



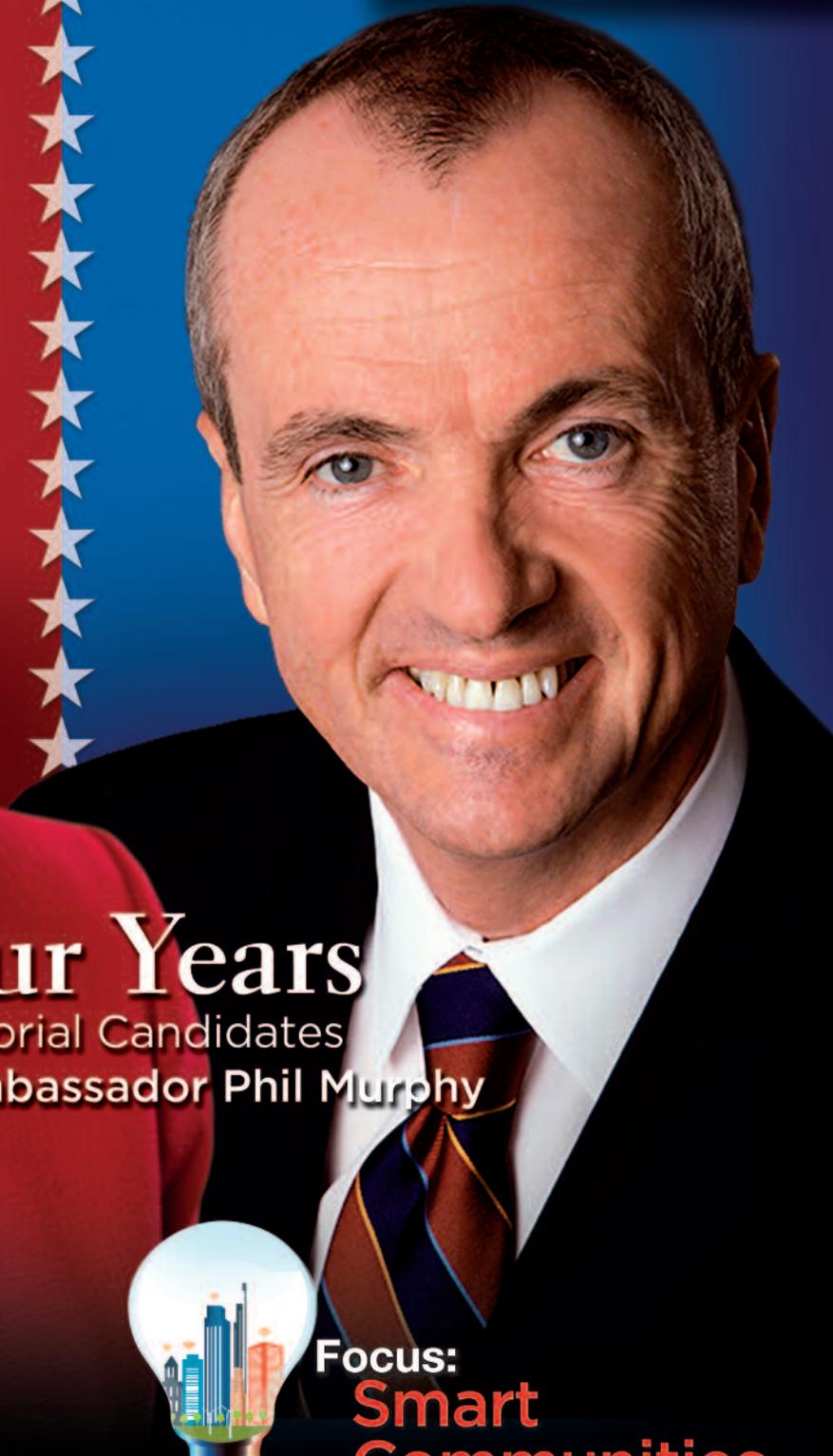
municip

Official Publication of the New Jersey State

October 2017



102nd
Annual
Conference
Preview



The Next Four Years

Q&A with the 2017 Gubernatorial Candidates
Lt. Gov. Kim Guadagno & Ambassador Phil Murphy



Focus:
**Smart
Communities**



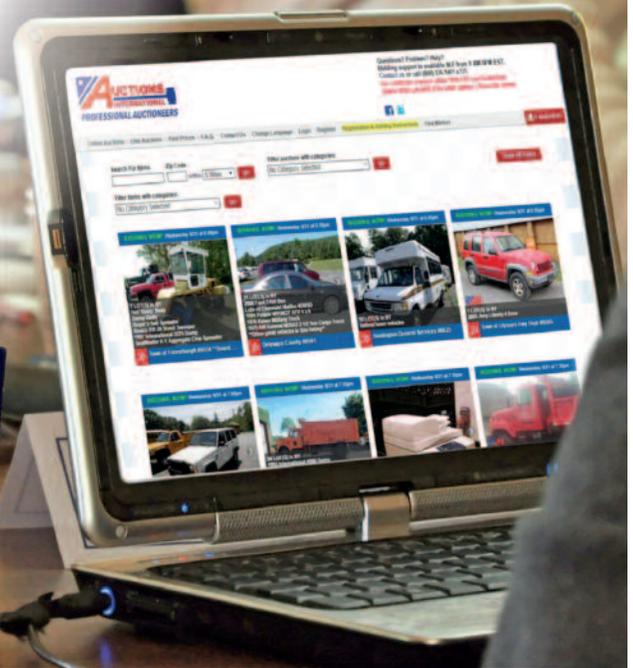
www.AuctionsInternational.com
1.800.536.1401

Selling government surplus
online is our specialty!

YOUR ONLINE LIQUIDATION MARKETPLACE



MOBILE COMPATIBLE
WEBSITE MAKES BIDDING
EASY & FUN!



At Auctions International, converting your surplus into real revenue is what we're all about.

Selling for municipalities across the Northeast and beyond, our website is a virtual equipment showroom viewed by a global audience.

The process is hassle free. And the profits are real. **25% - 40%** higher than a traditional live auction.

We are accredited auctioneers, holding over 25 different state licenses.

Check us out today.

1.800.536.1401

www.AuctionsInternational.com

*Find out how we can be your
online surplus solution*

- ✓ Police Cruisers
- ✓ Trucks
- ✓ Buses
- ✓ Heavy Equipment
- ✓ Real Estate
- ✓ Much More...





New Jersey Municipalities Magazine

Volume 94 | Issue 7

EDITOR

Michael J. Darcy, CAE

MANAGING EDITOR

Amy Spiezio aspiezio@njslom.org

ADVERTISING MANAGER

Taran B. Samhammer tsamhammer@njslom.org

CONTRIBUTING EDITORS

Lori Buckelew

Michael F. Cerra

Jon R. Moran

Taran B. Samhammer

CREATIVE DIRECTOR

Dawn Becan

White Eagle Printing Company

SUBSCRIPTION MANAGER

Thomas Fratticcioli

Have an idea, project or opinion to share?

NJ Municipalities welcomes member articles, information, and op eds. Contact Managing Editor Amy Spiezio or go to njslom.org/magazine.

Want to reach local decision makers?

NJ Municipalities can help you get your message out to New Jersey's 6,000+ municipal officials. Contact Advertising Manager Taran B. Samhammer or go to njslom.org/advertise.



@njleague



@nj_league



@New Jersey League of Municipalities



<http://bit.ly/1P7GsVR>

NEW JERSEY MUNICIPALITIES (ISSN 0028-5846) is published monthly (except July, August and September) by the **New Jersey State League of Municipalities, 222 West State St., Trenton, NJ 08608. Telephone: 609-695-3481, FAX: 609-695-0151, Website: njslom.org, Email: njm@njslom.org.** Periodicals postage paid at Trenton, NJ 08608. Postmaster send address changes to *NEW JERSEY MUNICIPALITIES*, 222 West State St., Trenton, NJ 08608. Print subscription rates (nine months) \$25.00; League members \$20.00; foreign \$41.00. Single copies League member officials, \$6.00; others, \$8.00; foreign, \$27.00. For additional subscription information visit njslom.org/subscriptions. Publication No. 380460.

***NEW JERSEY MUNICIPALITIES* serves as a forum for the exchange of ideas and information on municipal affairs for the public officials of New Jersey. The views expressed and the data presented by contributors and advertisers are theirs and are not shared by the League, unless specifically stated.**

The New Jersey State League of Municipalities is dedicated to environmentally and socially responsible operations. We are proud to print this magazine on Sappi McCoy Gloss 100lb Text (cover) and Sappi Flo Gloss 70lb Text, industry leading environmentally responsible papers. The wood fiber used to make this paper is independently certified to come from responsibly managed forests. Proudly printed in the state of New Jersey, USA.



Leadership

Officers



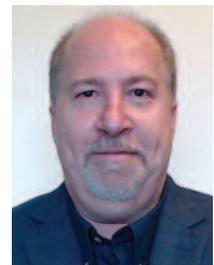
Albert B. Kelly
President
Mayor, Bridgeton



James L. Cassella
1st Vice President
Mayor, East Rutherford



Colleen Mahr
2nd Vice President
Mayor, Fanwood



James J. Perry, Sr.
3rd Vice President
Mayor, Hardwick

Executive Board

- Ras Baraka Mayor, Newark
- Gayle Brill Mittler Mayor, Highland Park
- Randy Brown Mayor, Evesham
- William J. Chegvidden Mayor, Wharton
- Frank J. Druetzler Mayor, Morris Plains
- Jonathan Dunleavy Mayor, Bloomingdale
- Sean Elwell Mayor, Elsinboro Township
- Daniel Flynn Councilmember, Newton
- Steven Fulop Mayor, Jersey City
- Raymond S. Heck Mayor, Millstone Borough
- Susan Howard Mayor, Monmouth Beach
- Thomas F. Kelaher Mayor, Toms River
- Janice Kovach Mayor, Clinton Town
- Liz Lempert Mayor, Princeton
- Leo McCabe Mayor, Glassboro
- Gary Passanante Mayor, Somerdale
- William Pikolycky Mayor, Woodbine
- Joseph Tempesta, Jr. Mayor, West Caldwell; Immediate Past President
- Paul H. Tomasko Mayor, Alpine
- Janet W. Tucci Mayor, West Long Branch
- Jesse Tweedle, Sr. Mayor, Pleasantville City

Executive Staff

- Michael J. Darcy, CAE Executive Director
- Michael F. Cerra Assistant Executive Director
- William J. Kearns, Jr., Esq. League General Counsel



28



Focus: Smart Communities

6 UpFront: From In Line to Online

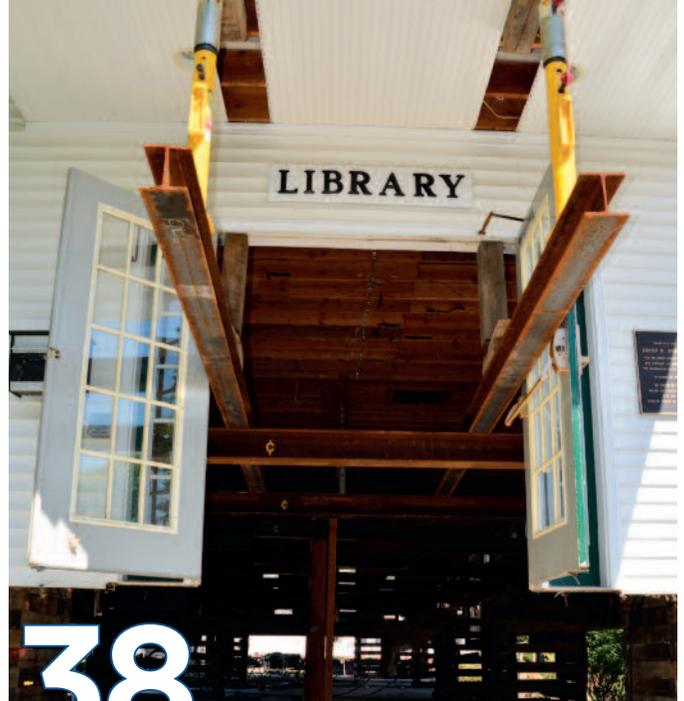
The sharing economy and municipal government
Jonathan Peters, Ph.D., Professor of Finance and Data Analytics–The College of Staten Island; Council President, Borough of Fair Haven

28 Focus: Storm Resilience Project

Bringing geospatial data to municipal officials’ fingertips
Charles A. Richman, Commissioner, NJ Department of Community Affairs, and Tracy Kijewski-Correa, Ph.D., Associate Professor, University of Notre Dame

ABOUT THE COVER

This year’s election will usher in a new Governor and a whole new set of considerations for local officials. Read up on the candidates’ viewpoints on significant municipal issues with an exclusive Q&A starting on page 20.



38

Features

20 What’s Next for New Jersey?

Q&A with 2018 New Jersey Gubernatorial Candidates
Lt. Gov. Kim Guadagno and Ambassador Phil Murphy

32 Resiliency for New Jersey–A Regional Approach

New Jersey and New York Harbor Regional Storm Surge Barrier

Catherine McVay Hughes, Bill Golden, Dr. Malcolm Bowman, and Bob Yaro, Members, New York-New Jersey Metropolitan Surge Barrier Working Group Steering Committee

34 Community Flood Resilience Toolkit-NJ

FEMA, state, municipal, and non-profits work together to create preparedness guide

Michael F. Moriarty, Director of Mitigation & Federal Insurance, FEMA Region II



42

contents

Volume 94 | Issue 7, October 2017

38 Monmouth Beach

The resolve to rebuild right
Susan Howard, Mayor, Borough of Monmouth Beach,
NJLM Executive Board member; Robert Stetz, Assistant
Division Manager, T&M Associates; Bonnie Heard, PE, CME,
Supervising Engineer, T&M Associates

42 Revamping Recycling

Fanwood examines and updates its recycling program
for better results all around
Colleen Mahr, Mayor, Fanwood; 2nd Vice President, NJLM

46 Bullish & Building Momentum

Williamstown says: "Come Grow With Us!"
Daniel Teefy, Mayor, Williamstown/Monroe Township

52 Essayists Awarded

23rd Annual Louis Bay 2nd Future Municipal Leaders
Scholarship Competition names three winners

NJLM

48 Educational Foundation Board

50 Executive Board Members

57 102nd Conference Preview

70 Resolution Committee Updates

Departments

4 From 222 West State

Michael J. Darcy, CAE

10 Now & Then

Amy Spiezio

12 NJ Now

Taran B. Samhammer & Amy Spiezio

18 Member Op Ed

Frank Caputo, Deputy Mayor, Barnegat Township

66 Finance Center

Robert S. Hoffmann, Jason Gabloff, and
Jon Rheinhardt

68 Legislative Update

Michael F. Cerra, Lori Buckelew,
Frank Marshall, Esq., Jon R. Moran

72 Labor Relations

Joseph M. Hannon, Esq.

74 Legal

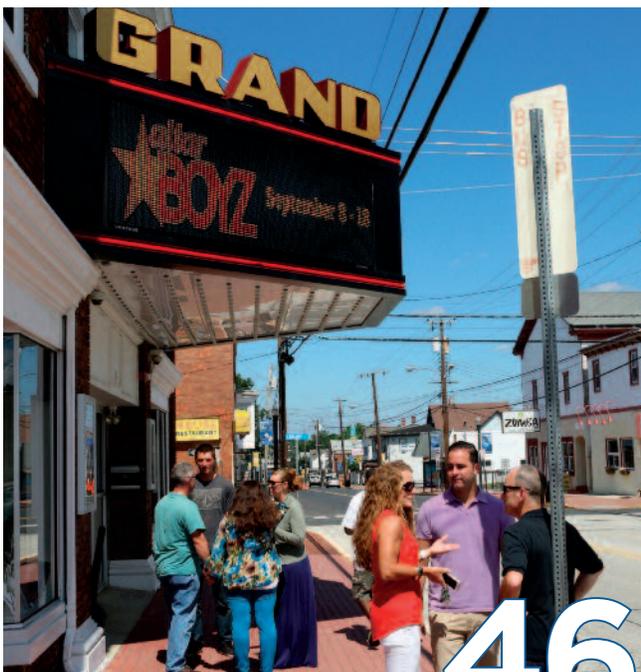
Frank Marshall, Esq.

76 Gold Dome

Benjamin Dworkin, Ph.D.

78 Business Card Directory

80 Around the State/Supporters





From 222 West State

Michael J. Darcy, CAE, NJLM Executive Director



Election 2017: Navigational Opportunities

“Governing by crisis is never helpful when local government is required to adhere to best practices, make payments on time, comply with burdensome mandates, and fund priorities as determined by the administration, legislature, and courts.”

This year New Jersey voters have an important opportunity to vote for all their State legislators and the governor. That makes for a very complicated year for local government as we navigate the fiscal and political tensions. This dynamic was demonstrated with the State budget delayed until July 4th, which in turn delayed education aid numbers until later in July and resulted in some delayed property tax bills. Governing by crisis is never helpful when local government is required to adhere to best practices, make payments on time, comply with burdensome mandates, and fund priorities as determined by the administration, legislature, and courts.

As you speak with the candidates this election season ask them if they understand and empathize with the requirements imposed on local government.

Of particular importance, ask all the candidates you speak with if they understand the compulsory burdens imposed on local governments and how those drive property taxes. For example, when police and fire labor negotiations go to an arbitrator who can then impose salary increases higher than the property

tax levy cap, do the candidates know and appreciate how those increases are funded? Take time to explain to candidates how they can help control the property tax burden in New Jersey by tying arbitration awards to the property tax cap; returning funds to municipalities that the State collects on their behalf, like energy taxes; fix the open records law that encourages speculative lawsuits and awards unlimited attorney fees; and have the Legislature address the State’s affordable housing needs instead of the expensive and inconsistent court process.

If the candidates you speak with are serious about solving New Jersey’s property tax burden, rather than using it as a scapegoat, make sure they understand how their action or inaction will in large part either contribute to the solution or make that burden heavier to bear.

Editor’s Note: As this issue goes to press Florida, Texas, and Louisiana are recovering from Hurricanes Irma and Harvey. New Jersey knows all too well the impacts and immediately offered assistance. New Jerseyans, Floridians, Texans, and Louisianans are all Americans and our hearts go out to them. 🇺🇸

Michael Darcy



New Jersey municipalities now have access to the power of group pricing for their governmental retirement plans from Lincoln Retirement Plan Services.



457(b) Power of Group Pricing*

*By linking together with fellow municipalities, you can receive the benefit of an *enhanced pricing arrangement through our Linc-On Lincoln Alliance® Program.*

Call today. Let's give you the power!

Bruce Linger • Scott Davis • Tim Cawley • George Mouded
Lincoln Financial Advisors Corp. 201-556-4564 / Bruce.Linger@LFG.com

Mutual funds in the Lincoln Alliance® program are sold by prospectus. An investor should carefully consider the investment objectives, risks, and charges and expenses of the investment company before investing. The prospectus and, if available, the summary prospectus contain this and other important information and should be read carefully before investing or sending money. Investment values will fluctuate with changes in market conditions, so that upon withdrawal, your investment may be worth more or less than the amount originally invested. Prospectuses for any of the mutual funds in the Lincoln Alliance® program are available at 800-234-3500. Linc-On is the conversational name used for the Lincoln Alliance® Program. *The program is designed to offer competitive fees and broad selection of investment options.

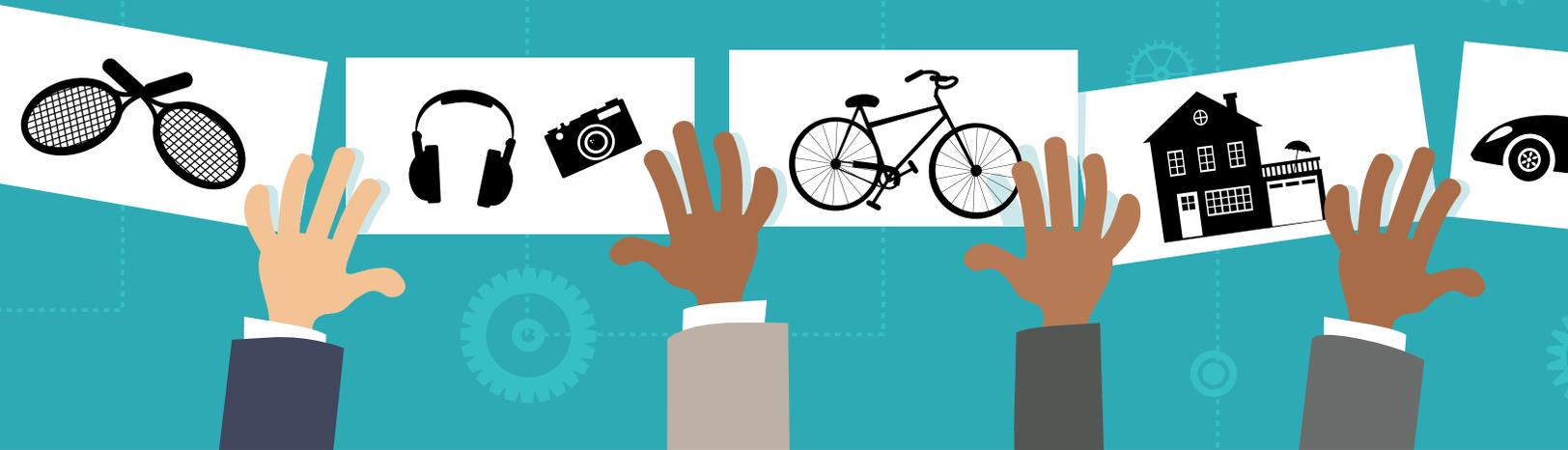
Associates are registered representatives of Lincoln Financial Advisors. Securities and advisory services offered through Lincoln Financial Advisors Corp., a broker/dealer (Member SIPC) and registered investment advisor. Insurance offered through Lincoln affiliates and other fine companies. Lincoln Financial Group is the marketing name for Lincoln National Corporation and its affiliates. Lincoln Financial Advisors 61 South Paramus Road, Suite 425, Paramus, NJ 07652 201-556-4564. The Lincoln Alliance® program includes certain services provided by Lincoln Financial Advisors Corp. (LFA), a broker-dealer (member FINRA) and an affiliate of Lincoln Financial Group, 1300 S. Clinton St., Fort Wayne, IN 46802. Unaffiliated broker-dealers also may provide services to customers. Lincoln Investment Advisors Corporation (LIAC) is the investment management organization of Lincoln Financial Group. CRN-1830552-062717



From In Line to Online

The Sharing Economy and Municipal Government

By Jonathan Peters, Ph.D., Council President, Borough of Fair Haven



The rise of various alternative forms of consumption and travel that go under the collective title of the Sharing Economy are impacting how people live and work in our communities. The sharing economy is broadly defined as being based around online transactions. From ordering clothing online from Amazon or summoning a ride to the shopping mall from Uber to booking a room for a vacation on AirBNB, finding a good restaurant on Yelp, and using the Transit App to find out when the next bus will arrive, we are relying more and more on the use of Internet enabled technologies to provide us with the basic needs for our busy lives.

