0 Fin;NJCLE-4.0,PACLE-3.5\*;RPPO/RPPS-4.0 M/S**

*\*PACLE Course Fees-PACLE courses require the attendee to pay a separate fee (not including registration fees) to obtain credits. PACLE credit forms can be downloaded from the League Calendar page: <http://www.njlm.org/seminars.html>*

**IN CASE OF INCLEMENT WEATHER OR CANCELLATION:** We will announce emergency seminar cancellations via recorded announcement on our Weather Hotline: 609-695-3481 ext. 200 and post announcements on our website [www.njlm.org](http://www.njlm.org) , Facebook page [facebook.com/njleague](https://www.facebook.com/njleague), and Twitter [@NJ\\_League](https://twitter.com/NJ_League) after 6:00am on the morning of the meeting.