A new service model

Thus, we have significant components of economic activity that are not tied to any local or physical locations. For the last 80 years, people purchased goods for the most part from their local stores and traveled to and from these locations to obtain these goods in their own private automobiles or by mass transit or walking. They generally received information via newspapers, mail, or on broadcast media services such as radio or television, and then they purchased goods or obtained services from local providers. The advent of mobile data devices is radically altering how business, local governments, public agencies, and residents interact and obtain services.

Today, a whole range of economic and social activity relies upon the use of online information for planning, booking, ordering, and delivery. These changes are altering a large segment of our consumption basket of goods as well as putting

additional demands for the release of data from municipal organizations.

Will we see the decline of local retailing in the next decade? It appears that the cracks are already appearing in the existing economics of retail—with many brick and mortar stores under significant pressure from online competitors. The range and scope of goods that are available for purchase online continues to expand—with enhanced data services now allowing movie streaming to replace local video stores. Tantalizing snippets of information appear in the press and from the companies about how widespread the use of these new services have become (see the sidebar information from Uber regarding the most popular destinations for Uber rides at the Jersey Shore).

Examining regulation

These changes present challenges for municipal and state governments in terms of regulation and taxation of these new



activities. Services like AirBNB, Uber, Lyft, Zipcar, Online shopping and bike-share systems are providing opportunity for new economic activities to exist in

important to consider the needs of local residents, commuters, and visitors as to their expectations about how they want to live or recreate.

“ The advent of mobile data devices is radically altering how business, local governments, public agencies, and residents interact and obtain services.”

our towns and are also making some of our regulations and land use rules out of step with the modern economy. If towns want to retain their economic vitality, towns must seriously consider how these new players will impact their communities and existing regulation. It is also

- Does a shore town help or hurt its overall economic vitality by extensively regulating AirBNB?
- Does a bedroom community in North Jersey benefit from expanded car-sharing or bikesharing opportunities near its commuter rail station?

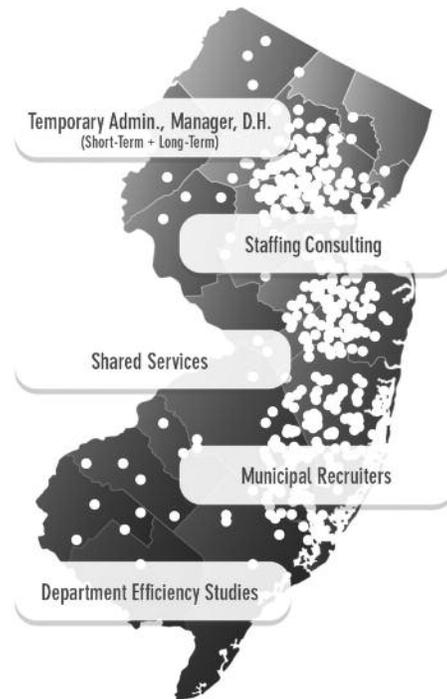
28 YEARS
1988-2016
300 TOWNS

JPM Jersey Professional Management

TOWN TEMPS
N. JERSEY

TOWN TEMPS
S. JERSEY

www.jerseyprofessionalmgt.com • 908-276-2777
email: dmason@jerseyprofessionalmgt.com



PLEASE SEND YOUR RESUME TO JPM@JERSEYPROFESSIONALMGT.COM TO JOIN THE JPM TEAM

The Sharing Economy

• How should urban areas adapt to the flood of local freight deliveries generated by online shopping?

The answers to these questions are not simple or one dimensional—municipalities must sift through the competing local interests and the broader changes in economic activity and decide which course of action or set of regulations will produce the best outcomes for their community.

In many cases, regulated industries and rules may have existed for decades, unchallenged by any competition or alternative services. These existing providers may have been sheltered from the true economic realities of a competitive market and may attempt to retain their protections from outside competition through political advocacy and local legislation. These actions may be effective in constraining online activity in the short run—but in the long haul may produce unexpected impacts on our communities.

Case in Point

Taxi and livery services provide us with an interesting case to consider. Historically, many municipalities have a regulated taxi and livery market that may have rules established decades earlier. For instance, one New Jersey town has regulations on taxi cab operations that has capped the number of taxi and livery vehicles at 35 and has not issued a new taxi or livery license since the early 2000's.

New providers such as Uber or Lyft consider these limited local regulations to be burdensome and inconsistent with their existing business models. Uber generally looks to regional or state regulations or even openly skirts existing regulatory structures in its quest for new markets. In many states this has resulted in attempts to move regulation and controls from the local government to the state government. These changes in regulatory structures and economic realities can quickly alter the viability of long standing protected industries.

It is also useful to consider what local activities might be subject to new markets and services and what new services might grow in regions.

How important these services can be in the state, how quickly these markets may change, as well as potential issues on the horizon that may alter local economic activity are all subjects that merit consideration in the near future.

Opportunities for municipalities to embrace new technologies and services as a community enhancement also must be explored. 📍

Councilman Peters is Professor of Finance and Data Analytics at The College of Staten Island.



The New Challenge of the Sharing Economy

& Municipal Regulations session, slated for Wednesday, Nov. 15, at 10:45 a.m. at the 102nd Annual League Conference, will explore some of the challenges presented by the sharing economy for local governments.

Panelists including Jonathan Peters, Ph.D, will consider some of the more common sharing economy providers including Uber, AirBNB, Bikeshare and Cell Phone Applications. 🍃

Where to?

Seaside destinations have benefitted from the sharing economy in the form of rides to favorite hotspots all summer long. According to Uber.com, here are riders' top Jersey Shore destinations.

Atlantic City

- Borgata Hotel & Casino

Asbury Park

- Porta Pizza
- Stone Pony
- Watermark

Avalon

- Princeton Bar & Grill

Belmar

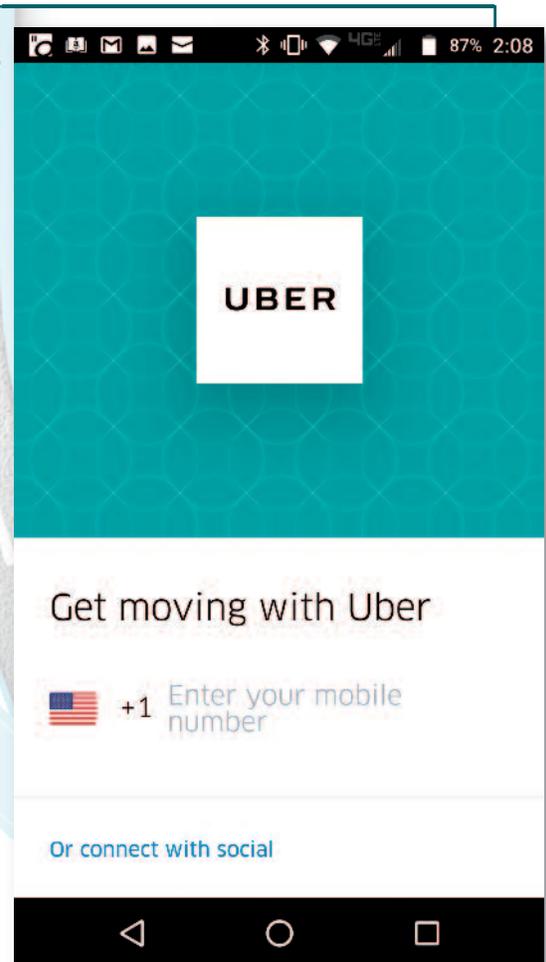
- Bar A
- D'Jais Bar & Grill

Manasquan

- Leggett's Sand Bar
- Osprey Hotel / Nightclub

Margate City

- Maynards
- Steve and Cookie's by the Bay
- Tomatoes



North Wildwood

- Keenan's North Wildwood

Point Pleasant Beach

- Jack Baker's Wharf
- Jenkinson's Board Walk
- Martell's Tiki Bar

Show off your City!

And win a League publication!

Send us photos of your municipality!
Help us showcase our beautiful state by sending photos of your tourist attractions, downtown areas, economic development initiatives, parks, city halls and new projects.

All entries will be posted on the League's Facebook page, website and some featured in the April issue of *NJ Municipalities*, and possibly other issues. A winner will be chosen and receives a free League publication of their choice!

Photos should be high resolution jpegs, at least 1MB in size. Please provide photo credit if necessary.

Photos can be submitted to aspiezio@njslom.org, or mailed on CD or flash drive to 222 West State Street, Trenton, NJ 08608.

Deadline to submit is February 1.

Entry details: Unfortunately stockphotos and images that are too low resolution will not be considered. By submitting a photo you are agreeing that you own the rights to the photo and that NJLM has permission to use the photo in *NJ Municipalities*, on NJLM's social media and website, and on other printed materials. A winner will be chosen at random on February 15. Please include your Facebook profile name and we will tag your photo on Facebook!





NOW & THEN



Building Smarter Cities



Amy Spiezio
Managing Editor

What's next? How can communities be better, stronger, and smarter? Those are the never-ending questions local officials ask of themselves. Reaching answers for those questions requires a blend of historian, evaluator, and future forecaster.

This month, *NJ Municipalities* focuses on Smart Cities. This growing effort is, according to the Smart Cities Council, a movement to advance your city's livability, workability, and sustainability. Often that includes the adoption of new technological movements that cross into the everyday world, such as the sharing economy of ridesharing, transient space marketplaces, and other cyber services that have brought downtown to the palm of citizen's hands.

But it's not just cool apps that make the Smart City movement so compelling. In the five years since Superstorm Sandy ravaged New Jersey, federal, state, and local organizations have made efforts to shore up the shore by creating new

methods of preventing future flooding, predicting weather outcomes, and building resilience strategies.

The Department of Community Affairs along with the University of Notre Dame and State University of New York at Buffalo are working together to empower local officials to become their own Geographic Information System (GIS) experts to assess hazards and take preemptive action before storms. The bells and whistles of the new world of tech have practical applications that may save property, money, and most important: lives.

The topic of Smart Cities is also a focus at the 102nd Annual League Conference, joining a wide array of sessions that will help municipal officials answer the question: What's next? Read up on the basics of sessions and events in our Session Preview, also in this issue. Look for the icon at the end of stories throughout the issue for connections from features to related sessions slated to run at the Conference, helping leaders in their plans for Realizing Tomorrow's Potential! 📌

Time Capsule: 1970-1980



Deliberating the pros and cons of clear packaging were five members of the Committee: (seated l. to r.) John B. Venturi, Jr., Irvington Business Administrator; Frank J. Quigley, Ventnor City Clerk-Administrator, and Mayor George Hagemester of Sparta. Committee Chairman. Standing (l. to r.) are Paul E. Jackson, Livingston Health Officer and Dr. A. Peter Capparelli, Edison Township Health Officer. Not able to be present at the meeting were Wilford P. Diana, Township Attorney in Berkeley Heights and Norman Robbins, Director of the Law Department in Woodbridge.

Where's the Beef?

While we take the clear-wrapped meats in the local supermarket for granted now, in 1971, *NJ Municipalities* Magazine reported that there was a League Committee to Study the Clear Packaging of Meats.

Summer Theater

Providing entertainment for the area during the summer months, the Parsippany Troy Hills Parks & Recreation Department community theatre group's "Shut-In Theatre" was featured in the October 1972 issue of *NJ Municipalities* magazine. The group put on weekly performances at nursing homes and hospitals and even to the homes of individual shut-ins, complete with a guitar accompanist for places without an available piano.



Community Night

Using a "Parents Night" theme, the Township of Cranford developed a "Community Night" which was featured in the January 1977 issue of *NJ Municipalities* magazine. Noted Township Administrator Sidney H.

Stone, "Since we are proud of our organization, our employees, and the job we do for our citizens, this 'Community Night' concept seemed an excellent way to explain local government to our residents."



"Members of the Community Night" planning Committee appointed by Mayor Daniel J. Mason (left) are Mr. Stone, Assistant Administrator Thomas J. Beisler and Police Chief Matthew T. Haney. The fourth Committee member, Township Engineer Gregory A. Sgrol, was not available for the photo.



WE PARTNER WITH DEVELOPERS TO BUILD OPPORTUNITY

**COLLABORATION THAT
PROMOTES YOUR BOTTOM LINE**

ELEC partners with business and professional organizations to promote projects for developers.

Market support and advocacy

We advocate for policies, legislation and regulations that have helped initiate major bridge-building projects, win approvals for pipeline construction and authorize large-scale urban development programs.

We provide professional services that help developers win grassroots support for projects, obtain local approvals and secure permits.

Skills + experience + safety = productivity

ELEC is a labor-management organization built on collaboration between Local 825 Operating Engineers and its union contractors. We continually invest in workforce credentialing and training that ensure greater skills, a superb record of safety and a more profitable bottom line.

Efforts that make a difference

Learn how we can help your business develop!
Contact Kate Gibbs at **973-630-1011**.



Engineers Labor-Employer Cooperative (ELEC) is a collaborative organization with representatives from:

- ▶ International Union of Operating Engineers Local 825
- ▶ Associated Construction Contractors of New Jersey
- ▶ Construction Industry Council of Westchester & Hudson Valley
- ▶ Construction Contractors Labor Employers of New Jersey

**Building On
Common Ground**

Greg Lalevee, Chairman | Mark Longo, Director

WWW.ELEC825.ORG

ELEC is the labor-management fund for IUOE Local 825



NOW

NJ Municipalities, Officials Respond to Hurricanes



League President Mayor Albert Kelly of Bridgeton on the steps of the Cumberland County Courthouse for a community gathering.

New Jersey officials and citizens have joined together to provide support those who suffered the devastating effects of Hurricanes Harvey and Irma in Texas, Florida, and the Gulf Coast.

While national relief organizations rallied to provide support to the storm victims, New Jerseyans were ready to help the southern states shoulder the burden of recovery with supplies and support. With Superstorm Sandy and several other storms causing havoc in the Garden State, officials have become adept at the ins and outs of recovery.

Monmouth Beach Mayor and NJLM Executive Board Member Susan Howard is still working on getting her own town back in shape (see article on page 38), but the former Texan is planning to return to her previous home state to share her insights and personally aid in the recovery effort.

Belmar Mayor Matt Dougherty is another leader with deep personal experience in storm recovery. The mayor notes that his waterside town received more than generous donations after Sandy five years ago. Now Belmar is reaching out to help, connecting with the heavily impacted town of Rockport, Texas. On Labor Day Monday beach access and parking were free with a request that visitors donate the money to storm victim support instead. The Mayor noted on his Facebook page, “Belmar will provide free beach access on Labor Day and ask for donations for Rockport, TX. I will deliver funds to their Mayor next weekend.”

In Perth Amboy, Mayor Wilda Diaz organized a donation drive for her town, collecting toiletries and personal items, as well as household goods like blankets, towels and cellphone chargers. East Brunswick Mayor Brad Cohen extended a welcome to the families and students displaced by Hurricane Harvey to come to the township and keep up with their education. Cohen sent a message to Alan Bernstein, Director of Communications for Houston Mayor Sylvester Turner extending an invitation to house and educate displaced students from Houston and the surrounding areas.

Mayor Albert Kelly, NJLM President, joined with county, Bridgeton, Vineland, and Millville elected officials and religious

Local Officials’ Statewide Press Conference on 2% Interest Arbitration Cap



The leadership of the New Jersey State League of Municipalities joined with the leadership from the New Jersey Association of Counties, and the New Jersey Conference of Mayors at a press conference held at the State House Annex in Trenton on September 22 in ongoing support of the 2% Interest Arbitration Cap. Show here, Clinton Town Mayor Janice Kovach, NJLM Executive Board member with municipal and county supporters. In June of 2014, the cap was unanimously extended by the Legislature and the Governor and it is now is set to expire on December 31, 2017. Local and county government leaders were on hand to encourage the extension of the cap, which has contributed greatly to controlling property tax increases. More coverage on the press conference will run in the November issue of *NJ Municipalities Magazine*.

leaders on the steps to the Cumberland County Courthouse shortly after the storm to show a sign of unity and offer prayer in light of the recent events in Charlottesville and southeastern Texas.

Throughout the state, mayors and township officials rallied their citizens and provided local support to resident efforts to gather supplies for the storm victims, including the following municipalities: Stafford Township, Union Township, Plainfield, Spotswood, Helmetta, Sea Bright, Morris Township, Roxbury, Monmouth Beach, Long Branch, and Eatontown. These are just a sampling of the overwhelming outpouring of support from NJ's municipalities to Americans in need.

Over the next days, weeks, months, there will be extended assistance campaigns to support hurricane recovery. The League has created a Hurricane Relief Resource Center at njslom.org/hurricane-resources.html which will be updated as more information comes in. 🍻

Lambertville Dines Out With Dawn

Lambertville's residents were invited to a town dinner and let a visiting company and actress Tia Mowry do the dishes.

Dawn partnered with the town of Lambertville to showcase just how much one 21.6oz bottle of Dawn can do. Guests enjoyed a delicious three-course meal surrounded by family and friends at a 2,000 foot table, resulting in 6,000 dirty dishes, and a lot of fun.

"Our historic town of Lambertville has had its fair share of monumental moments, and we are thrilled to be given an opportunity to reconnect together as a community along scenic Union Street," said Lambertville Mayor David DelVecchio. "Our partnership with Dawn has created a truly unique and exciting experience that I am sure we will be talking about for years to come."

"Dawn believes that great things happen around the dinner table, and are excited to partner with Lambertville to give this town a chance to connect around one LONG dinner table," said Chris Laird, Dawn Brand Director.

While they enjoyed the meal, music and festivities, Dawn took care of the messy, oily dishes. Special celebrity guest, Tia Mowry, joined in for the fun and helped kick off the dishwashing extravaganza with the ceremonial wash. 🍻



Actress Tia Mowry and the residents of Lambertville, NJ enjoy a three-course meal seated at a 2,000 foot table that extends down five blocks of Union St., Sunday, Aug. 13, 2017. While they ate, Dawn tackled over 6,000 dishes using one 21.6 oz bottle of Dawn. (Photo by Diane Bondareff/Invision for Dawn/AP Images)



Helping Citizens Help Citizens

The New Jersey Division of Consumer Affairs has some advice for those looking to make donations: Beware of phony charities.

"New Jersey residents are always willing to help out their neighbors when tragedy strikes, often by making donations to aid with recovery," said Attorney General Christopher S. Porrino. "Sadly, there are always those scammers who look to take advantage of disaster for their own benefit."

"Those looking to help should seek out reputable and legitimate charities," said Steve Lee, Director of the Division of Consumer Affairs. "Residents should always take the necessary steps to make sure their money is actually going to help those in need."

Consumers are urged to report suspicious solicitations to their local police and to the Division of Consumer Affairs at 1-800-242-5846 (toll free within New Jersey) or 973-504-6200.

FIRST
MCO
First Managed Care Option, Inc.

**A BETTER WAY TO MANAGE
YOUR WORKERS' COMP PROGRAM**

- 🔍 Proprietary PPO Network
- 🔍 Pre-Negotiated Medical Fees
- 🔍 24/7 First Report of Injury Intake
- 🔍 RN Case Management
- 🔍 Return to Work Programs
- 🔍 National Medical Bill Review

CONTACT US TODAY TO LEARN MORE

CORPORATE HEADQUARTERS	PA BRANCH OFFICE
Morris Plains, NJ • 973-257-5200	Fort Washington, PA • 215-542-8900

WWW.FIRSTMCO.COM

2017 NJLM One Day Mini Conference Marks Success



Over 200 licensed municipal officials gathered at the Conference Center at Mercer in West Windsor on June 16 to attend the NJLM's One Day Mini Conference. The all-day event gave the attendees a chance to earn up to 8 CEU's towards their licenses and an opportunity to network with each other.

Featured course offerings at this year's event were:

- Public Records Update
- Online Tax Lien Auctions and Regulations of Tax Sales
- The Electronic Budget Submission Program
- Green Purchasing for the Procurement Professional
- Modern Method Of Tax Collection and Internal Controls – Perfect Together!
- Your Antivirus is Getting Less and Less Effective
- Initiative and Referendum in New Jersey Local Governments
- Uber vs. Taxi: Safe and “Fare” Transportation
- A Review of the Municipal Auditing Process
- Safeguarding the Integrity of a Local Government's Contracting Process



Featured speakers at this year's event included several state and municipal officials, local government attorneys, municipal auditors.

The League is proud to offer educational programming to its members throughout the course of the year.

 Visit the NJLM seminar page at njslom.org/seminars for a full course listing.

UNITED STATES POSTAL SERVICE® (All Periodicals Publications Except Requester Publications)

Statement of Ownership, Management, and Circulation

1. Publication Title: NEW JERSEY MUNICIPALITIES

2. Publication Number: 3 8 0 4 6 0

3. Filing Date: 8-25-2017

4. Issue Frequency: MONTHLY EXCEPT JULY, AUGUST & SEPTEMBER

5. Number of Issues Published Annually: 9

6. Annual Subscription Price: MON-MEMBER \$25.00 MEMBER \$20.00

7. Complete Mailing Address of Known Office of Publication (Not printer) (Street, city, county, state, and ZIP+4®): 222 WEST STATE ST. STE. 1 TRENTON, NJ 08608-1000 MERCER COUNTY

8. Complete Mailing Address of Headquarters or General Business Office of Publisher (Not printer): 222 WEST STATE ST. STE. 1 TRENTON, NJ 08608-1000 MERCER COUNTY

9. Full Names and Complete Mailing Addresses of Publisher, Editor, and Managing Editor (Do not leave blank):
 Publisher (Name and complete mailing address): NEW JERSEY STATE LEAGUE OF MUNICIPALITIES MICHAEL J. DARCY, CAE - EDITOR
 222 WEST STATE ST. STE. 1 TRENTON, NJ 08608-1000 MERCER COUNTY AMY SPIEZIO - MANAGING EDITOR
 Editor (Name and complete mailing address): MICHAEL J. DARCY, CAE
 222 WEST STATE ST. STE. 1 TRENTON, NJ 08608-1000 MERCER COUNTY
 Managing Editor (Name and complete mailing address): AMY SPIEZIO
 222 WEST STATE ST. STE. 1 TRENTON, NJ 08608-1000 MERCER COUNTY

10. Owner (Do not leave blank. If the publication is owned by a corporation, give the name and address of the corporation immediately followed by the names and addresses of all stockholders owning or holding 1 percent or more of the total amount of stock. If not owned by a corporation, give the names and addresses of the individual owners. If owned by a partnership or other unincorporated firm, give its name and address as well as those of each individual owner. If the publication is published by a nonprofit organization, give its name and address.)
 Full Name: NEW JERSEY STATE LEAGUE OF MUNICIPALITIES
 Complete Mailing Address: 222 WEST STATE ST. STE. 1 TRENTON, NJ 08608 MERCER COUNTY

11. Known Bondholders, Mortgagees, and Other Security Holders Owning or Holding 1 Percent or More of Total Amount of Bonds, Mortgages, or Other Securities. If none, check box None

12. Tax Status (For completion by nonprofit organizations authorized to mail at nonprofit rates) (Check one)
 Has Not Changed During Preceding 12 Months
 Has Changed During Preceding 12 Months (Publisher must submit explanation of change with this statement)

PS Form 3526, July 2014 (Page 1 of 4 (see instructions page 4)) PSN: 7530-01-000-9931 PRIVACY NOTICE: See our privacy policy on www.usps.com

13. Publication Title: NEW JERSEY MUNICIPALITIES

14. Issue Date for Circulation Data Below: JUNE 2017

15. Extent and Nature of Circulation

		Average No. Copies Each Issue During Preceding 12 Months	No. Copies of Single Issue Published Nearest to Filing Date
a. Total Number of Copies (Net press run)		5322	5300
b. Paid Circulation (By Mail and Outside the Mail)	(1) Mailed Outside-County Paid Subscriptions Stated on PS Form 3541 (include paid distribution above nominal rate, advertiser's proof copies, and exchange copies)	4444	4342
	(2) Mailed In-County Paid Subscriptions Stated on PS Form 3541 (include paid distribution above nominal rate, advertiser's proof copies, and exchange copies)	169	172
	(3) Paid Distribution Outside the Mails Including Sales Through Dealers and Carriers, Street Vendors, Counter Sales, and Other Paid Distribution Outside USPS®	0	0
	(4) Paid Distribution by Other Classes of Mail Through the USPS (e.g., First-Class Mail®)	0	0
c. Total Paid Distribution (Sum of 15b (1), (2), (3), and (4))		4613	4514
d. Free or Nominal Rate Distribution (By Mail and Outside the Mail)	(1) Free or Nominal Rate Outside-County Copies Included on PS Form 3541	328	321
	(2) Free or Nominal Rate In-County Copies Included on PS Form 3541	63	63
	(3) Free or Nominal Rate Copies Mailed at Other Classes Through the USPS (e.g., First-Class Mail®)	0	0
	(4) Free or Nominal Rate Distribution Outside the Mail (Carriers or other means)	0	0
e. Total Free or Nominal Rate Distribution (Sum of 15d (1), (2), (3), and (4))		391	384
f. Total Distribution (Sum of 15c and 15e)		5004	4898
g. Copies not Distributed (See instructions to Publishers #4 (page #3))		318	402
h. Total (Sum of 15f and g)		5322	5300
i. Percent Paid (15c divided by 15f times 100)		92.18	92.16

* If you are claiming electronic copies, go to line 16 on page 3. If you are not claiming electronic copies, skip to line 17 on page 3.

UNITED STATES POSTAL SERVICE® (All Periodicals Publications Except Requester Publications)

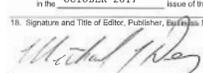
Statement of Ownership, Management, and Circulation

10. Electronic Copy Circulation

	Average No. Copies Each Issue During Preceding 12 Months	No. Copies of Single Issue Published Nearest to Filing Date
a. Paid Electronic Copies	251	251
b. Total Paid Print Copies (Line 15c) + Paid Electronic Copies (Line 16a)	4864	4765
c. Total Print Distribution (Line 15e) + Paid Electronic Copies (Line 16a)	5255	5149
d. Percent Paid (Both Print & Electronic Copies) (16b divided by 16c × 100)	92.56	92.54

I certify that 50% of all my distributed copies (electronic and print) are paid above a nominal price.

17. Publication of Statement of Ownership
 If the publication is a general publication, publication of this statement is required. Will be printed in the **OCTOBER 2017** issue of this publication. Publication not required.

18. Signature and Title of Editor, Publisher, Business Manager, or Owner
 Signature:  EDITOR Date: 8-25-2017

I certify that all information furnished on this form is true and complete. I understand that anyone who furnishes false or misleading information on this form or who omits material or information requested on the form may be subject to criminal sanctions (including fines and imprisonment) and/or civil sanctions (including civil penalties).

Groundbreaking projects.

We help make them happen.

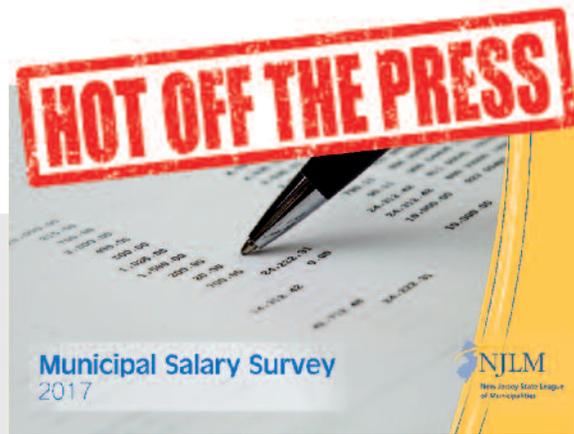


McManimon, Scotland and Baumann, LLC is a law firm focused on New Jersey — serving both government and private sector clients — with an extensive history in public and structured finance and redevelopment law. Founded in 1971, the firm brings a unique ability to bridge the public and private sectors in order to realize groundbreaking projects.

MS&B McMANIMON • SCOTLAND • BAUMANN

Newark • Roseland • Trenton — (973) 622-1800 — www.msbnj.com

Municipal Salary Report



The latest version of the New Jersey Municipal Salary Report is now available and includes salaries for over 40 municipal positions, including:

- Mayor
- Council President
- Deputy/Vice Mayor
- Governing Body Members
- Municipal Attorneys
- Municipal Engineers
- Managers/Administrators
- Municipal Clerks
- Deputy Clerk
- Tax Assessor
- Tax Collector
- Treasurer
- Chief Financial Officer
- Municipal Judge
- Municipal Court Administrator
- Health Officer
- Sanitarian
- Construction Code Official
- Building Sub-Code Official
- Plumbing Sub-Code Official
- Electrical Sub-Code Official
- Fire Sub-Code Official
- Purchasing
- Crossing Guards
- Public Works
- Recycling
- Sewers
- Water
- Roads
- Welfare
- Recreation
- Land Use Planning
- Public Safety Directors
- Chief of Police
- Deputy Chief
- Police Captain
- Police Lieutenant
- Police Sergeant
- Detective
- Patrolmen

This is a digital publication that includes an Excel Spreadsheet of the data, as well as a report of countywide comparisons for each position in PDF format. The data included was gathered from a recent survey conducted by the League, to which 329 municipalities responded. Visit njslom.org/publications/salaryreport.html to view the full list of positions and municipalities included in this book. 📄

2018 All-America City Award Open

The National Civic League is accepting applications from communities that have included diverse voices in problem-solving or promoted equitable practices and solutions for the 2018 All-America City Award.

The 2018 focus was chosen, in part, to bring attention to the 50th anniversary of the Fair Housing Act as well as the Report of the National Advisory Commission on Civil Disorders. With this framing in mind, the National Civic League is particularly interested in learning about community projects that:

promote positive community-police relations; promote racial healing and dialogues on race; expand government and institutional representation and access; further educational equity in the community; create affordable and safe housing; reduce poverty; increase job readiness and employment; focus on restorative justice; seek equitable transportation access; and promote or ensure access to healthy food and/or to safe and healthy natural environments.

Cities interested in applying for the All-America City Award should submit

NJLM Events

OCTOBER

October 4

Labor Negotiations: Understanding Collective Negotiations, the Impact of the Sunset of Chapter 78 and the Future of the 2% Interest Arbitration Cap
DoubleTree Hotel, Tinton Falls

October 11

Creating and Maintaining an Ethical Environment
Holiday Inn Hasbrouck Heights

October 18

OPRA Spotlight: The Lyndhurst Decision and Police Records
Webinar—Your Computer

October 25

Creating and Maintaining an Ethical Environment
Hotel ML, Mount Laurel

October 30

The Water Quality Accountability Act and Making the Case for Investment in Water Infrastructure
Conference Center at Mercer, West Windsor

NOVEMBER

November 14-16

102nd NJLM
Annual Conference
Atlantic City Convention Center,
Atlantic City #njleague

Visit njslom.org/seminars for changes and updates. For more information on seminars, contact Danielle Holland-Htut at dholland@njslom.org or 609-695-3481 Ext. 118.

a letter of intent to apply by October 18, which saves applicants \$100 on the application fee, but please note a letter of intent is not required to apply. The application can be downloaded at nationalcivicleague.org/aac-2018/ and is due February 28, 2018. 📄

**The Fed has their finger on
the interest rate increase button.**



Stay out of harm's way.

It's inevitable. Interest rates will rise. The smart money will lock in now with long term bonds. Be smart and play it safe. Contact a Phoenix Advisors professional at 866-291-8180, or phoenix@muniadvisors.com for advice about accessing the market.



Proven. Trusted. Smart.

Lessons learned from Warren Grove Wildfire and Super Storm Sandy

By Frank Caputo, Deputy Mayor, Barnegat Township

Last May marked the 10th Anniversary of the epic Warren Grove Wildfire that burned over 17,000 acres of woods in southern Ocean and Burlington Counties. The massive fire lasted for several days, forcing numerous communities in Barnegat and Stafford Townships to evacuate their homes. It destroyed four homes and damaged over 50 others. Fortunately, no lives were lost.

Since that time, Barnegat Township has taken the lead in Wildfire Prevention. Working in conjunction with the state and local authorities, Barnegat has become home to the first Fire Safety Council in New Jersey. And because Barnegat Township has a number of adult communities, it has worked with the New Jersey Forest Fire Service helping these residents to become aware of the everyday dangers. The program has educated and assisted several of the adult communities in becoming Fire Wise Communities. Several more of these fire-prepared communities are expected to have been established since this piece was written.

What was learned from the wildfire in 2007 has led to the development of an evacuation plan for the entire region. This includes lessons learned from the past and implementing a safe and orderly evacuation of homes not only in the Pine Barrens but also along the costal area of Barnegat Bay.

Barnegat Township now also participates in the National READY, SET, GO program managed by the International Association of Fire Chiefs (IAFC) to develop and improve the dialogue between the fire departments and the residents they serve. The program educates individuals who live in high-risk wildfire area and how to best prepare themselves, their families, and their property against fire threats.

Barnegat has taken various steps to prepare for any future disasters that might occur. With today's information-rich technology, the media, OEM, and Nixle, all get the word out in a timely manner. In addition meetings and seminars have been established by township officials, educating its residents about evacuation procedures and keeping them safe.

Superstorm Sandy

Another lesson: since October 29, 2012, when Superstorm Sandy

struck the region, Barnegat Township has developed a number of safety procedures that not only help the Township deal with wildfires or hurricanes, but also any other type of disaster.

This devastating storm started forming in the Caribbean on October 19, 2012, and it quickly gained strength, becoming a tropical depression and then a tropical storm in just six hours. Sandy was upgraded to a hurricane on October 24 when its maximum sustained winds reached 74 mph, becoming the 10th of the 2012 Atlantic hurricane season. It hit Jamaica, Cuba, Haiti, and the Bahamas before turning north toward the U.S. coast. As Sandy headed north, it collided with an arctic air mass, which created an unusually large and dangerous storm system spanning nearly 1,000 miles.

Sandy made landfall in New Jersey in Atlantic City near Barnegat Township around 8 p.m. on October 29, with sustained hurricane-force winds of 80 mph or more and dangerous flood tides as high as 13 feet, according to the National Hurricane Center. Sandy's strength and angle of approach combined to create this record storm surge. A full moon making high tides higher than normal only added to the massive storm surge.

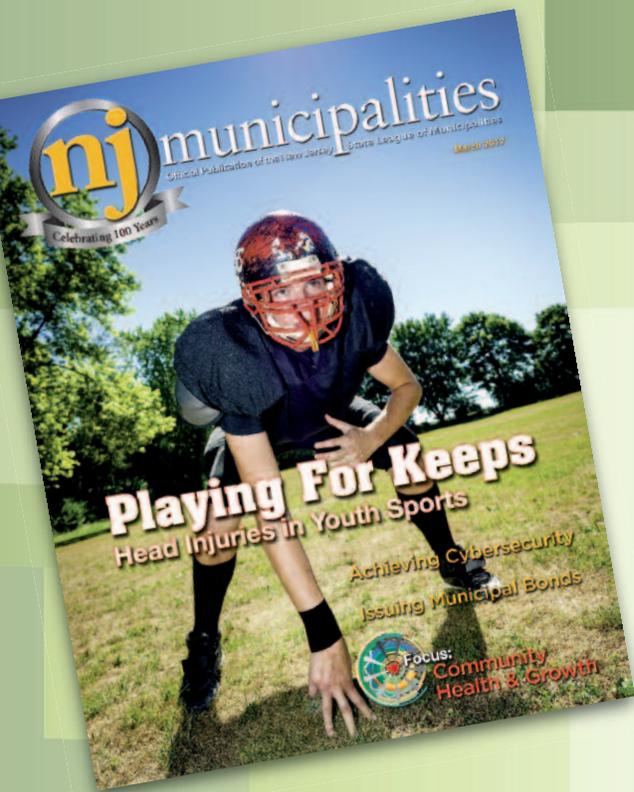
In anticipation of the deadly effects of the superstorm, New Jersey required thousands to evacuate the low-lying areas most susceptible to flooding. The advance warnings were critical in minimizing loss of life from Sandy. Property damage from the storm was extensive, and infrastructures including roads, power transmission lines, natural gas pipelines, and water mains, were severely impacted. The physical and emotional toll was immense, with many losing their homes and businesses.

Barnegat Police Lt. Keith Germain, OEM official said, "extensive preparation and community cooperation helped during Sandy. Some techniques worked well and some needed adjustments."

Hopefully, what Barnegat Township has done will better prepare us for any type of disaster or storm to hit our area. We continue to take the necessary steps to prepare for any natural disaster that might occur in the future.

Contributors for this article include members of the Barnegat Police Department, particularly Lt. Keith Germain, NJ Fire Safety Council President Bill Brash, and Board Member John Cowie, New Jersey Forest Fire Service District Fire Warden

Deputy Mayor Frank P. Caputo can be reached at fcaputo@barnegat.net



It's important to stay informed on what is happening in municipal government...

stay current with **New Jersey Municipalities** magazine

NJ Municipalities is a monthly magazine that has been providing a forum for the exchange of ideas and information for 100 years on municipal affairs. Timely articles feature topics relevant to local government in New Jersey.

Isn't it time you subscribed?



nj municipalities

Name/Title: _____

Municipality/Company: _____

Mailing Address: _____

City, State, Zip: _____

Phone: _____ Email: _____

of PRINT subscriptions: _____

*subscription years run from October to June

of DIGITAL subscriptions: _____

*access to 9 issues—njmmagazine.org

Rates:

Print only or **digital only** subscriptions

\$20 members

\$25 non-members

\$42 foreign

“Every time I receive our League magazine, I feel so proud to belong to the New Jersey League of Municipalities. It is such a quality publication filled with good information. It helps me to be a better locally elected official. I just wanted to say ‘thank you’ to you and your staff for making New Jersey look good.”

Mildred C. Crump,
Council President,
City of Newark

njslom.org/subscriptions

For more information, contact Thomas Fratticcioli at tfratticcioli@njslom.org or 609-695-3481 Ext.117.

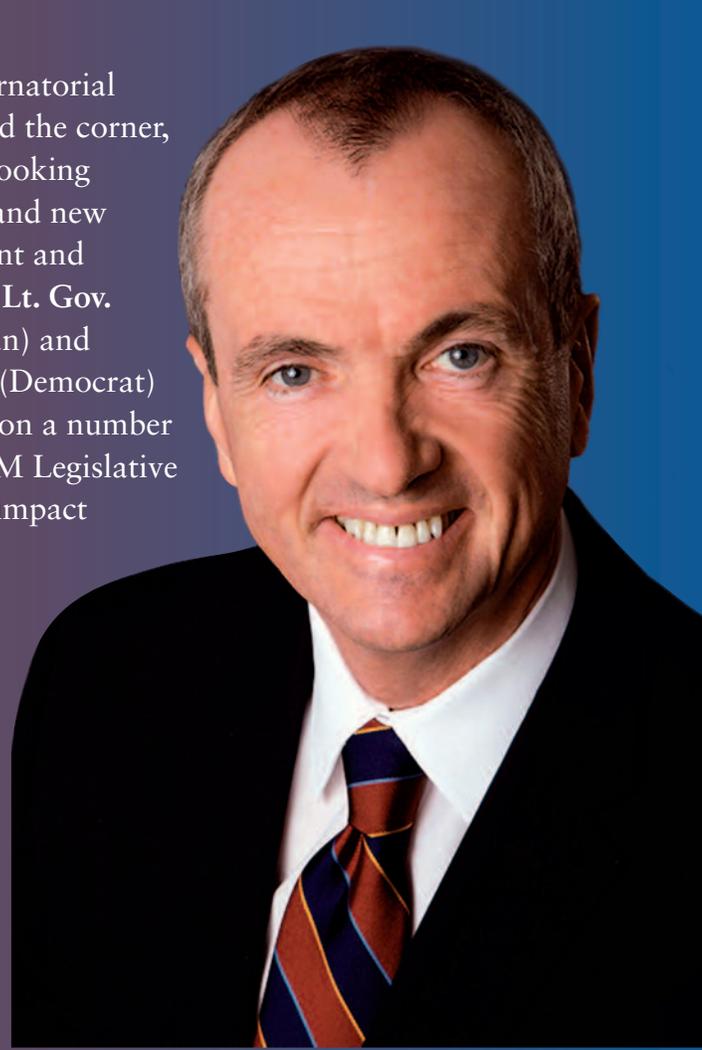


What's Next for New Jersey?

Q&A With 2017 New Jersey Gubernatorial Candidates
Lt. Gov. Kim Guadagno and Ambassador Phil Murphy



With the 2017 Gubernatorial election just around the corner, local officials are looking forward to new leadership and new ways of dealing with current and coming issues. Candidates Lt. Gov. Kim Guadagno (Republican) and Ambassador Phil Murphy (Democrat) have shared their insights on a number of questions from the NJLM Legislative team regarding issues that impact daily governing.



New Jersey State League of Municipalities

In 2010, the State Legislature passed a permanent 2% property tax levy cap on local governments. Shortly thereafter, a handful of “toolkit” measures passed to help local governments meet the hard-levy cap, including a temporary 2% cap on interest arbitration awards. That provision expired in 2014 and was extended to the end of 2017. Since the implementation of these provisions, the rate of property tax increased has

slowed to about 2.37% annually. The New Jersey State League of Municipalities, the New Jersey Conference of Mayors, and the Association of Counties support permanently linking the property tax levy cap and the cap on interest arbitration awards.

Do you support extending the 2% interest arbitration cap as a means of controlling property tax increases and/or permanently linking the property tax levy cap and the cap on interest arbitration awards?

Kim Guadagno I support extending the interest arbitration cap because I believe we must ensure municipalities are able to control costs at the local level.

Phil Murphy Getting property taxes under control is an issue that has seen too many promises and too few solutions. I believe the 2% interest arbitration cap has been an important tool for municipalities to help limit the growth of property taxes. However, I am mindful that it is not perfect and I am open to all ideas on how to improve it when it sunsets at the end of this year.

NJLM *There has been a long-term underfunding of pensions for New Jersey's public employees and this unfunded liability poses what is likely to be the greatest budgetary challenge faced by our next Governor. How would you address this budget challenge?*

KG The pension crisis has become a ticking time bomb and threatens to force draconian spending cuts, massive tax hikes, or collapse the retirement system if New Jersey ignores the problem. At the same time, I understand that we won't solve the problem by shouting, passing blame, and calling people names because at the end of the day, it is in everyone's interest to fix it. This problem will only be resolved by all sides sitting down at the negotiating table and hammering out a solution.

The recent Pension and Health Benefit Study Commission set forth sound principles and ideas for tackling New Jersey's pension crisis that should serve as the starting point for negotiating a solution. As governor, I will lead good faith negotiations with stakeholders to secure the pension system and strike the best possible deal for all sides. Moreover, municipalities have been paying in to their pension systems at

the full amount for many years, and I believe we shouldn't take from municipal systems to prop up other systems.

PM Any plan for fixing our pension system must start with the state living up to its word and making the payments into the pension system that it promised. When I chaired the first commission on pension and health benefits in 2005, I made clear that the state must meet its obligations, period. That's what I will do as governor.

I will also divest our pension funds from hedge funds. The performance of these investments no longer justifies their exorbitant fees, which cost the pension funds hundreds of millions of dollars per year. Hedge funds have been the single-worst performing asset in our pension funds' portfolio—last year they lost 5% on their investments. I will shift our pension funds' investments to lower-cost index funds, as the state of Nevada has done.

The failure to meet our pension obligations is not only an affront to the people we rely on to make government work, but has also contributed to the sorry fiscal rating of our state. This has cost taxpayers and municipalities in multiple negative ways. Kicking this can down the road is no longer an option, nor is it how I will operate.

NJLM *In a related question, Governor Christie recently conditionally vetoed legislation (S-3040) that would have transferred the oversight of the Police and Fire Retirement System (PFRS) to an independent board. The League, the NJ Conference of Mayors, and the NJ Association of Counties opposed the legislation for a number of reasons, most notably the board composition, which favored labor over management. The League along with the Conference and Counties asked for equal representation.*

What are your thoughts on this specific legislation and what changes, if any, would you recommend?

KG As Monmouth County's former sheriff, I know that we must do everything we can to save pensions for our brave police officers and firefighters. A Guadagno administration would support a proposal to allow police and firefighters to manage their own pension system, however, only if the legislation also transfers the risk of those investment decisions. Those who control billions in assets must also accept responsibility for management decisions.

PM I cannot blame police and fire for asking for more oversight over their pension system. I have been critical of the State Investment Council and its investment decisions, and the state has simply not lived up to its end of the bargain. I support efforts to protect our pension system while providing safeguards for taxpayers.

NJLM *Over the last century, many taxes that had been collected by local governments were either abolished or were collected by the State. In most cases, when these changes were made the State promised to reimburse municipalities either the amount they had been collecting or the amount that the State would collect. But that commitment was rarely honored. According to the latest U.S. Census Bureau report, local governments across the Nation rely on taxes to provide 65% of their total, own source revenues. Of that, property taxes account for 73%. New Jersey local governments rely on taxes to supply 74% of their total, own source revenues. Of that, property taxes account for 98%. Today, Energy Tax Receipts and Consolidated Municipal Property Tax Relief represent the largest non-property tax source of revenues for New Jersey municipalities. Since 2010, however, and as a result of the nationwide economic collapse, the State has used \$320 million each year of, what should be, municipal property tax relief funding*

to keep the budget in balance. Do you support the restoration of the \$320 million annually of property tax relief funding to municipalities?

KY I generally believe as New Jersey's budget picture and fiscal condition improves at the state level, we should prioritize property tax relief.

Taking into account our financial realities, I would try to increase local aid, however, my first priority will be to provide direct property tax relief to homeowners by capping school taxes at 5% of household income. This would reduce the amount homeowners pay out of pocket by up to \$3,000 annually, depending on their income and location.

PM Under the Christie-Guadagno administration, state aid to municipalities has remained nearly flat, while municipal costs have continued to rise. To make matters worse, they have underfunded programs that provide critical property tax relief to working families and seniors across our state. I believe the state needs to provide relief to municipalities, starting with fully funding the school funding formula.

While Governor Christie and Lieutenant Governor Guadagno have relied on fiscal gimmicks that often shortchanged our municipalities, which ultimately resulted in higher property taxes for everyone, I will ask the most fortunate among us to pay their fair share so New Jersey's working families stop shouldering a disproportionate share of this burden. The public bank I have proposed would also make low interest loans to municipalities for smaller infrastructure projects, allowing communities to make long neglected repairs with less of a burden on property taxpayers.

NJLM Current law allows for consolidation of municipalities, upon approval by local voters. There have been recent calls for the State to mandate consolidation. Other initiatives seek

to promote shared services. What is your opinion on mandated consolidation and how can the State assist local governments with shared service agreements?

KY According to an examination of New Jersey's property tax crisis by Gannett newspapers, more shared services and the elimination of redundant overhead costs such as superintendents and the accompanying support structure can mean millions in savings for taxpayers. However, the gentle encouragement of towns to voluntarily agree to share services has not worked.

While New Jersey should remain a Home Rule state, I recognize that there must be real incentives—and disincentives—for municipalities. My administration will seek to work with localities and the League of Municipalities to smartly force a consolidation of services to cut expenses and pass savings off to taxpayers. I also support reforms to the problem of accumulated sick pay payouts.

PM While I do not support forced consolidations, I would incentivize shared services agreements by creating a fund that would pay for feasibility studies and, should the municipalities decide to move forward, help share the cost of implementation of shared services. I believe the state should be a collaborative partner with municipalities who want to find savings, as opposed to dictating outcomes.

NJLM What policies would you put in place to reduce the overreliance on property taxes to fund schools? And what, if any, changes would you make to the State school funding formula?

KY I have proposed a robust and detailed plan to slash property taxes for the middle class. The concept is simple—New Jerseyans shouldn't have to pay more than 5% of their household income toward school taxes, the main driver of our state's high property taxes.

If school taxes get too high, my "circuit breaker" kicks in and homeowners stop paying. The credit would appear directly on your property tax bill and actually lower the amount you pay out of pocket if your school taxes exceed 5% of your household income. This is not a "rebate" as some have falsely claimed in attacking my proposal. Trenton would use state revenues to chip in the cost of the credits to the local school districts with additional state aid so schools don't lose funding.

Make no mistake: we still need to pursue long-term reforms to lower property taxes for all New Jerseyans like reforming the school funding formula, shared services and ending sick pay abuse, but that could take years. I would seek input from mayors across the state in pursuing further reforms to the school funding formula so that municipalities that can contribute more towards their school expenses do.

But whatever changes are made, lessons from previous attempts to address fairness in education funding teach us that any changes to the school funding formula will undoubtedly be challenged in court. In order to uphold changes to the formula, it is important to have an updated administrative record of whether districts are able to provide a thorough and efficient education and contribute towards educational expenses. As governor, I will direct the commissioner of education to establish an administrative hearing process to develop a record that will be used to uphold the formula in court.

PM We must be frank—the overreliance on property taxes to fund schools is a direct result of eight years of the Christie-Guadagno administration underfunding the school funding formula by \$9 billion. I support fully funding the school formula, which will allow a number of municipalities to reduce property taxes.

And I acknowledge that the school funding formula is not perfect, as it is nearly a decade old and it may need some tweaks. But it is the only formula

WARSHAUER



Electric Supply

STATE OF NJ CONTRACT HOLDER

T-NUMBER: T2732 STATE VENDOR NUMBER: 221821514

GSA CONTRACT HOLDER

CONTRACT NUMBER: GS-07F-179CA DUNS NUMBER: 011691573

QUALIFIED SMALL BUSINESS



(732) 741-6400

www.warshauer.com

DESIGN • INSTALLATION • DELIVERY • SERVICE •

WARSHAUER
COMPLETE
GENERATOR SOLUTIONS

NOW OFFERING INSTALLATION
FOR A COMPLETE TURN-KEY SOLUTION!



GENERAC

MASTER DEALER AND SERVICE PROVIDER

Q&A with Gubernatorial Candidates

that has ever been upheld as constitutional by the State Supreme Court, and as a first principle we must commit to funding it.

NJLM *What is your plan for affordable housing? How will your Administration work with Local governments to comply with Court-imposed affordable housing obligations? What tools do you support that can be reinstated or created to help municipalities comply with their affordable housing obligations?*

KY I believe that judges shouldn't be determining the state's housing policy with random quotas. The key to cracking the code on affordable housing is to develop a rational, objective-based policy that puts housing where the jobs and transportation hubs are.

That will require the legislature to take action to change current law. If done properly, it can be a great thing for our state when it comes to housing, economic development and keeping young people here. I believe it is possible to achieve a solution in this way because it's an approach all sides can agree to and will improve quality of life for all New Jerseyans.

My running mate, Mayor Carlos Rendo of Woodcliff Lake, will serve as our administration's liaison with mayors across the state, and I will task him with leading a bipartisan task force of local officials to develop recommendations, like possibly allowing municipalities to trade affordable housing credits with other municipalities.

PM The shortage of affordable housing is a crisis. We can start by stopping the diversion of money away from affordable housing funds for other needs—a practice that Gov. Christie has mastered—and by expanding property tax relief programs for seniors. I will also tackle the problem of foreclosures head on.

We have to make it easier for people to stay in their homes, and we can repurpose some foreclosed properties as affordable housing. And I support the expansion of successful programs like the Neighborhood Revitalization Tax Credit, where every public dollar invested has returned many times that in private dollars.

NJLM *Local governments have used payments-in-lieu-of taxes (PILOT) agreements to encourage businesses*

and developers to make improvements to property or to locate a project in a distressed or blighted area. Under the current law, municipalities have the option to remit a percentage of the PILOT payment towards the school district, and some have done so. There have been recent criticisms of PILOTs for an alleged impact on school funding and calls for a restructuring of the enabling statute. What is your opinion of PILOTs?

KY I believe it is time for New Jersey to consider reforming disincentives to fairness in school funding, such as the use of PILOT programs, so that millionaires in Hoboken and Jersey City pay their fair share for pre-K, K-12 education, and school construction.

PM I believe there is a role for PILOTs to promote development, but each situation must be analyzed on its own merits, and I will work with the Legislature to determine if any changes to the current law are needed.

I acknowledge the frustration when PILOTs are inadequate to meet school districts' funding needs, and I believe much of this will be alleviated if the school funding formula is fully funded. We must be willing to rethink our economic incentive programs so they are more focused on smaller, local businesses and developers. Unlike the current administration, we must demand and enforce greater oversight to make sure those companies benefiting from these efforts are, in fact, delivering on their promises.

NJLM *What are the top three priorities for New Jersey state government? How will you address these priorities?*

KY My top priority as governor will be reducing property taxes for the middle class. In fact, I have pledged to reduce property taxes in my first term or not run for a second because I am that committed to making New Jersey more affordable for working families.

TRIPLE R CAN
Reduce Reuse Recycle

Coast to Coast
Residential Recycling
Beach Collection
School Rooms
Recreation Centers
Office Buildings
Green Waste
Everywhere for Recycling

T.M. FITZGERALD & ASSOCIATES

850 WEST CHESTER PIKE, SUITE 200 HAVERTOWN, PA 19083-4442
Toll Free: 888-795-0660 • Direct: 610-853-2008 • Fax: 610-789-5168
Visit Us Online: www.tmfitzgerald.com

NOW AVAILABLE to municipal employees!

By switching to
NJM, you could
**SAVE AN
AVERAGE
OF 20%***

With NJM, you'll also enjoy the dividends and nationally acclaimed customer service that we have provided to policyholders for generations.

Why not join our family of policyholders?



Start your NJM today and receive a
5% NEW CUSTOMER DISCOUNT
when you sign up.

Get a quote now at NJMmunicipal.com
or call **1.844.804.6897**

*Percentage is based upon a comparison of the average NJM premium with the average statewide premiums as reported by the New Jersey Department of Banking and Insurance.

Coverages and discounts are subject to policy terms; limits, exclusions and deductibles apply. Applicants must meet membership eligibility requirements, which can be found at www.njm.com. Coverage provided and underwritten by NJM Insurance Company and its affiliates: 301 Sullivan Way, West Trenton, NJ 08628.

Q&A with Gubernatorial Candidates

Secondly, I have asked my running mate, Carlos Rendo, to lead a statewide audit of state government operations to identify efficiencies and save taxpayers money by improving the way state government delivers services. This includes NJ Transit. Within 100 days of taking office, Rendo will submit an action plan to the governor with an estimate of how much money can be saved and returned to the people of New Jersey in the form of property tax relief.

In the 1980s, Governor Tom Kean conducted a similar audit of state government that identified an estimated \$100 million dollars in savings for New Jersey taxpayers. Recommendations from a recent state government-wide audit in Louisiana identified \$2.7 billion in savings over five years, and another in Kansas identified \$2 billion in savings over five years.

Lastly, my administration will focus on improving the quality of life for all New Jerseyans by creating quality jobs and making it more affordable to live, work, and raise a family here by passing childcare tax credits.

PM My top priorities are growing the economy, making the economy

About the Candidate:

**Lt. Gov. Kim Guadagno
(33rd NJ Secretary of State)**



Party: Republican

Education: Ursinus College (undergraduate), Washington College of Law at American University (juris doctorate)

Age: 58

Family: Husband, Michael Guadagno; 3 children

Professional History: Federal prosecutor, Assistant United States Attorney, NJ Attorney General's Office, professor Rutgers University School of Law-Newark, Monmouth Beach Planning Board, Monmouth Borough Commissioner, Monmouth County Sheriff.

About the Candidate:

Ambassador Phil Murphy



Party: Democrat

Education: Harvard University (undergraduate), Wharton School at the University of Pennsylvania (graduate)

Age: 60

Family: Wife, Tammy Snyder Murphy; 4 children

Professional History: 23 years at Goldman Sachs, Chair, New Jersey Benefits Task Force, U.S. Ambassador to Germany, Co-founder New Start New Jersey and New Way for New Jersey.

fairer and stronger, and making sure New Jersey stands for the right values again. Under Chris Christie and Kim Guadagno, New Jersey's economy and job growth has lagged well behind our competitor states.

We can grow our economy by making the investments we need to create good-paying jobs for the 21st century. I will strengthen our infrastructure economy by investing in roads and bridges, mass transit, and clean energy, and I will build an innovation economy by focusing on STEM education and funding our institutions of higher education. And I will ensure that our economy works for everyone by instituting a \$15 minimum wage, guaranteeing paid sick leave statewide, expanding the earned income tax credit, creating a child and dependent care tax credit, and ensuring equal pay for equal work. 💪



TRI-STATE SAFETY SOLUTIONS, LLC
CONSULTING | LOSS CONTROL | TRAINING
P: 732-551-3833

www.tsss-nj.com **CEU & TCH approved courses**

Heavy Equipment On-site / Hands-on Training
CDL Pre-Test Training
Passenger Assistance Safety and Sensitivity (PASS) Training

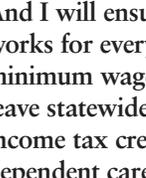
Aerial Lift | Backhoes | Dozers | Excavators | Forklift | Graders | Loaders | Skid Steers

visit our website for a full list of services









Proud Veteran Owned Business

Does This Look Familiar?



We Can Help!

Frustrated with not finding the file or record you need?

NJ DORES requires certain municipal records to be kept permanently unless scanned. AccuScan will get your municipality registered and compliant with all NJ DORES and SRC requirements.

This permits destruction of the paper records. Microfilm is no longer required as a backup to scanning. This will reduce the cost of your project.

Benefits of Using AccuScan

- Instant retrieval, no more lost or misfiled documents
- Access control to all records based on user rights
- Compliance with state and federal regulations
- Cloud based storage available or store on your computer

ACCU SCAN

digital archival solutions

Experts in Scanning & Document Management

Personnel • Payroll • Police Records • Board Meeting Records
• Blueprints • Tax Maps • Building Permit Applications

609-386-6795 • www.GetAccuScan.com



ESCNJ State Approved Coop # 65MCESCPCS
Co-op # 65MCESCPCS RFP # MRESC 12/13-22
Bid Term: 7/1/12 - 6/30/17

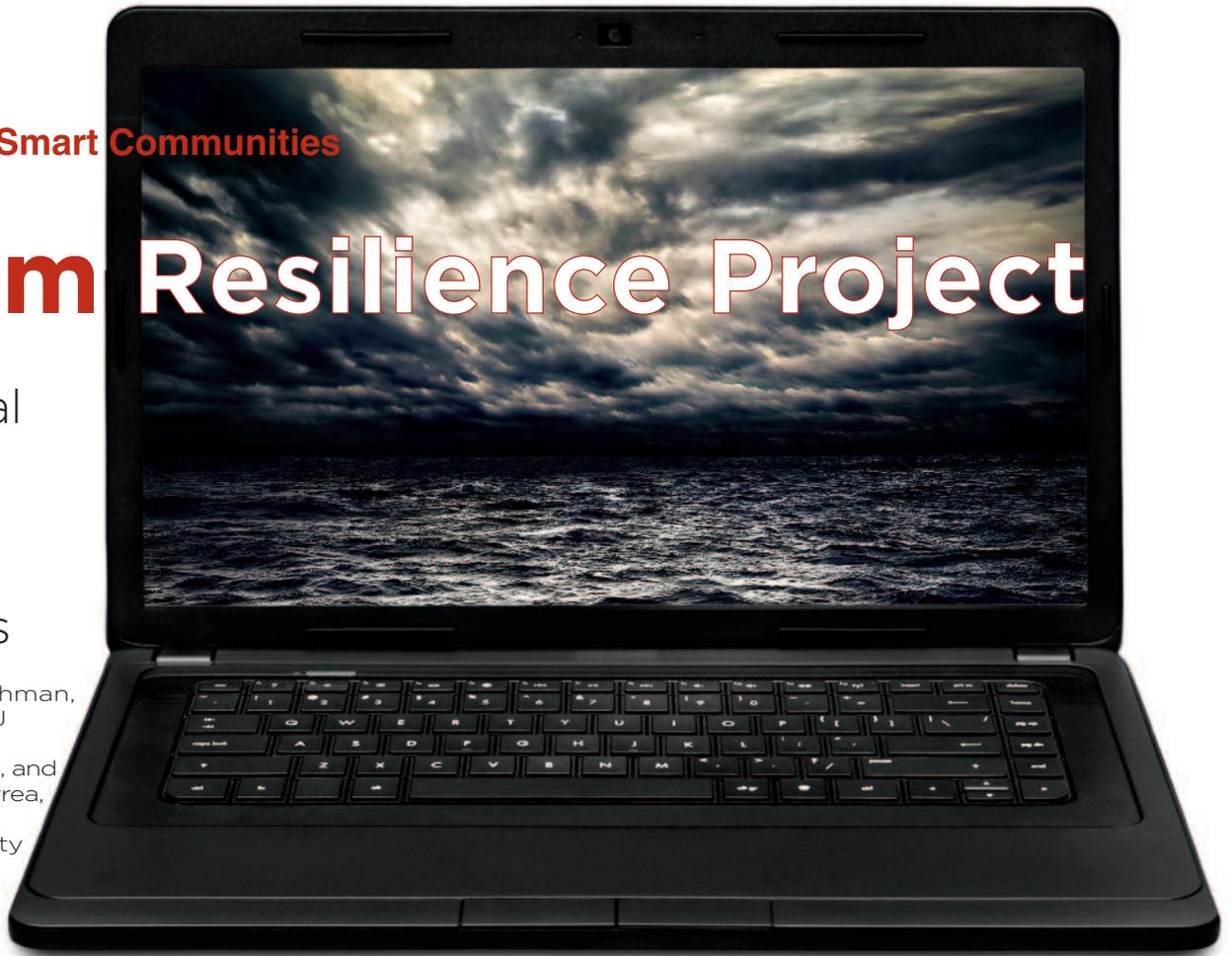


Focus: Smart Communities

Storm Resilience Project

Bringing
Geospatial
Data to
Municipal
Officials'
Fingertips

By Charles A. Richman,
Commissioner, NJ
Department of
Community Affairs, and
Tracy Kijewski-Correa,
Ph.D., Associate
Professor, University
of Notre Dame



The chaos of the hours, days and weeks following Superstorm Sandy still remain fresh in the minds of municipal administrators, emergency managers, first responders, and planners who were on the front lines. Many of these officials found it impossible to predict how far Sandy's storm surge would push inland or whether the rising flood waters would reach critical facilities such as schools, substations, water wells, and wastewater treatment plants. They scrambled to coordinate across levels of government and struggled to find critical information that was saved in different databases, individual computers, water-logged files, and the minds of overwhelmed coworkers.

Real Time Data

Recognizing the multiple challenges that local officials confronted during Sandy, the New Jersey Department of Community Affairs (DCA) is funding a new applied research project led by a team of civil engineers and computer scientists from the University of Notre Dame and the State University of New York at Buffalo. The project is aimed at connecting municipalities to reliable, real-time data on hazards such as wind, waves, and surge so decision-makers can evaluate the potential effects of these hazards on local infrastructure and municipal assets and take preemptive action to help save lives and mitigate property damage.

It will empower local officials to be their own Geographic Information System (GIS) experts, capable of efficiently cataloging the location, attributes, and condition of municipal assets. It will also enable them to be their own coastal engineers, simulating storm scenarios in minutes and sharing those projections via mobile devices with staff who are on the ground.

To accomplish this, the research teams at Notre Dame and Buffalo are partnering with the cloud services team at Google to develop a custom web environment called NJcoast that local

officials can utilize without ever having to learn or maintain sophisticated software. Essentially, it will bring geospatial data right to municipal officials' fingertips with no formal technical training required. This is good news for municipalities that are strapped for resources.

The Notre Dame research team is also working closely with the project's two pilot communities—Berkeley Township and the Borough of Keansburg—to understand the challenges they face, the data of greatest value to them, their current decision-making processes, their anticipated capacity to produce and maintain geospatial data, and the features that would maximize NJcoast's value in their eyes.

Remarkable Capabilities

Scheduled to launch in June 2018, NJcoast will provide a number of remarkable capabilities, including the following.

- **CENTRALIZED GIS ACCESS** It will give municipalities throughout New Jersey access to the same powerful geospatial web environment currently being used by the World Bank, the United Nations, and the U.S. State Department to manage

Storm Resilience Project



Team at the University of Notre Dame's Center for Research Computing test the NJcoast visualization platform

critical disaster recovery and humanitarian aid efforts.

Registered users will have centralized access to the most up-to-date releases of dozens of GIS layers that are commonly referenced in floodplain management, capital improvement, and post-Sandy disaster recovery plans.

For example, NJcoast is creating customized views for municipal planners, emergency managers, and first responders

that will automatically pre-populate a geospatial map of their municipality with the specific GIS layers that are most relevant to their job responsibilities.

- **CONSOLIDATED DATA** NJcoast will consolidate into one location a municipality's data, as well as data maintained by the state Office of Geographic Information Services within the New Jersey Office of Information Technology.

For example, NJcoast will be able to display properties and parcels, critical facilities, infrastructure networks, public works, zoning, and coastal hazards in a municipality for easy visualization, annotation, and secure exchange with team members across and outside the municipality.

- **IMPACT SIMULATIONS** NJcoast will give municipal officials the unprecedented ability to rapidly simulate the impact of hurricanes and nor'easters on their communities—based on their town's exact location and surrounding topography—with the same level of accuracy as the most sophisticated models run by the U.S. Army Corps of Engineers. The expertise and cost of developing these models have been well beyond the reach of the typical city or local government—until now.

Thanks to a proprietary technique developed at Notre Dame and running on the backside of the NJcoast platform, users will be able to visualize in almost real time

Save Tax Revenue by Joining
The Educational Services Commission of New Jersey's

Over 1,000 Members Co-op Pricing System



Let New Jersey's Largest State Approved Cooperative
Increase Your Buying Power

The ESCNJ's Co-op Pricing System helps over 1,000 municipalities, county governments and school districts save taxpayer dollars on major purchases like grounds and maintenance equipment, furniture, technology products, security cameras and card access systems, carpet and flooring, electricity, natural gas, custodial supplies, plus boiler, electrical and HVAC repairs.

Members Also Receive

- Tax-exempt Lease Purchase Financing options
- Technology Consulting Services
- Opportunities to earn free state approved Continuing Education Units

To learn more about free lifetime membership, please contact our Co-op Team at: coop@escnj.k12.nj.us, or call 732-777-9848, Ext. 3120



ESCNJ – Leading the Way in Shared Services
NJ State Approved Co-op #65MCECCPS
www.escnj.k12.nj.us
Business Administrator, Mr. Patrick M. Moran

Storm Resilience Project

the anticipated wind speeds and storm surges throughout their municipalities simply by inputting a few simple parameters into their web browser. The interactive functionality of NJcoast also allows the user to alter storm path variables to evaluate “what if” and “worst case scenarios” that further consider the effects of degraded dunes, variable tides and even sea level rise—all within a matter of minutes.

These storm simulation features can be used to inform situational awareness and longer-term resiliency planning initiatives. In the event of a landfalling storm, NJcoast will move into a “live mode” that automatically refreshes with the latest simulations of anticipated storm surges and winds based on the current track of the storm from the National Hurricane Center.

- **INTEGRATED INTERACTIVITY**

Because NJcoast will provide access to all of these capabilities through a standard web browser, users will be able to

**In Your Town:
Participating in NJcoast**

▶ With the scheduled launch of NJcoast next June, municipalities will be notified of the process to request credentials and participate in training events. In addition, opportunities to join Berkeley and Keansburg in expanding the municipal geospatial data available in NJcoast will be announced early next year. To express interest in being part of the next phase of development, please contact Keith Henderson, of the DCA's Office of Local Planning Services, at Keith.Henderson@dca.nj.gov.

interact with the platform from their personal computers, smartphones and

tablets, and even build custom mobile applications and interfaces to municipal databases or commercial tools like ArcGIS, to seamlessly integrate NJcoast's geospatial data with existing workflows in their municipality.

Getting Started

Before municipalities can take advantage of NJcoast, they must first take the critical step of integrating their data into the NJcoast web environment.

Understanding that some municipalities have no prior experience with such data integration, the Notre Dame research team is working closely with the project's two pilot communities, as well as engineering-planning consultants at T&M Associates, based in Middletown, to develop a range of workflows to help municipalities easily migrate their data with NJcoast. Once completed, the workflows will enable municipalities to integrate their data—regardless of its current condition or format—so that they can use NJcoast's features. 📍

Charles A. Richman is the Commissioner of the New Jersey Department of Community Affairs. Tracy Kijewski-Correa, PhD, M.ASCE, is the Leo E. and Patti Ruth Linbeck Collegiate Chair and Associate Professor in the Department of Civil & Environmental Engineering & Earth Sciences, jointly appointed in the Keough School of Global Affairs, at the University of Notre Dame.

MASON, GRIFFIN & PIERSON, P.C.
Counsellors at Law | Since 1955

**Municipal Experience.
Knowledge. Professionalism.**

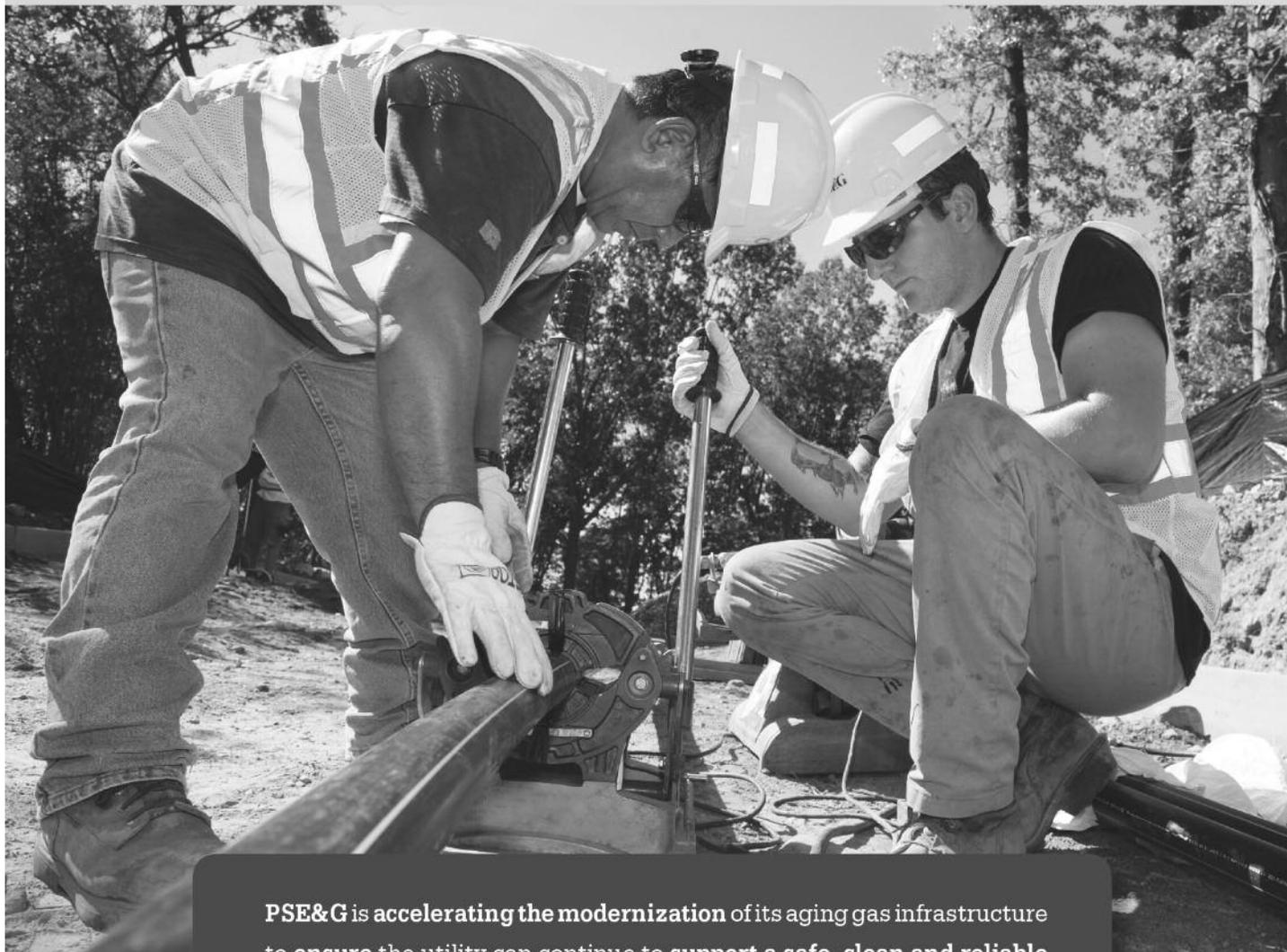
- Affordable Housing
- Civil Rights Defense
- Consolidation & Shared Services Agreements
- Defense of Tort Claims
- Eminent Domain Litigation
- Employment Discrimination
- Historic Preservation
- Land Use
- Local Public Contracts Law
- Open Public Records Act Compliance
- Open Space/Farmland Preservation
- Personnel Policies & Training
- Prerogative Writ Litigation
- Sewer/Water/CATV Utilities
- Tax Appeals
- UCC Regulation/Litigation
- Wildlife Management

101 Poor Farm Road, Princeton, NJ 08540 609.921.6543 www.mgplaw.com

We have the energy to make things better

[... for you, for our communities and for our future.]

www.pseg.com/gasworks



PSE&G is accelerating the modernization of its aging gas infrastructure to **ensure** the utility can continue to **support a safe, clean and reliable** natural gas service **now and in the future.**

PSE&G is a subsidiary of Public Service Enterprise Group.



PSE&G

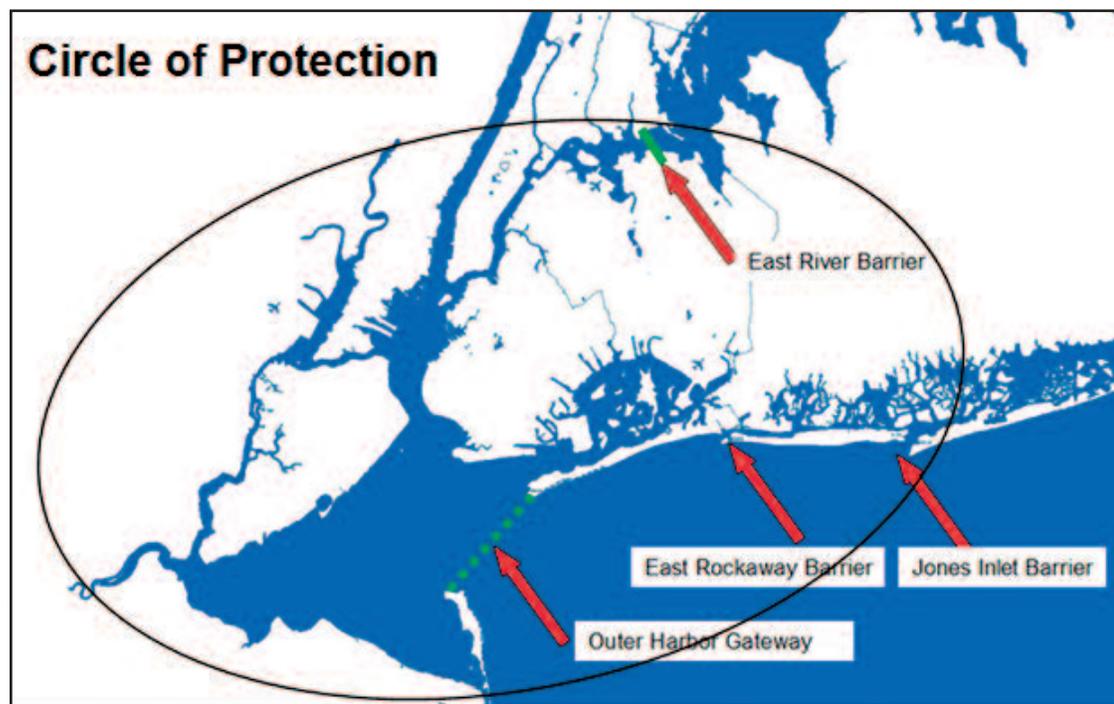
We make things work for you.

Resiliency for New Jersey— a Regional Approach

New Jersey and New York Harbor Regional Storm Surge Barrier

By Catherine McVay Hughes, Bill Golden,
Dr. Malcolm Bowman and Bob Yaro, Members,
New York-New Jersey Metropolitan Surge Barrier
Working Group Steering Committee

If the New Jersey Metropolitan region had been protected by the regional off shore storm surge barrier system currently being considered by the United States Army Corps of Engineers, Super Storm Sandy would have been just another windy day with no death and devastation from coastal flooding and no destruction of buildings, infrastructure, businesses, or lives.



The five-year anniversary of Superstorm Sandy is a good time to remind ourselves of Sandy’s impact on New Jersey, including 34 deaths, \$37 billion in damage, and the loss of more than 8,000 jobs in the month after the storm. Nearly 7 million people and 1,000 schools lost power, and transit systems and streets were completely flooded (for a more comprehensive rundown, see njadapt.rutgers.edu/docman-lister/working-briefs/75-nj-vulnerabilities/file).

It is now time to advance through the US Army Corps of Engineers process, a regional solution that will protect the New Jersey metropolitan area for the next 100 years or more.

In order to provide long-term regional flood protection to the New Jersey Metropolitan region, the NY-NJ Storm Surge Working Group (SSWG) under the Leadership of Professor Malcolm Bowman and RPA President Emeritus Robert Yaro and the National Institute for Coastal and Harbor Infrastructure (NICHI) have proposed the construction of a storm surge barrier system

that would include a storm surge barrier with movable gates between Sandy Hook and Breezy Point, NY, and a second barrier near Throgs Neck that would protect over 800 miles of coastline in New Jersey and New York from storm surge-related flooding.

Currently, waterfront communities are struggling with proposals for 15 to 20 foot barriers along their waterfront and have been pitted against each other for limited available funding. Instead, New Jersey metropolitan coastal communities could be working together towards a comprehensive approach that would be more inclusive, more cost-efficient and more effective—and, more importantly, reducing those factors that cause climate change.

A broad consensus

At a New Jersey-New York metropolitan regional conference convened by the SSWG and NICHI and sponsored by the Port Authority of New York and New Jersey, New Jersey Futures, and area universities, metropolitan officials, businesses, and

non-government organizations, a broad consensus was reached that the US Army Corps of Engineers should include consideration of a regional storm surge barrier system in their NY/NJ Harbor & Tributaries Focus Areas Study, which is currently in the scoping phase.

This system would be an integral part of a “layered defense” strategy for the region to address the twin concerns of sea level rise and storm surges. Through this approach two complementary systems would be developed:

- A more modest local seawall network (up to 6 ft in height) around both the region’s low lying shoreline in New York City and other communities located on both sides of the Hudson River to withstand slow, gentle but persistent sea level rise for the next century
- Large regional storm surge barriers, located well away from dense urban coastal development to hold back the acute, but potentially devastating storm surges associated with hurricanes and winter nor’easters
- Three elements of this system would be built to minimize ocean surge impact for New Jersey:

1) A primary movable barrier stretching from the Northern tip of Sandy Hook to Breezy Point at the west end of the Rockaway Peninsula in Queens.

2) A system of naturalized berms or dikes to be built along the length of both of these peninsulas.

3) A secondary movable barrier across the northern end of the East River near the Throgs Neck Bridge.

The navigation gates would normally be open to shipping traffic, but activated only when a significant storm surge threat is forecast. Such a system could have a useful working life of at least 100 years, when sea level may have risen by about 2 meters; at that time, a planned retreat inland may be necessary.

More than walls

Resiliency is not just about building perimeter walls at the water’s edge. This is a regional and national economic security issue, as well as a national homeland security issue that requires a comprehensive regional solution capable of effectively and economically addressing the threat of regional storms.

Whether the United States Army Corps proceeds with the development and funding of a regional storm surge barrier that could protect the New Jersey and Metropolitan coastal region for the next 100 years or more depends greatly on the support of a broad public and private coalition led by the leadership of New Jersey mayors and other elected officials.

The SSWG and NICH I will be observing the five-year anniversary of Super Storm Sandy with a regional storm surge barrier boat tour and local and regional meetings. 🚢

@ Please see NICHlusa.org or email wgolden@NICHlusa.org for details.

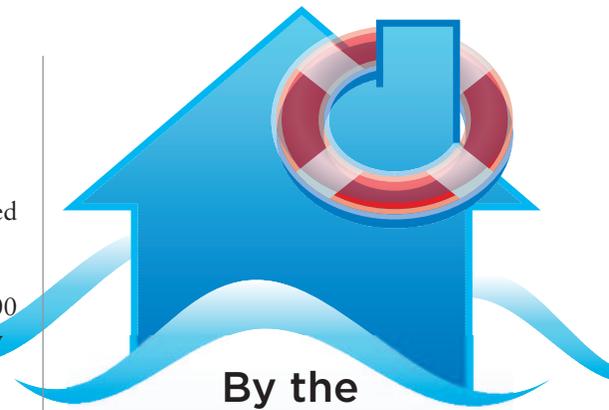
Catherine McVay Hughes served two decades on Manhattan Community Board 1, half that time as Chair or Vice-Chair and worked to rebuild her neighborhood after 9/11 and Superstorm Sandy; Cuomo appointed her as Co-chair of NY Rising Community Reconstruction Program for Southern Manhattan after Sandy; founding member of CB1’s “Manhattan Tip” Resiliency Task Force; recently appointed to the Earth Institute Advisory Board at Columbia University.

William B. Golden is co-founder and President of the National Institute for Coastal and Harbor Infrastructure (NICHlusa.org); served as staff on the United States President’s Advisory Council on Executive Organization, Environmental Task Force that drafted the enabling

legislation that created USEPA and NOAA and a three term Massachusetts State Senator.

Professor Malcolm J. Bowman is Founding Director of the Stony Brook Storm Surge Research Group, Chair of the Metro NY/NJ Storm Surge Working Group, Distinguished Member of the National Society of Collegiate Scholars, Resident of the Stony Brook Environmental Conservancy, and a Director of the Environmental Defence Society (New Zealand).

Robert D. Yaro is Professor of Practice in City and Regional Planning at the University of Pennsylvania and President Emeritus of Regional Plan Association in New York which he lead for 25 years; honorary lifetime member of the Royal Town Planning Institute and the American Society of Landscape Architects.



**By the Numbers:
NJ at Risk**

There are about 270,000 people in NJ who live on exposed land below 5 feet, according to Climate Central, with the top threats in Ocean, Atlantic, Hudson, Cape May, and Bergen Counties. Buildings in the impacted area include:

- 197,230 homes (\$106 Billion property value)
- 182 medical facilities
- 69 schools
- 60 government buildings
- 38 houses of worship
- 21 public safety facilities

Infrastructure in the exposed area include:

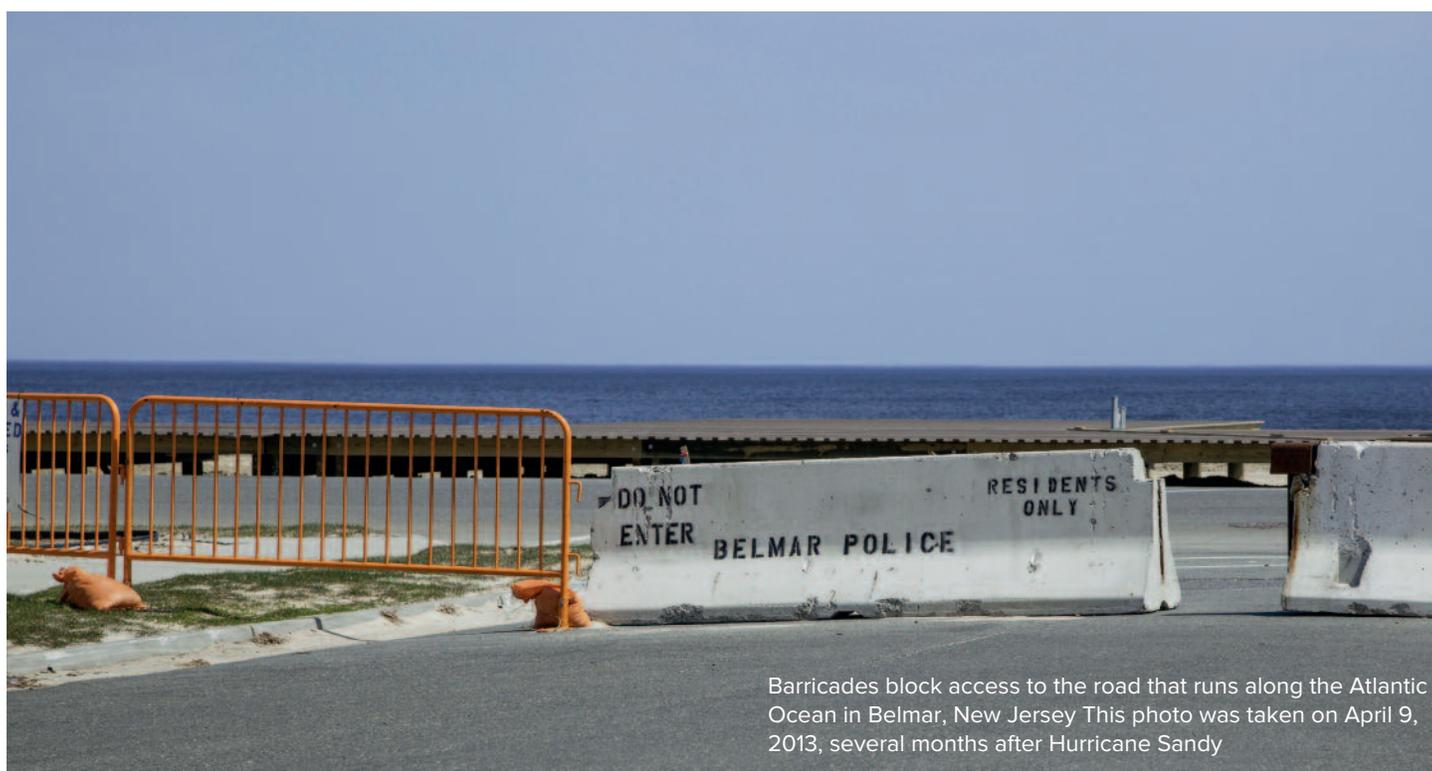
- 2,012 miles of road
- 128 miles of railroads
- 36 heliports
- 23 passenger stations
- 17 ferry stations
- 16 rail yards
- 15 intermodal freight terminals
- 9 power plants
- 2 public airports
- Thousands of sites with contamination risk, including superfund sites.



Community Flood Resilience Toolkit-NJ

FEMA, State, Municipal, and Non-Profits work together to create preparedness guide

By Michael F. Moriarty, Director of Mitigation & Federal Insurance, FEMA Region II



Barricades block access to the road that runs along the Atlantic Ocean in Belmar, New Jersey. This photo was taken on April 9, 2013, several months after Hurricane Sandy.

Increasingly common, floods affect the physical and economic stability of our communities. Although all 50 states have experienced floods in the last five years, New Jersey stands out as one of the highest risk states.

Stormy past

The late summer of 2011 was particularly costly for New Jersey with two storms resulting in federal disaster declarations.

While many of the models predicted a hit on NYC, Hurricane Irene actually made landfall in New Jersey at Little Egg as a tropical storm on August 28, 2011, causing damage to some 200,000 homes at a cost of over \$1 billion. One week later, a weakened Tropical Storm Lee hit New Jersey as an extratropical storm causing additional flooding statewide. Many in the state thought the combined effects of the two storms was “the big one” and we would be out of harm’s way for a few decades. Not so.

It was only one year later in October 2012 that the state was impacted by Extratropical Storm Sandy causing damages in excess of \$30 billion with much recovery work yet to be completed. Last October, Hurricane Matthew was predicted to linger off southern NJ and visit punishing rains to a storm weary area of the state. Thankfully, the storm veered further out to sea before the real soaking commenced. The key takeaway from this six year review is that New Jersey, the nation’s most densely populated state, with a robust history of riverine and coastal flooding, bears an inordinate risk of flooding. In coming years, forecasters are predicting a period of more intense storms for New Jersey based upon climate conditions.

For over thirty years the people of PPAG
have been grateful partners with New Jersey's
communities. Together, we're making life
better for New Jersey's hometowns.



160 West State Street
Trenton, N.J. 08608-1102
P: 609-396-8838
F: 609-989-7491

409 7th Street, N.W., Suite 450
Washington, D.C. 20004
P: 202-589-0800
F: 202-589-1288

PPAG.com | WSWDC.com | PrincetonSCGroup.com | [f](#) | [t](#)



Minimizing flood impact

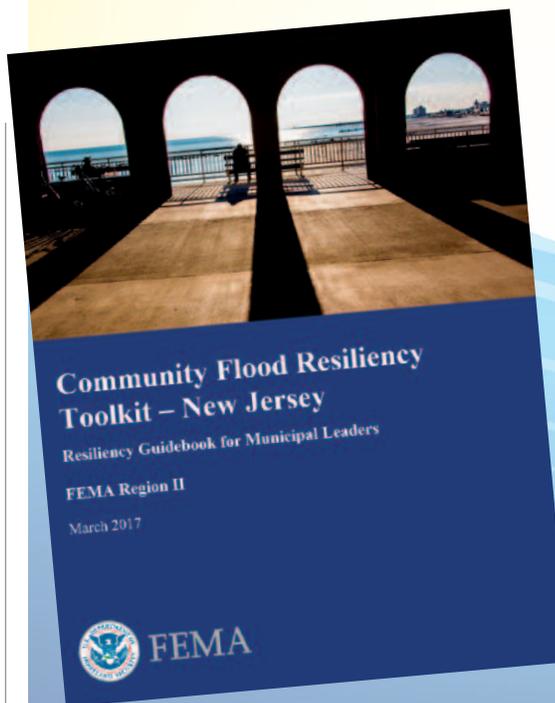
Flooding is the costliest and fastest-growing disaster threat in the nation. Recognizing that New Jersey's persistent flooding significantly contributed to the more than \$260 billion in flood related damage in the U.S. between 1980 to 2013, a collective of local, county, state, federal, and non-profit organizations collaborate regularly to brainstorm on ways to raise awareness of the risk and propose practical approaches to help minimize damage and build capability at the local level.

“It's only logical that the more resilient to flooding a community is, the less damage it will sustain and more quickly it will recover, saving both money and misery.”

One such approach was a year-long collaboration to develop the Community Flood Resilience Toolkit-NJ, which was unveiled at the NJEPA Conference in Atlantic City in May.

FEMA Region II (NY, NJ, PR, USVI) Preparedness and Mitigation Divisions teamed with several state and non-profit partners, as well as almost a dozen municipalities, to make the Toolkit not only useful and practical, but easy to use as well. The Toolkit distills best practices and ongoing research into an easy read for busy municipal executives to help them quickly appreciate the next steps for their municipality on the journey toward greater resilience.

It's only logical that the more resilient to flooding a community is, the less damage it will sustain and more quickly it will recover, saving both money and misery. Since small communities are often resource-constrained and lack the



Where Do We Go From Here?

The Community Flood Resilience Toolkit NJ can be found at [fema.gov/media-library/assets/documents/129896](https://www.fema.gov/media-library/assets/documents/129896)

Also, a simple internet search of “FEMA Resiliency Toolkit” will produce the associated documents.

Adaptation to disaster preparedness and mitigation is an ongoing activity. We hope to receive feedback from

municipal and community leaders on improvements, suggestions, and criticisms. These reactions will culminate in updated versions of the toolkit being published so that information can remain up-to-date and applicable for implementation.

 To submit recommendations or feedback for future editions of the Toolkit, please contact FEMA-R2-CommunityResiliency@fema.dhs.gov.

planning capacity and wherewithal for comprehensive research to discern best practices, the Toolkit includes programs, tools, strategies, and possible funding sources that have proven beneficial in building resilience. Enabled by funding from FEMA's Preparedness Directorate, the Region contracted with Stantec Engineering to assist with the Toolkit's development.

More than another Toolkit...

How is this toolkit different from other resources from various federal agencies? It starts with bottom-up input on the best practices and needs of local leaders in floodplain management. An initial set of key information interviews with local officials from 11 communities helped identify practical Toolkit strategies for other New Jersey municipalities.

By pooling results from the interviews, the Toolkit development team identified recurring themes. One of those was the desire for executive level buy in and support for continuing resiliency efforts. The teams worked with commu-

nities to select factors contributing to improved community flood resilience, as well as to identify bottlenecks to implementing initiatives.

Using feedback gleaned from the interviews, it was possible to separate key activities leaders can take to improve resiliency in their community that could be universally adapted to New Jersey communities. Region II's Toolkit organizes these activities into a resiliency roadmap broken down into 40 actions—ranging from Taking Ownership of Your Hazard Mitigation Plan to Holding a Full Scale Exercise—separated into three steps of increasing difficulty. Many of these actions are low-cost or no-cost to a community. To assist in completing an activity, each action is outlined with a short, yet detailed description, a list of online resources, and a contact list with emails or phone numbers.

To supplement the Toolkit, a Metric for Measuring Success was developed using scientific studies, municipal case studies, and community specific data. As

each action contributes varying amounts of protection and support to a community, this supplemental tool allows users to track progress through the Toolkit by appropriately weighting each action. By inputting five community-specific values, the supplemental tool can calculate an estimated losses avoided value for each of the three steps.

Complementing the main portion of the Toolkit is a concluding section that highlights various sources of funding leaders can access in order to progress through the Toolkit actions. 📌



Want more information on flooding?

Attend the League

Conference Session **“Major Changes to Flood Hazard Area Control Act”** at 10:45 a.m., Nov. 16. 🌿

Municipal Contributors

In the creation of the Toolkit, interviews were completed with 12 New Jersey communities to identify best practices and areas where additional assistance is needed.

The contributing communities were:

Atlantic City	Bay Head
Belmar	Brick
Brigantine	Downe
Manasquan	Paterson
Sea Isle City	South River
Toms River	Wayne

Wet Documents? Moldy Documents? Call *AMERICAN FREEZE-DRY!*



When you have a loss, call on the leading document recovery team. We Preserve and Protect sensitive documents, ledgers, books, files, papers, and blueprints. Clients include government, corporate, and private entities.

Services

- ▲ Freeze-Drying
- ▲ Cleaning
- ▲ Deodorization
- ▲ Soda-Blasting
- ▲ Preservation
- ▲ Scanning
- ▲ Copying
- ▲ Inventorying
- ▲ Antimicrobial Treatment
- ▲ Wrapping & Labeling
- ▲ File Reconstruction
- ▲ Pick-up & Delivery
- ▲ Warehouse Storage
- ▲ Cold Storage
- ▲ Document Destruction
- ▲ Mold & Mildew Testing



Call *AMERICAN FREEZE-DRY* to Preserve and Protect your vital documents today!

866-939-8160 - Toll Free

856-939-8160 - Office

www.AMERICANFREEZEDRY.com

solutions@AMERICANFREEZEDRY.com



Monmouth Beach:

The resolve to rebuild right

By Susan Howard, Mayor, Borough of Monmouth Beach; NJLM Executive Board member Robert Stetz, Assistant Division Manager, T&M Associates; Bonnie Heard, PE, CME, Supervising Engineer, T&M Associates

“ There is always a storm. There is always rain. Some experience it. Some live through it. And others are made from it.” –Shannon L. Alder



Our collective hearts go out to the communities in Southeast Texas, Louisiana, and Florida that have just begun their long journey to recover and rebuild from the devastation caused by Tropical Storm Harvey and Hurricane Irma. Empathy for those impacted by these storms’ destruction of life and property comes easy to our community, and many communities throughout New Jersey, especially as the fifth anniversary of Superstorm Sandy is upon us.

In 2012, the Borough of Monmouth Beach took a direct hit from Sandy, sustaining 80+ mph winds and a tidal surge of approximately 9 feet above high tide level that besieged our homes, businesses, infrastructure, and public facilities. From the moment the storm left our shore, the Borough has been consumed with getting our community reclaimed, repaired, and recovered.

We have also been very prudent in planning a course that will prepare our residents and infrastructure to avoid significant damage should future events approaching Sandy’s magnitude occur again. Proactive elements that were critical to Monmouth

Beach’s recovery effort include the several major strategies.

Adopting the ABFE Plus Three Feet for all Borough Zones

As soon as the Advisory Base Flood Elevation (ABFE) maps were released in December 2012 by Federal Emergency Management Agency (FEMA), which established minimum flood elevation standards, the Borough adopted the ABFE plus three feet for all Borough Zones. This established flood protection standards for all structures including new construction, rebuilding, and lifting.

Verizon is in your community.

Connect with us.



Mark Bocchieri
mark.a.bocchieri@verizon.com
Office: (201) 996-6610
Cell: (908) 601-5509

North

Bergen, Hudson, Essex, Passaic, Morris, Union, Sussex



John Szeliga
john.p.szeliga@verizon.com
Office: (732) 280-9124
Cell: (732) 597-3009

Central

Middlesex, Monmouth, Ocean, Mercer, Somerset, Hunterdon, Warren



Jennifer Young
jennifer.p.young@verizon.com
Office: (856) 853-9955
Cell: (856) 430-2430

South

Burlington, Camden, Gloucester, Salem, Cumberland, Cape May, Atlantic

Because we know the communities we serve.

Contact Verizon New Jersey.

All Sales/Service/Repair/Billing/ Technical Assistance: **(800) 837-4966** or **www.verizon.com/business**
Special Circuits Maintenance Control Center: **(800) 294-7831**
Downed Poles/Cables: **(800) 787-6701**
Verizon Non Fios High Speed Internet/DSL: **(800) 567-6789** or **www.verizon.net**
Verizon Wireless Customer Service: **(800) 922-0204** or **www.verizonwireless.com**
Center for Customers with Disabilities Voice & TTY: **(800) 974-6006** or **www.verizon.com/disabilities**
Video Franchise & PEG Channel Inquiries: E-mail: **william.freshwater@verizon.com**
Verizon Wireless Crisis: Response Team (V-CRT) **(800) 981-9558**



For New Jersey news: **VerizonUpdateNJ.com**
For products and services: **VerizonEnterprise.com/njcontracts**

Collocating the Borough offices with existing library building

Both the Borough Hall and the Sidney B. Johnson Memorial Library, two integral elements of the historical, educational, and social fabric of the Monmouth Beach



Restoration Begins

The restoration process began with the Library lift on August 26, 2015. A 1,000-square-foot addition was constructed along the east side of the building. The building was occupied in Fall 2016.

Preserving Borough Hall: the heart of our town

Originally constructed in 1896, Monmouth Beach's Borough Hall has a long and significant cultural history. Back then, the building served as a casino for a resort called the Monmouth Beach Clubhouse Hotel; it hosted music, theater, and a rollerskating rink. Purchased by the then Borough Council in 1917, it has served as our Borough Hall since.

During Sandy, Borough offices sustained more than a foot of flood water, and like surrounding buildings, suffered severe floor, wall, and equipment damage. Some valuable records were also compromised. The HVAC system was completely destroyed and the Great Room was infiltrated by approximately six inches of water. When the Borough Hall is reopened, the town meetings and events held there, such as yoga and exercise classes, can resume.

Uplifting Work After the Borough and Library operations were relocated to the new building, the non-original sections of Borough Hall were removed and the remaining structure was lifted on June 1, 2017 to protect and preserve the historic heart of our town, for posterity.

Community, sustained significant damage from flooding during Sandy. Both facilities were studied by a team of architects and building experts from across the U.S. as part of the Mayor's Institute on City Design who made recommendations on a prudent course for rebuilding.

The decision was made to collocate the Borough offices with the existing library building. This combined facility would provide cost efficiencies with shared kitchen, bathroom, and conference room space, reducing maintenance and utility costs over separate structures and further foster community interaction and a "hometown" feel. Safe from ground level flooding, the elevated/expanded library building would also include an office for the Office of Emergency Management (OEM) operations.

ABFE + 3 According to FEMA regulations, ABFE represents the minimum safe height to keep a structure out of harm's way for a 100-year storm. ABFE plus three feet is the recommended safe height for a 500-year storm. Given that several homes which were raised after the Nor'easter of 1992 were once again flooded during Sandy, the Commissioners decided to adopt the most conservative standards to protect Borough structures in the face of severe storms in the decades to come. In addition, homes that meet the "plus three feet" standard are expected to have lower NFIP flood insurance premiums.

Call

New Jersey One Call

3 Business Days Before Digging.

It's the Law.



Dial 811

or 1-800-272-1000

Online • www.nj1-call.org



**Know what's below
Call before you dig**

Filling the Gaps Along with patching and repairing sections of the sea wall, the major portion of the project involves constructing the sea wall in stretches where it hadn't previously existed. During Sandy, gaps in the sea wall created a funnel effect that accelerated the velocity of the surging water that lead to increased damage.

Filling these gaps is critical to our comprehensive storm hardening plan. The construction is expected to start in Fall 2017 and the work in Monmouth Beach is anticipated to take approximately 6 months, finishing before the 2018 summer season.

Filling Gaps in our protective sea wall

During Sandy, approximately 1,700 linear feet of the protective sea wall that is shared by Monmouth County and neighboring Sea Bright was severely compromised. The New Jersey Department of Environmental Protection (NJDEP) in partnership with the FEMA has completed the design, engineering, and permit preparation to rebuild and repair the seawall.

Reclaiming Our Town

Almost five years have passed since October 29, 2012, when the Atlantic Ocean, its tributary rivers, back bays, and streams found their way into our homes, property, and psyche. Today, we are finally on our way to reclaiming our land, beach, and river islands, recovering some of our financial losses (a part of which will never be replenished), and returning to our homes and places of work.

Despite the havoc wreaked on Monmouth Beach by Sandy, we as a town—our elected governing body, Borough employees, and our construction department and inspectors—have taken Sandy's best punch and won the battle of rebuilding our town to even greater levels than before.

In 2012, prior to Sandy, we had a net valuation of \$1.26 billion. The following year, that dropped to \$1.2 billion, a \$50 million loss directly attributable to Sandy. While no one had experience dealing

with a catastrophe of this magnitude, the entire Borough worked together helping in whatever ways they could. Today, because of the combined efforts spear-headed by our elected officials, we are proud to say that our valuation is now at \$1.37 billion, and each day we get closer and closer to a total rebuild. ♣



Monmouth Beach Mayor Susan Howard, NJLM Executive Board

Member, will moderate the League Conference Session **"It's A Shore Thing—Public Access & Resiliency"** at 3:45, Nov. 15.



The Power of Collaboration

COMBATING CYBER CRIME

Little Ferry Administrator Paula Cozzarelli tried to log in to her computer and realized something was wrong.

Then the email arrived: "You pay. We help." Little Ferry's computer system had been hijacked. The email demanded a ransom.

"I needed to take care of the Borough," Paula said, "And it didn't take me long to realize I needed help. That's when I called Ezio."

Little Ferry risk management consultant Ezio Altamura, partner and co-founder of GJEM- Otterstedt Insurance Agency, immediately contacted XL Catlyn which provides MEL cyber security coverage. "Their support was intensive. They brought in Navigant, worked day and night, and got our files restored. MEL coverage made recovery possible," said Paula.

In addition to coverage, MEL members are provided services and educational materials needed to implement an effective cyber risk management program. And soon, MEL will reduce deductible requirements for members meeting loss control standards.

The power of collaboration: ensuring accountable, quality efforts to promote safety throughout New Jersey.

THE MUNICIPAL EXCESS LIABILITY JOINT INSURANCE FUND

Committed to safety as a way of life at the workplace and in your community

NJMEL.ORG

Revamping Recycling

Fanwood examines and updates its recycling program for better results all around



Mayor Colleen Mahr, seated center, signs the contract with Plainfield Municipal Utilities Authority (PMUA) to bring curbside recycling to the Borough of Fanwood. Seated left to right: PMUA Executive Director Daniel Mejias, Mayor Colleen Mahr, and PMUA Commissioner Pedro Estevez. Standing left to right: Plainfield Mayor Adrian Mapp, Fanwood Councilman Tom Kranz, and PMUA Sales Manager Darius Griffin.

In our ongoing commitment to satisfying the changing needs of our residents, maintaining good fiscal balance, and securing a greener community, Fanwood has transitioned from the Recycling Collection Center that served us well for 30 years to a single-stream curbside pickup program. And with our first anniversary upon us, it has proven to be the right choice!

In 1986 the State of New Jersey mandated recycling for all municipalities and then Fanwood Mayor Patricia Kuran tapped resident Alan Ebersole to head up the local effort. Thus, the Recycling Association was born. For 30 years, Al enthusiastically expanded the program and lauded the virtues of recycling in the only centralized community recycling operation in Union County.

The Fanwood Recycling Center shared a 2 ½- acre undeveloped site on North Avenue with Fanwood Public Works. Every

By Colleen Mahr, Mayor, Fanwood;
2nd Vice President, NJLM

Wednesday and Saturday, residents and non-residents alike would drive to the center with recyclables including glass bottles, metal cans, plastic bottles, plastic containers, newspapers, cardboard, clothing, used oil, electronics, light metal, home appliances, and even fluorescent light bulbs. Each of these commodities had a monetary value and sales of these recyclables generated a tidy income.

Staffed through a consortium of 25 civic groups from five local municipalities, Union County Youth and Family Services, and the schools, a “payment” system was developed to compensate for service hours. Civic groups received cash grants that were funded through the sales of recyclables. Young people were permitted to fulfill Community Service hours for school or church; workers from the Youth and Family Services Sheriff’s Labor Assistance Program

(SLAP) could work off their community service hours at the Center, and local students had the option to work at the Center in lieu of school detention hours.

The operation was so successful the Recycling Association was able to fund grants to local non-profits and other community organizations for decades. The Center became a wonderful source of pride that fostered cooperation among government, residents, and the Association. The Center was a regular stop for elementary school field trips where the students would begin to look forward to their opportunity to work at the Center.

A changing marketplace

The fortunes of the Recycling Center began to falter in 2012 as the market for recyclables declined. Where the Association had been self-sustaining, it now required additional funding from Borough taxpayers to stay afloat. While the sums were small at first and a turnaround was hoped for, it never materialized. Each year the Association required more support and the Council became increasingly concerned about the cost-effectiveness and performance at the Center.

Meanwhile, despite our long-term commitment and pride in

GEBHARDT & KIEFER, P.C.

LAW OFFICES

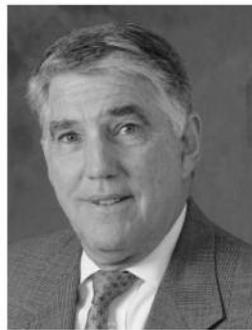
~ Founded 1884 ~



**A FIRM WITH OVER 50 YEARS OF
MUNICIPAL LAW EXPERIENCE.**



Richard Dieterly
(In Memoriam)



Richard Cushing



Leslie Parikh



Tara St. Angelo

Representing public entities and public officials as municipal attorneys and special counsel in civil rights discrimination, police, tax appeal, labor, land use and other complex municipal matters.

(908) 735-5161

1318 Route 31, P.O. Box 4001
Clinton, NJ 08809

www.gklegal.com

Somerset County Office
by appointment

Revamping Recycling

the Recycling Center, there was a growing chorus of young parents and new residents clamoring for curbside pickup. Saturday morning hours of operation were too limiting and they were not participating. Lots of recycling was being tossed into the garbage. But an examination of the tonnage reports demonstrated that our intake had not varied, so what was happening?

Close study demonstrated a few hard truths. By opening our doors to everyone, word had spread to surrounding communities and we were accepting recyclables from individuals and businesses far outside our one-square-mile limits. When the market was up, we enjoyed an income that made the center self-supporting and profits that were shared with all participating volunteer organizations. But when the market was down it was a different picture.

What had been a boon and a point of pride was now becoming a drag, saddling our taxpayers with the burden of disposing of these unwanted recyclables. Our first step was to explore the possibilities, so we issued a public bid for an outside operation to take over our center. But the market already knew what we were just learning, and the only bid was way over budget. The Borough issued a second bid, but there was no interest.

Being a small community we always seek Shared Services when possible, so our next step was to reach out to neighboring communities. We initiated discussions with Mayor Adrian Mapp in the City of Plainfield, but due to internal management concerns, it was not to be. Other neighboring communities were already settled into their curbside programs and saw no benefit in expanding their programs to include Fanwood, so we were on our own.

The next public bid was for curbside recycling. After two rounds of bidding for curbside we had received only one bid that would come close to break-even—where the cost of curbside pickup was close to the cost of continued operation of the recycling center at taxpayer expense.

Informing the citizens

Armed with facts, it was time to present our findings to the public. Through com-



01 KICK OFF In September 2016 we issued a borough-wide mailer to each resident outlining the timeline, a list of recyclables to be placed in the bin, contact numbers, and a refrigerator magnet with recycling dates.



02 TWO WEEKS OUT Two weeks before the program began, 96-gallon rolling recycling bins were delivered to each home in the Borough. Address lists and routes were fine-tuned and the Recycle Coach “app” was introduced to residents to give them a clearinghouse for information and contacts for the program.



03 START UP Once begun, there was more fine-tuning; some residents realized the physical challenge of maneuvering a large bin to the curb was too much for them. Each case was assessed and, where necessary, we arranged for side-yard pickup or a smaller bin.



04 SHAKEOUT For the first several weeks there were some complaints of missed pickups. In most of those cases, the resident had brought their recycling bin to the curb too late for pickup, so we embarked on a public information campaign to nip that in the bud and have residents place their bins curbside the night before pickup.



05 ONGOING We continue use our community message board and website for recycling date reminders.



06 LOOKING BACK As our first year closes I can say the new program is an unqualified success! Resident complaints are minimal and tonnage reports show a 50% increase in recycling collection curbside versus the former Recycling Center.



07 MOVING FORWARD Our residents are doing so much recycling, we recently reduced our garbage pickup requirements from two pickups per week to one!

munity outreach it was clear that Fanwoodians were divided in attitude and experience. Long-time residents had an abiding appreciation and commitment to weekly recycling, newer residents were not so sanguine. The Borough had considered the Center to be one of its jewels; but was coming to understand that many residents just didn’t see it that way.

Unsurprisingly, the divide rested on cost and convenience. The Recycling Center was open on Saturday and Wednesday mornings, but those were difficult times for parents of young children to be available to recycle. Among the supporters of curbside, new residents

were arriving from communities where they had enjoyed curbside pickup and considered driving to a Recycling Center to be passé. Older residents complained of the physical challenge of the task. One unifying goal between both groups was a desire to do the right thing, and to recycle as broadly as possible.

A final question to consider was the quality of the recycling. Could curbside pickup match the standards of our Recycling Center where volunteers sorted every the glass, plastic, tin, and paper, by hand? The public clearly expressed their preference for “real” recycling, where items are sorted and processed for reuse.

There was great concern that a curbside vendor would cut corners on disposal. At our town meeting, many witnesses reported seeing recycling vendors collect nicely sorted plastic, paper, and aluminum, only to toss it into a communal dumpster, carelessly mixing the products and rendering them useless garbage. We could contract with the lowest curbside bidder and call our obligation met, but we wanted to have a meaningful program that would truly benefit the environment.

Reaching an agreement

While preparing to move ahead and re-bid for a quality curbside vendor we had a stroke of luck! In the months between seeking shared services and our preparation of the final bid, the Plainfield Municipal Utilities Authority (PMUA) had a change in management and policy. Eighteen months after our initial approach, the PMUA was in a position to do business. New management recognized the benefits of working with Fanwood and believed that a successful partnership could be useful to them as a model for expanding their own operation into other communities.

According to Plainfield Mayor Mapp, “Plainfield is fast building a reputation as a place that is open and ready to do business. This is just one of the ways that we seek to collaborate with our neighboring townships to maximize the use of our resources. We have also partnered in the area of road resurfacing and other infrastructure projects. At the end of the day, we can achieve much more if we’re willing to work together.”

In PMUA we had found a partner with a proven record of responsible recycling. We visited their sorting plant to satisfy ourselves that this was a professional and reliable organization, and were delighted to see the care that was put to the task. Last summer, following two years of lengthy deliberations, debate, and public input, the Fanwood Borough Council voted to enter into a interlocal agreement with the Plainfield Municipal Utilities Authority and begin curbside collection of recyclables at a set cost for a period of at least three years.

Not only have we been able to keep costs level with those of the Recycling Center, but a reduction in required

garbage pickup expenses will be a welcome offset for residents who don’t generate much waste. And finally, we now have a sizeable piece of property where the Recycling Center once stood. It’s too soon to know what the future will bring to that property, but it certainly gives us added flexibility in addressing future needs. ♻️



Fanwood Mayor Colleen Mahr,
League 2nd Vice Pres-

ident, will speak at sessions of the 2017 League Conference including, “**Coffee with Your Colleagues: Networking & Orientation**” at 2 p.m., Nov. 14, and at the **Pension & Health Benefits Reform Update** at 9 a.m., Nov. 15.

know

achievement happens when we work together.

Making a difference every day. It’s what we believe in, and why we’re proud to support the New Jersey League of Municipalities.

*New Jersey Government
Banking Hotline - 877-861-6649*



PNC BANK
for the achiever in you®

©2016 The PNC Financial Services Group, Inc. All rights reserved. PNC Bank, National Association. Member FDIC

Bullish & Building Momentum

Williamstown says
“Come Grow With Us!”

By Daniel Teefy, Mayor, Williamstown/Monroe Township

The state of our economy remains bullish. Since becoming the Mayor in 2015, I have witnessed a surge of new residents and businesses to Williamstown—thanks to progressive, pro-business leadership and innovative planning. The remarkable influx of families and businesses making Williamstown their home signifies that our township is a draw for shoppers and a prime location to live and do business.

In 2016 alone, more than 40 new businesses chose Williamstown, including nationally recognized retailers such as Applebee’s, IHOP, and Rockin’ Jump as well as expansions on existing notable attractions, including the Autumn Lake Winery and Scotland Run Golf Club. A sense of pride in ownership is reflected by new or refurbished streetscapes and storefronts, which communicates to both visitors and residents that we are proud to call Williamstown our home.

Consumer spending here exceeds \$5.2 billion a year within a 10-mile radius. Ideally positioned between Philadelphia and the Jersey Shore and near Rowan University, Williamstown offers the fastest growing residential community in the region.

Geography PLUS

Certainly some of this growth may be attributed to geography. Located between Philadelphia and Atlantic City, Williamstown in Monroe Township, Gloucester County, offers easy access to the Atlantic City Expressway, the NJ Turnpike, I-295, and Routes 322, 42, 47, and 55. Within five miles, there are more than 32,800 households with an average household income of \$92,800 a year. Soccer Moms—an affluent, family oriented segment—is the largest consumer segment, accounting for 37% of all households within a five-mile radius.

But, as many townships and boroughs will acknowledge, geographic location is not enough when it comes to the successful growth of our township and businesses, which is why we worked tirelessly to form the Main Street Committee (MSC) in 2015 to focus on revitalizing our Downtown Main Street.



Offering a unique mix of stores, including the Grand Theatre, Williamstown’s charming and walkable downtown is a New Jersey Main Street and is adding new businesses regularly.

In addition, the newly added Director of Community Development and Zoning Officer, Rosemary Flaherty, eases the process in locating a business to Williamstown by assisting businesses in overcoming obstacles and connecting business owners with appropriate resources based on their individual needs. This position was created to ensure that businesses coming in to play a role in the metamorphosis taking place here are well taken care of and experience a seamless process in establishing their place in town.

Moving forward

In 2017, Williamstown is taking our progressive vision to the next level with a new campaign to entice developers and builders to take a look at Williamstown as the ideal location for their upcoming projects. The campaign includes aggressive outreach in the developer and builder space, as well as a tour to show builders and developers the widespread opportunities offered here.

Williamstown offers an excellent opportunity for business success, with miles of acreage and space designated for retail, office, and commercial development along Route 322. A recent survey shows that there are millions of dollars in unmet demand for furnishings, clothing, appliances, dining, and much more. Our business-centric environment; vast, open land for new and upcoming development projects; attractive commercial real estate corridors with a twist of tourism in a historical town setting; and central location between Philadelphia and the Jersey Shore, makes Williamstown an ideal choice for development.

Additionally, and to help stimulate the economy from within, new business initiatives are being explored. These include the



Rebranding a Town

In 2016, our Economic Development Commission (EDC) focused on marketing and increasing the visibility of Williamstown. To that end, the EDC hired Suasion Communications Group to rebrand and promote Williamstown. In 2016 Williamstown unveiled its new branding and logo. The logo features lampposts and trees that embody our classic and charming streetscape and walkable downtown; and colors that convey the town's energy, strength, growth, green surroundings, and environmental awareness and initiatives. A new website, growwithwillamstown.com, showcases the many assets and opportunities available here.

future implementation of a Property Tax Reward Program that will allow residents to swipe a reward card at participating local businesses to save money on property taxes by applying a percentage of their purchases to their property tax bill. The local government aggressively pursues pro-business initiatives such as the tax abatement program, redevelopment and rehabilitation incentives to encourage new development and encourage existing development to expand.

We recognize that the commercial tax

base and shopping local concept is vital to the overall well-being of the community. As we strive to increase the nationally recognized retailers, we are also encouraging mom and pop establishments in the heart of Williamstown's Downtown Main Street District to continue to provide residents with opportunities for employment in the community in which we live.

A final note worth mentioning: The Williamstown Chamber of Commerce launched in 2016 and has already established itself as a robust organization

Bullish & Building Momentum

with more than 130 members. The Chamber enables businesses of any size the ability to network with the community and other businesses. Business owners enjoy a variety of benefits and contacts offered exclusively to Chamber members. This is just one more way we working to welcome and retain a burgeoning business environment.

We look forward to what the coming months and years bring, as Williamstown becomes the destination it has always had the potential to be. Williamstown is moving in the right direction—we invite you to visit, experience, and “Come Grow with Us!”

@ To learn more about Williamstown's initiatives, contact the Director for a tour of the Township or to learn more about a specific property please contact Rosemary Flaherty, 856-728-9800, ext. 270, 271, 289 or email at rflaherty@monroetownshipnj.org and visit monroetownshipnj.org.



Ready to take your technology to the next level?

We can show you how!

RFP Solutions is a licensed and authorized **New Jersey State Contract Vendor** with over 250 K to 12 school districts and municipalities as clients. We provide design/installation services and 24/7 support for telephone systems, wireless data networks, CCTV surveillance systems, door access control, wireless clocks, and much more.

**For a free estimate, contact
Mike Cuneo – Vice President, Sales
856.686.0888, Ext. 117
mcuneo@rfpnj.com**

Alcatel-Lucent 
Enterprise



NJLM Educational Foundation

Helping communities get smarter

Continuing its tradition of contribution to timely research and a proactive approach to resolving the complex issues affecting New Jersey's diverse communities, this year the NJLM Educational Foundation helped local thought leaders develop their current assets and plan for the future

Publications and programs

In 2017, the Foundation presented an Introduction to Smart Communities Technology in April at Felician University in Rutherford. The event educated municipal and county officials, economic development coordinators, community planners, and non-profit organizations on the impacts of implementing Smart Communities technologies. A rundown of the event can be reviewed at njlmef.org/events.html.

Continuing the success of the Mayors Book Club, the

Foundation created a printed version of the manual "Planning and Participating in a Mayors Book Club" by Dr. Vicki Cohen at Fairleigh Dickinson University as an alternative to the download available from the Foundation's webpage njlmef.org

The Foundation's ongoing administration of the Michael A. Pane Memorial Fund awards an honorarium to a local government professional (attorney, engineer, or planner) who personifies outstanding ability, integrity, and ethics in his or her dealings with local governments.

In addition, the Educational Foundation continues administering grants in support of Sustainable Jersey. More than \$1 million in grants has been administered from such funders as Wal-Mart Corp., the Board of Public Utilities, and others. 🇺🇸

@ Visit the NJLM Educational Foundation
online at njlmef.org

Officers, Trustees & Staff of the New Jersey State League of Municipalities Educational Foundation

Officers



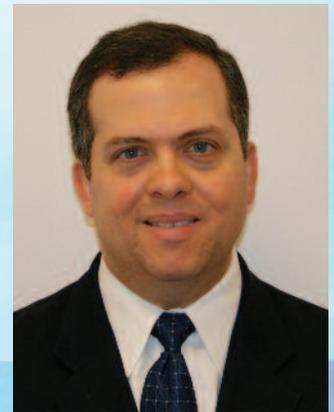
Timothy McDonough
President
Mayor, Hope Twp.;
NJLM Past President



Paul Anzano
Vice President
Mayor, Hopewell Borough
(Mercer)



Michael Darcy, CAE
Treasurer
NJLM Executive Director



Michael F. Cerra
Secretary
NJLM Assistant
Executive Director

Trustees



James Benton
Trustee

Executive Director,
NJ Petroleum Council/API



Robert Bowser
Trustee

Former Mayor, East Orange
NJLM Past President



Charlene Brown
Trustee

Regional Vice President,
AT&T External Affairs



Danielle Capozzoli
Trustee

Corporate Attorney,
United Water



Susan M. Coan
Trustee

Region Vice President,
Atlantic City Electric



Sam Delgado
Trustee

President, External Affairs,
Verizon



Ken Gardner
Trustee

Vice President,
Government Banking
Wells Fargo



James Hughes
Trustee

University Professor,
Rutgers, The State University
of New Jersey



Mark Jones
Trustee

Vice President,
External Affairs
Jersey Central Power & Light



Linda Kellner
Trustee

Chief of Staff,
New Jersey Resources



Paul Maticera
Trustee

Partner, MBI Gluck Shaw;
NJLM Past President



Monica K. McCormack-Casey
Trustee

V.P./Government Banking,
Relationship Manager,
TD Bank



George Sous
Trustee

Director, External Affairs,
PSE&G



Brian Turano
Trustee

Senior Vice President,
Government Banking,
Investors Bank



Suzanne Walters
Trustee

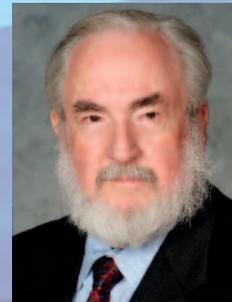
Former Mayor, Stone Harbor
NJLM Past President



Louise C. Wilson
Trustee

Past President,
NJLM Educational
Foundation

Staff



William Kearns, Esq.
Legal Advisor

Kearns, Reale & Kearns

2016-2017 NJLM Executive Board Members

Appreciating Outstanding Leadership



Albert B. Kelly
President
Bridgeton City, Mayor



James L. Cassella
1st Vice President
East Rutherford, Mayor



Colleen Mahr
2nd Vice President
Fanwood, Mayor



James J. Perry, Sr.
3rd Vice President
Hardwick, Mayor



Michael J. Darcy, CAE
Executive Director



Ras Baraka
Newark, Mayor



Gayle Brill Mittler
Highland Park, Mayor



Randy Brown
Evesham, Mayor



William J. Chegwiddden
Wharton, Mayor



Frank J. Druetzler
Morris Plains, Mayor

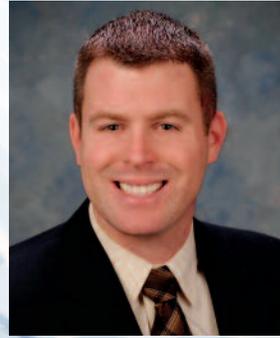
The League's Executive Board serves as the policy setting body in the work of representing the state's 565 Municipal governments. We thank this year's officers and board members for sharing their time, their efforts, and their knowledge as they continually strive to improve municipal government throughout the Garden State.



Jonathan Dunleavy
Bloomingdale, Mayor



Sean Elwell
Elsinboro, Mayor



Daniel Flynn
Newton, Councilman



Steven Fulop
Jersey City, Mayor



Raymond S. Heck
Millstone Borough,
Mayor



Susan Howard
Monmouth Beach,
Mayor



Thomas F. Kelaher
Toms River, Mayor



Janice Kovach
Clinton Town, Mayor



Liz Lempert
Princeton, Mayor



Leo McCabe
Glassboro, Mayor



Gary Passanante
Somerdale, Mayor



William Pikolycky
Woodbine, Mayor



Joseph Tempesta, Jr.
Immediate Past President
West Caldwell, Mayor



Paul H. Tomasko
Alpine, Mayor



Janet W. Tucci
West Long Branch,
Mayor



Jesse Tweedle, Sr.
Pleasantville City,
Mayor



ESSAYISTS AWARDED

23rd Annual
Louis Bay 2nd Future
Municipal Leaders
Scholarship Competition
names three winners

A trio of New Jersey students have been recognized for their observations on “What My Municipality Does Best,” the topic of the 23rd Annual Louis Bay 2nd Future Municipal Leaders Scholarship Competition.

Manalapan Township’s Logan Wald, East Windsor’s Siddhi Shah, and Ventnor City’s Allison M. Hennis have been named winners of this year’s competition, and each received a \$1,000 check from their mayors, courtesy of the New Jersey State League of Municipalities.

Focusing on the theme “What My Municipality Does Best,” high school juniors and seniors from all around the Garden State competed for the scholarship awards.

The competitor’s essays are sent through three rounds of judging including local and state levels. The final judges this year were Chuck Chiarello, Mayor of Buena Vista Township and League Past President; Jim Anzaldi, Mayor of Clifton City

and League Past President; and from the NJ State League of Municipalities, Michael J. Darcy, CAE, Executive Director, Lori Buckelew, Senior Legislative Analyst, and Ciara Bradley, Legislative Administrator.

The annual competition is named in honor of Hawthorne Mayor Emeritus Louis Bay 2nd, an active participant in local government and the League of Municipalities for more than 60 years. The purpose of the competition is to advance the virtues of elected municipal offices while raising consciousness and encouraging our future municipal leaders.

Following is a complete listing of winners, finalists, and semifinalists, as well as the three winning essays in full.

and the winners are...

2017 WINNERS

Logan Wald, Manalapan Township
Siddhi Shah, East Windsor Township
Allison M. Hennis, Ventnor City

FINALISTS

Emily Weeks, Bayonne City
Jessica Cabalhin, Bergenfield Borough
Matthew Gavenda, Dennis Township
Kyle Gankiewicz, Hamilton Township
(Mercer)
Madison Perry, Hawthorne Borough
Zachary Bartow, Holmdel Township
Hailey Dries, Lakehurst Borough
Emily Fournier, Lower Township
Klaudia Bunkowski, Manville Borough
Lea Pappalardo, Milltown Borough
Daniel Berkowitz, Neptune Township

Mackenzie Kramer, Robbinsville Township
Bobby Villaluz, Shrewsbury Borough
Samantha Horowitz, Upper Township
Kevin Flynn, Watchung Borough
Angela Weng, West Windsor Township

SEMI-FINALISTS

Madison Baracia, Brick Township
Jahlen Brown, Burlington City
Maya N. Wynter, Burlington Township
Michael Suh, Closter Borough
Julianna Bongiovanni, Egg Harbor Twp.
Shannon Malone, Emerson Borough
Rylee McDonnell, Estell Manor City
Jackson Bianchi, Fair Lawn Borough
Colton Berry, Green Brook Township
Anaiyah Barker, Hamilton Township
(Atlantic)

Milagros Dounis, Little Ferry Borough
Nicholas Pellicano, Manchester Township
Joshua William Moyer, Middle Township
Mark DiSpigna, Middletown Township
Ethan Agnello, New Milford Borough
Savannah M. Pizano, North Arlington Borough
Ariel Pina, North Bergen Township
Victoria Z. Lubas, Nutley Township
Gianna Witasick, Ocean City
Logan Summer Beals, Pennsville Township
Nicholas Franchi, Pitman Borough
Shaimaa Aouisse, Ridgefield Park Village
Kenneth F. Schwemmer, III, Roxbury Twp.
Ben Stackler, Summit City
Ian France, Wildwood City
Madison Hunt, Wildwood Crest Borough
Kelly Giebner, Winslow Township



What My Municipal Government Does Best

By Logan Wald, Manalapan

The pressure was on. As I sat at the registration table, I looked up to see a long winding line of kids eager to plunk down their donation to a worthwhile community organization, receive their lane assignment, and of course, collect the almighty letter of community service credit hours. After all, the letter of community service credit hours is as valuable to a National Honor Society member as Willie Wonka's Golden ticket was to Charlie Bucket.

The clock was quickly approaching our start time and the crowd was getting unruly. As I was desperately taking down names and configuring lane assignments, a voice came over from behind me and shouted, "Ok. Who's next?" It was none other than Manalapan Township's Mayor Cohen. Although I had invited her to our "Strike Out Bullying" bowling fundraiser in support of Kickin' It Kids Anti-Bullying and Leadership Academy, I certainly did not expect her to jump in and help out with getting people registered. Imagine my surprise (and a little embarrassment) when I turned around while bowling to see her delivering pizza and pitchers of soda to each group's lane. My father later expressed to me that this was not unusual in our town. "This is just what we do," he explained.

When I founded My Hometown at Manalapan High School in 2015, I had the goal in mind of creating an organization that prided itself on bettering the community in any way possible. I reached out to the Mayor's office to get some suggestions on local social service agencies to support. It was our former Mayor that introduced me to the Kickin' It Kids Academy, a

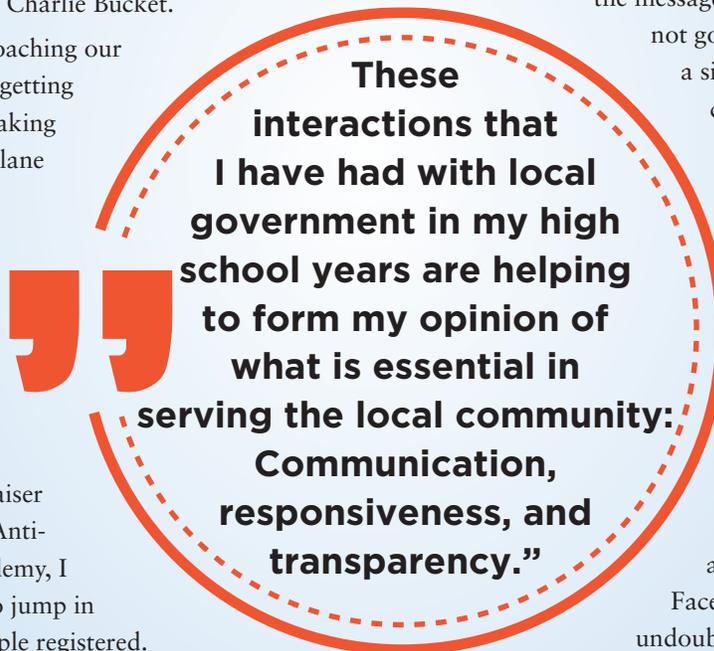
principled center that teaches young students the importance of being a leader in society. The office of the Mayor has been supportive ever since, always making an effort to attend our events. Whether it was a car wash, bowling event, or fundraiser for the local food pantry, I can always count on a timely response to my emails. It is the presence of our local government officials at these events that helps to convey

the message to students that these efforts do not go unnoticed and furthermore, play a significant role in bringing a local community together. This year, the Deputy Mayor was on hand to deliver some inspiring words as my peers and I were inducted into the National Honor Society, further expressing the local government's impact on the lives of students in Manalapan.

My parents are always informing me of municipal happenings that they become aware of through the Mayor's Facebook posts. After all, they are undoubtedly the Facebook generation.

Whether it's the use of social media or their website, MTNJ.org, communications from the Mayor and Township Committee are always prompt and informative as they relate to power, utilities, weather alerts, public safety, the Board of Health, historical societies, religious services and the arts.

These interactions that I have had with local government in my high school years are helping to form my opinion of what is essential in serving the local community: Communication, responsiveness, and transparency. Serving up a pizza and a pitcher of Coke to some hungry student bowlers couldn't hurt either. ▲



What My Municipal Government Does Best

By Siddhi Shah, East Windsor

Before I was even born, my family immigrated from a small village in the Republic of India to the most powerful democratic country in the world, the United States of America, in search of better economic opportunities and a better lifestyle for me and my family. Little did I know that this change in location would not only provide me with the capabilities to reach my truest and highest potential, but would revolutionize my world by creating conditions that allow communities and citizens like me to build a great nation.

After my birth in 1999, my parents were looking to move to a much larger house that still offered a strong township and school system. Luckily, they decided to buy a house in a small township of around 30,000 people run by Mayor Janice Mironov and the elected council members—a place that I am proud to call my home, East Windsor. Since we have moved here, Mayor Mironov and the council members have won elections by landslides for two decades, showcasing commitment, drive, and motivation to continue running the municipality efficiently, effectively, and transparently to the likes of the East Windsor residents.

For each sector of the community, Mayor Mironov has established various committees, consisting of high school students all the way to senior citizens. These groups dedicate their time and effort into bringing positive change, as well as addressing the concerns of the citizens in order to maintain an extraordinary municipality and a prosperous township.

For the adolescents or the youth of our nation, the Mayor has implemented a small, yet multipurpose park known as Etra Park. The park has an abundant number of facilities, ranging from picnic areas and soccer fields to bandstands, a full basketball court, and an environmental center. Not only is the area suitable for hiking, family fun, and sports, but also notable for its firework celebrations, summer programs, concerts, movie screenings, and its free inflatable rides, games, and vendors. The Recreation Department has also encouraged and instilled new programs for children like trips to the Jersey Shore area, Mountain Creek snow tubing, Easter egg hunts, and more! These services introduce youth of all ages and backgrounds to fun, positive outdoor activities that build life values, instill confidence through achievement, and offer a fun and educational experience.



Additionally, the municipality has drawn youngsters to learn about fundamental concepts of energy, materials, and movement through educational and engineering programs for kids. I clearly remember joining a Mad Science class in middle school that gave me a clear understanding of what science is really about and how it affects the world around me. Through those fun, entertaining, and educational activities, I continued to have a passion in biology and in chemistry even to this very day.

For those advanced in years, Mayor Mironov has established a very high quality senior citizens' center where residents 60 years and above can take part in multifaceted activities including sightseeing historic landmarks, cards and games, parties and entertainment, educational presentations and seminars, and cultural celebrations. The East Windsor Senior Center successfully accommodates and offers services like transportation, health and wellness screenings, fitness classes, bowling leagues, and more. In fact, as someone who volunteered at the Senior Center for two years during the summer, I have first-hand witnessed and been a part of a plethora of these activities. Seeing the senior citizens with wide grins on their faces and enthusiasm rushing through their veins reminds me how the municipalities has given vitality and joy to people of all ages.

Lastly, for all residents, the Mayor makes sure to connect with people and answer questions on live TV once a month. The police department works very efficiently and we do not have any major problems of homicides or gun-related programs. The roads are kept clean by the municipal workers and slow ploughing is completed quickly and neatly. The Fire and First Responders are also available 24/7 in response to 911 calls.

All in all, Mayor Mironov and her council members have remodeled and upgraded the township every year and have created not just a beautiful town, but a close-knit family through her role as a leader. She has realized that to make a true community, the residents have to interact with the governing body and constantly work to appeal to the needs of the public. Personally, it is going to be devastating to leave this township once I go off to college because I know for a fact that I will never experience such an informative and compassionate community, abetted by a dedicated and passionate group of representatives like I have here in East Windsor. ▲

**To make
a true community,
the residents have
to interact with the
governing body and
constantly work to
appeal to the needs
of the public.”**

Welcome to the intersection of law, government and business.



Founded over twenty-five years ago, Genova Burns LLC works with many of the premier companies and business interests spanning the region between Wall Street and Center City, Philadelphia.

Our commitment is to provide our clients with representation at the highest standard of excellence but in a mid-sized regional setting. Our continued growth is based upon our consistent emphasis on responsiveness to the needs of our clients and our community.

Above all, Genova Burns LLC values direct candor with our clients, the highest principles in judgment, and personal business integrity.



**GENOVA
BURNS**
ATTORNEYS-AT-LAW

www.genovaburns.com

Newark, NJ | New York, NY | Red Bank, NJ | Camden, NJ | Philadelphia, PA | Jersey City, NJ | Washington, D.C.
973.533.0777 | 212.566.7188 | 732.758.6595 | 856.968.0680 | 215.564.0444 | 201.469.0100 | 202.441.0072

Genova Burns LLC | 494 Broad Street • Newark, NJ 07102



What My Municipal Government Does Best

By Allison M. Hennis, Ventnor City

The legitimate object of government is ‘to do for the people what needs to be done, but which they cannot, by individual effort, do at all, or do so well, for themselves.’ –Abraham Lincoln.” (*The Collected Works of Abraham Lincoln*, edited by Roy P. Basler)

While it is true, citizen participation in government is essential to its success, there are limits to what individual citizens can or should do to support their community. In these instances, individual citizens must rely on government. Public safety is an excellent example of a service that municipal government provides to citizens that, individually, we cannot do for ourselves. When one considers the scope of work of public safety, it is my opinion, that their work is the most important role provided to citizens by local government.

The areas of public safety in Ventnor include the Police Department, the Fire Department, and the Beach Patrol. Depending on the situation, a person’s interaction with public safety may be voluntary or involuntary. Regardless of the reason, when a person has direct participation with a public safety officer, it typically happens at a time when the person or members of the community need the services offered by public safety.

The Police Department is one of the most recognized members of our public safety department. The police officer’s job is to ensure our community is a safe place to live, work, and play. Whether it be as a mediator in a dispute, an enforcer of the laws of our community, or responding to a call for help, police officers provide many services to our community. Aside from typical police responsibilities, police officers also support the

community by educating youth on safety. Through their varying roles, police officers are an integral part of Ventnor’s overall public safety.

The Fire Department is another essential public safety service provided by our government. When they are called to duty, fire department personnel will arrive to the scene in minutes and, without regard for their own well-being, do whatever is needed to ensure public safety. The Fire Department also provides

EMT services to residents experiencing health emergencies. Whether it be a fire, a gas leak, a car accident, or health emergency,

Ventnor residents depend on fire personnel to stabilize dangerous and emergent situations. My beach, New Haven Avenue, is one of the busiest beaches in Ventnor. Whether it be the need for a Band-Aid, help finding a lost child, or a water rescue, members of our Beach Patrol ensure the safety and well-being of visitors to our beach.

Each and every day during the summer, the Beach Patrol’s sole purpose is to keep the beach goers safe and protected.

Public safety is the most important role provided to citizens by our local government. Members of and visitors to our community depend on the Police Department, the Fire Department, and Beach Patrol to do what, individually, we cannot do for ourselves. While each of these departments offers different services to our community, public safety officers share a singular goal: ensure the health, safety, and well-being of all residents and visitors of Ventnor, N.J. For this reason alone, I believe the work of public safety is the most important role provided to citizens by local government. 🍌

While each of these departments offers different services to our community, public safety officers share a singular goal: ensure the health, safety, and well-being of all residents and visitors of Ventnor, N.J.”

CONFERENCE PREVIEW



realizing

tomorrow's potential

NOVEMBER
14-16 2017

ATLANTIC CITY
CONVENTION CENTER

Tuesday, November 14

- 8:00 a.m. Affiliates' Meetings (See listing of all Affiliates' meetings on page 64)
- 9:00 a.m. Registration and Exhibits Opens
- 12:00 Noon 9th Annual Sustainable Jersey Awards Luncheon
- 2:00 p.m. Coffee with Your Colleagues: Networking and Orientation
- 2:00 p.m. Select from concurrent sessions and meetings
- 3:00 p.m. NJLM Resolutions Committee meeting
- 3:45 p.m. Select from concurrent sessions and meetings
- 5:00 p.m. Registration and Exhibits close

Wednesday, November 15

- 7:45 a.m. Mayors Wellness Campaign—Fitness with an Olympian
- 8:30 a.m. Registration and Exhibits Open
- 9:00 a.m. Select from concurrent sessions and meetings
- 10:45 a.m. Select from concurrent sessions and meetings
- 12:00 Noon Exhibitor Learning Sessions
- 12:15 p.m. Mayors Box Luncheon (Sheraton)
- 1:00 p.m. Exhibitor Learning Sessions
- 2:00 p.m. Select from concurrent sessions and meetings
- 3:45 p.m. Select from concurrent sessions and meetings
- 5:00 p.m. Registration and Exhibits Close
- 5:15 p.m. Women in Municipal Government Networking and Awards Event, Pearl Ballroom (Sheraton)

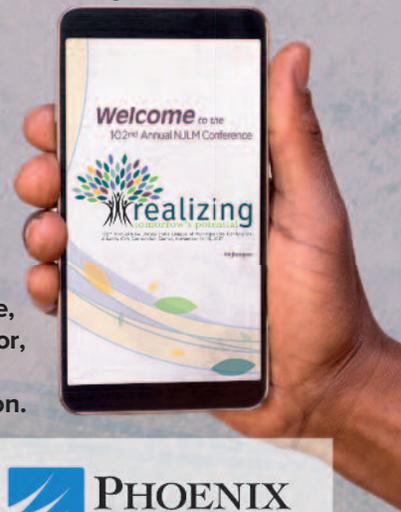
Thursday, November 16

- 8:30 a.m. Registration and Exhibits Open
- 9:00 a.m. Select from concurrent sessions and meetings
- 10:45 a.m. Select from concurrent sessions and meetings
- 12:15 p.m. League Luncheon for all Delegates (Sheraton)
- 1:00 p.m. Exhibits Close
- 2:00 p.m. Select from concurrent sessions and meetings
- 3:00 p.m. Registration Closes
- 3:30 p.m. League Business Meeting (Sheraton)

Back for 2017: Download Day!
This year let your devices help make this your best conference!

The 2017 Conference app will be available through iTunes, GooglePlay, and Microsoft app shops beginning on **Download Day, October 4.**

Conference attendees should download the app to access a fully searchable session schedule, interactive map of the exhibit floor, a thorough listing of exhibitors, and up-to-date event information. Create a personalized schedule before your arrival onsite to maximize your conference experience!



 **PHOENIX
ADVISORS, LLC**
Exclusive App Sponsor

SESSION HIGHLIGHTS

Welcome to the 102nd League Conference, a place for **“Realizing Tomorrow’s Potential.”**

The 2017 New Jersey State League of Municipalities Conference is an opportunity to take part in the nation’s largest gathering of municipal officials and acquire the latest information about

programs, products, and services for the unique needs of the municipal audience. Please note that many workshops, sessions, and meetings run concurrently. On page 64 you’ll find a list of meetings and programs sponsored by the League’s Affiliate Organizations. For a full conference agenda and order forms, visit njslom.org.



Tuesday, November 14

9:00 a.m. Registration and Exhibits Open

2:00 p.m. Session Highlights

Coffee with Your Colleagues: Networking and Orientation • Budget and Audit Update • Punchlines and Politics: Perfect Together! • The Visual Litter Survey – Tracking Trash in NJ & Across the Globe • Creative Partnerships that Transform Neighborhoods • Innovative Mental Health for Teens • Liquor Licensing and Economic Development • Mayors Wellness Campaign • Water Management Strategies that Yield Results

3:00 p.m. Resolutions Committee

3:45 p.m. Session Highlights

The New Downtown Paradigm – Attracting Customers & Business • The Employer’s Role When a Member Retires • From Boomers to Beachers: Who is Filling the Roles (Holes)? • Next Generation of Professionals for Electeds • Bail Reform: Impact on Municipalities • The Role of Underserved & Historically Disadvantaged • Schools and Municipalities: Working Together for Children’s Health • You Can Dream Big with a Small Grant

5:00 p.m. Registration and Exhibits Close

Wednesday, November 15

7:45 a.m. Mayors Wellness Campaign – Morning Fitness Workout

8:30 a.m. Registration and Exhibits Open

9:00 a.m. Session Highlights

Affordable Housing Update • Pension and Health Benefits Reforms Update • Key Principles for Effective Community Engagement • Solving the Problem of Vacant Properties • Building Healthy Communities: Today’s Youth, Tomorrow’s Leaders • Creating Dynamic Content with Social Media • 2017 Sustainable Jersey Program Update: New Actions & Initiatives



SESSION HIGHLIGHTS

Wednesday, November 15 (continued)

10:45 a.m. Session Highlights

The Past is Prologue: Christie's Legacy and the Next 4 Years • Elected Officials Primer – Ethics • NJDEP Storm Water (Updates to MS4 Permit) • The New Challenge of the Sharing Economy & Municipal Regulations • Improving Population Health in New Jersey • Urban Mayors – Cities in Economic Transition Under a New Paradigm • Municipal Bonds 101 • Environmental Justice in Planning and Zoning • Key Principles for Effective Community Management

12:00 Noon Exhibitor Learning Sessions

AARP • Concentra Medical Centers • Concord Energy Services • Fire & Safety Services, LTD. • Lincoln Financial Group • Whitman

12:15 p.m. Mayors Box Luncheon (Sheraton)
Open Dialog with Cabinet Members • Hall of Fame Presentations

1:00 p.m. Exhibitor Learning Sessions

Energy Systems Group • GovPilot • IXP Corporation • Joy Systems

2:00 p.m. Session Highlights

Legislative Leadership in 2018 – Working with a New Administration • Elected Officials Primer – Budget and Procurement • Purchasing Doesn't Always Mean Formal Bidding • Chapter 78 – What Does the Future Hold? • Economic Development: Vacant Suburban Offices • Cybersecurity Issues: Ransomware • Siting Wireless Facilities in the Rights-of-Way • Addressing Heroin & Opiate Abuse in Your Community • Recent OPRA Decisions • Towns Center Microgrids • Waste Not, Recycle More! Effective Local Waste Management

3:45 p.m. Session Highlights

Annual Risk Management Session • Pipelines and Compressors – What You Need to Know • Shared Services Merging Public Safety Functions • It's A Shore Thing – Public Access & Resiliency • On the Road Again – TTF • NJ Lands Blueprint Updates & Utilization by NJ Land Professionals • Municipal Ethics Programs and the DCA Local Finance Board • Local Sustainability & Public Engagement Technology Solutions

5:00 p.m. Registration and Exhibits Close

5:15 p.m. Women in Municipal Government Networking and Awards Event (Sheraton)

For full schedule, visit NJSLOM.org/2017conf

SPECIAL EVENTS

The 102nd League Conference provides education and the opportunities to check out the latest services and products, and it's also an important tool for networking with municipal officials from around the state along with state-level officials at events held throughout the meeting.

The following events require tickets, and order forms are available at njslom.org/2017conf/meal-function.html. Tickets are non-refundable.

Annual Mayors Box Luncheon

Wednesday, November 15, 2017

12:00 noon to 1:45 p.m.

Crown Ballroom, 2nd floor, Sheraton Hotel

Tickets: \$25 per person

One of the most popular sessions at the League Conference, the Mayors Box Luncheon is moderated by League President Albert Kelly of Bridgeton and is a working luncheon that will feature key Cabinet Officials who will be asked to address issues of concern to municipalities. The new Mayors Hall of Fame members will be presented as will the winners of the Innovation in Government Awards.

Women in Municipal Government Networking and Awards Event

Wednesday, November 15, 2017

5:15 p.m.

Pearl Ballroom, 2nd floor, Sheraton Hotel

Tickets: \$30 per person

The 15th Annual Outstanding Women in Government Awards will be presented at the newly formatted evening gathering.

League Delegates Luncheon

Thursday, November 16, 2017

12:15-1:30 p.m. (DOORS OPEN at noon)

Crown Ballroom, 2nd floor, Sheraton Hotel

Tickets: \$40 per person

Invited Guest Speaker: Governor Elect

SESSION HIGHLIGHTS

Thursday, November 16

8:30 a.m. Registration and Exhibits Open

9:00 a.m. Session Highlights

Interest Arbitration and the 2% Cap • The Approaches to Tax Assessing • Public Contracts Law and Regulation Update • Water Infrastructure – Proposed Solutions • Police-Community Relations • Municipal Leadership Strategies for Community Energy Efficiency

10:45 a.m. Session Highlights

Reasonable Workplace Accommodations • OPMA/Civility/Administration of Public Meetings • Municipal Animal Control Function & Wildlife Management • The Approaches to Tax Assessing (continued) • Ratable Base Changes Can Happen In Any Municipality • Traffic Safety - Engineering Education & Enforcement • Tourism 2.0 – Attracting Niche Travelers to Your Town • Lighting the Way – Street Lighting That Saves • Major Changes to Flood Hazard Area Control Act • Programs to Promote a Clean Energy Future Today

12:15 p.m. League Luncheon for All Delegates (Sheraton)

1:00 p.m. Exhibits Close

2:00 p.m. Session Highlights

Using Technology to Improve Everyday Efficiency • Natural and Historic Resources • Becoming Energy Efficient Without Affecting Your Budget • Farmland Preservation & Right to Farm: Strategies to Succeed • Complete Streets: Safe, Healthy, and Green Streets for All

3:00 p.m. Registration Closes

3:30 p.m. League Business Meeting (Sheraton)

2017 Conference Consultants

The League's "Consulting Meetings" provide a chance for attendees to speak face to face with over 60 State program directors and experts as a new way of providing the valuable Conference Consulting Service.

A list of Consulting contacts has been made available at njslom.org/2017conf and in the printed Session Program book, allowing conference attendees the opportunity to schedule face-to-face meetings with State program directors, area experts, and grant givers to occur during Conference week. Take advantage of the ample space for one-on-one and small group meetings in the Exhibit Hall lounges and in the Atrium lobby.

The list of consultants can be found at njslom.org/2017conf/consultants or on the Conference App.

SPECIAL EVENTS

GET INVOLVED

It's Your League!

Don't forget the important meetings that help the League help you each year. Stop by to express your concerns and hopes for the future at the following meetings:

NJLM Resolutions Committee Meeting



Tuesday, November 14, 3:00 p.m.

Room 320, Atlantic City Convention Center

Is there an issue you wish the legislature would address? The Resolutions Committee will meet on Tuesday at 3:00 p.m. in Room 320. The meeting is open to all and you are encouraged to attend. Only members of the Resolutions Committee may vote.

Member municipalities wishing to submit resolutions for consideration by the League Resolutions Committee at the Annual Conference must send a summary of the resolution to the League office by the first Friday in October (October 6.) the full text of the resolution is due to the League office by October 20.

Delegates may request copies of all resolutions online or at the League information booth. For a copy of the Resolutions Policy and Procedures visit njslom.org/2017conf/conference-resolutions-procedures.html.

NJLM Business Meeting



Thursday, November 16, 3:30 p.m.

Pearl Ballroom, Sheraton

Member municipalities will vote on a slate of new officers and executive board members for the upcoming year, resolutions which will guide League policy will be selected, and other items relating to League operations will be considered. Have a voice in the League's planning for 2018!



EXHIBITOR LEARNING SESSIONS



Conference exhibitors share their expertise and insights with free, informative sessions open to all conference delegates on Wednesday, November 15.

12:00 noon-12:50 p.m.

Room 310

AARP Creating Livable Communities: From Parklets to Form-Based Codes

Room 316

Concentra Creating a Best-in-Class Occupational Medicine Program for Municipalities

Room 313

Concord Energy Services Community Energy Aggregation: The Benefits & The Process

Room 317

Fire & Safety Services, Ltd. Cooperative Purchasing & Compliance with LFN 2012-10

Room 416

Lincoln Financial Group The Future of 457b Plans

Room 420

Whitman Are You at Risk? Health, Safety, & Environmental Issues Facing Your Community

1:00-1:50 p.m.

Room 322

Energy Systems Group Pay for Facility Upgrades Without Raising Taxes

Room 318

GovPilot Leveraging the Cloud for Less Taxing Tax Assessment

Room 321

IXP Corporation Managed Services

Room 406

Joy Systems Stretching Your IT Dollar with Refurbished Technology

Get Social Media For Updates During Conference Week!

Follow NJLM on Facebook and Twitter, by using **#njleague** or download the Conference App and opt for push notifications!

We'll be providing immediate notices on:

- Changes to the League's educational sessions schedule
- Shuttle bus changes
- Sold-out League events
- Daily highlights

View NJLM's profiles at facebook.com/njleague and twitter.com/nj_league.



EXHIBITORS (AT PRESS TIME)

The following companies are exhibiting at the League Conference and are eager to offer their knowledge, products, and services to assist municipal officials. Be sure to stop by their booths to see how they can assist you!

To learn more about becoming an exhibitor visit njslom.org/exhibit

Contact Kristin Lawrence, Exhibit Manager at 609-695-3481, Ext. 125 or klawrence@njslom.org.



A & K Equipment Company, Inc.
 A&M Industrial
 AARP
 Abacus IT
 Abbington Engineering, LLC
 ABC Emergency Rental/Leasing
 Absolute Fire / First Choice
 AC Power & Re-Imagine RE
 AccessRj, LLC
 ACCSES NJ/ CNA Services
 AccuScan
 Action Data Services
 Adams, Rehmann & Heggan Assoc.
 AdComp Systems
 Advanced Computer Solutions
 Advanced Infrastructure Design
 Aetna
 Affordable Housing Alliance
 Aflac - Gina Candura Purazzo
 Air & Gas Technologies, Inc.
 All Covered
 Allan Briteway Electrical/Utility
 Allen Associates
 Alliance Bus Group
 Allstate Office Interiors
 Altec Industries Inc.
 Altice Business
 American Hose & Hydraulics
 American Littoral Society
 American Pipe Cleaning, LLC
 American Recycling Resources
 American Recycling Technologies
 American Red Cross NJ Region
 American Tennis Courts, Inc.
 AmeriHealth New Jersey
 Amish Country Gazebos
 Amy S. Greene Environmental
 Ancero
 AP Certified Testing LLC
 APWA - NJ Chapter
 Aqua New Jersey, Inc.
 Aqua Patch Road Materials, LLC.
 AQUATECH-USA.com
 Art Pride New Jersey
 Asphalt Paving Systems, Inc.
 Asplundh Tree Expert Co.
 Associated Asphalt
 AstroTurf
 AT&T
 Atlantic Coast Recycling
 Atlantic County Government
 Atlantic Plumbing Supply
 Atlantic Switch & Generator
 Atlantic, Tomorrows Office
 Auctions International
 Aurora Environmental, Inc.
 AVS Technology
 AXA Equitable
 Badger Meter, Inc.
 Balady Promotions, Inc.
 Barber Beach Cleaners
 Bayshore Recycling Corp.
 BeachTech
 Beam Clay / Partac
 Ben Shaffer Recreation Inc.
 Benecard Services, LLC

BEST Access Solutions
 Bethlehem Precast, Inc.
 Beyer Bros. Corp.
 Beyer Chrysler Dodge Jeep Ram
 Beyer Fleet
 Beyer Ford
 BGIA
 Bloom Energy
 Bob Johnson's Computer Stuff
 Bobcat of North Jersey
 Bollinger Specialty Group
 Bortek Industries, Inc.
 Bosch Rexroth Canada
 Bowman Consulting Group
 Boyce Associates, Inc.
 Brinkerhoff Environmental Svcs
 Britton Industries
 Broadview Networks
 Brown & Brown Insurance
 BRS, Inc.
 Bruno Associates, Inc.
 Bryan Electric Co., Inc.
 Burlington Co. Bridge Commissn.
 Buyers Products
 CAIT Technology Transfer Group
 Cambria Truck Center, Inc.
 Camerota Truck Parts
 Campbell Freightliner, LLC.
 Cape May Convention Hall
 Capital Benefits, LLC.
 Carbtrol Corporation
 Card Data Systems /Toshiba
 Cardno, Inc.
 CASA Payroll Services
 Cascade Cart Solutions
 CEMCO
 Center State Engineering
 Central Jersey Equipment
 Certified Cirrus Control Systems
 CFG Health Network
 CGI Communications, Inc.
 Chambers Architecture, Inc.
 Chemung Supply Corp.
 Cherry Valley Tractor Sales
 CIANJ/Commerce Magazine
 CIT-E-NET
 City Fire Equipment Co., Inc.
 City of Atlantic City
 City of Long Branch
 City of Plainfield
 CivicPlus
 Civil Solutions
 CJIS Solutions
 Classic Turf Company
 ClearSpan Fabric Structures
 Cliffside Body Corp.
 Cm3 Building Solutions, Inc.
 CME Associates
 Coded Systems, LLC.
 Comcast Newsmakers
 Commercial Recreation Specialist
 Community Associations Inst. NJ
 Concentra Medical Centers
 Concord Energy Services
 Concrete Pipe Assoc. of NJ
 Conestoga Buildings

Conner Strong & Buckelew
 Consolidated Fence Co.
 Contemporary Sprinter/Metris
 Control Point Associates, Inc.
 Convault/Dieselpure
 Cooper Electric Supply Co.
 Cooper's Office Furniture
 County of Union
 Covanta Energy/ECovanta
 CRAM-A-LOT/J.V.Mfg
 Crane Materials International
 CRC
 Creston Hydraulics, Inc.
 CSBK - Your Forever Bank
 CTCI
 CUES
 DAG Onsite Crushing
 DARE America
 Data Network Solutions
 DCO Energy, LLC
 DDS Services
 Dejana Truck & Utility Equipment
 Dell/Ocean Computer Group Inc.
 Delta Dental of New Jersey, Inc.
 Deluxe International Trucks
 Deschamps Mats Systems, Inc.
 Designed for Fun, Inc.
 DEVO & Associates, LLC
 DewEze Mfg./Harper Ind.
 Direct Energy
 Direct Flooring
 Discount Playground Supply
 DMR Architects
 DocuSafe Records Management
 Dome Corp. of North America
 Dossier Systems, Inc.
 Downes Forest Products, LLC
 Downtown Decorations, Inc.
 Downtown New Jersey
 Dragon Asphalt Equipment, LLC
 Dude Solutions
 Dunrite Sand & Gravel
 Durabrite Lights
 Eagle Wireless Communications
 Earth Materials, LLC (Copertino)
 Eastern Armored Services, Inc.
 Eastern DataComm, Inc.
 Eastern Lift Truck
 Eastern Surplus & Equip. Co.
 Eaton's Cooper Lighting
 EAW Security
 Edmunds & Associates, Inc.
 Electronic Risks Consultants
 Elizabeth Development Company
 Elizabeth Truck Center
 Elizabethtown Gas
 Elizabethtown Gas-energy Smart
 Elliott-Lewis Corporation
 eMazzanti Technologies
 Emerald Equipment Systems Inc.
 EMEX, LLC
 EMS Council of New Jersey
 Energy Systems Group
 Enfotech & Consulting, Inc.
 Enovative Technologies
 Environmental Resolutions, Inc.

Envirosight
 Eppy's Tool & Equipment
 ESCNJ Co-op Services
 Excel Environmental Resources
 EZ Docks Mid Atlantic
 EZ Street Company
 Facility Solutions Group
 Fail Safe Testing, LLC
 Fairleigh Dickinson University
 Fastenal-MRO Contract A79873
 FDR Hitches
 FDU Off-Campus/Online Programs
 Ferriero Engineering, Inc.
 Filebank Inc.
 Finch Services, Inc.
 Fincredit Inc.
 Fire & Safety Services, LTD.
 Flemington Car & Truck Country
 Foley Incorporated
 Force America, LLC.
 Ford Fleet Parts & Service
 Foveonics Imaging Technologies
 Franklin Trailers, Inc.
 Franklin-Griffith Electric
 FreeSpan Structures, Inc.
 French & Parrello Associates
 FuelForce Multiforce Systems
 FuelMaster/Syntech Systems, Inc.
 Gabrielli Truck Sales
 Gallagher Asphalt Corporation
 GameTime Park & Playground Equip
 Garden State Bobcat Group
 Garden State Laboratories, Inc.
 Garden State Municipal JIF
 Gates Flag & Banner Co.
 Geese Chasers
 General Code
 General Recreation, Inc.
 Geo3.0 by Jungle Lasers
 GEOD Corporation
 George Ely Associates
 Godwin, a Xylem Brand
 Golden Equipment Co. Inc.
 GovDeals, Inc.
 Government Forms & Supplies
 GovPilot
 GovSites
 Gramco Business Communications
 Granite Sky Civic
 Granturk Equipment Co., Inc.
 Greyhawk
 Groff Tractor New Jersey, LLC.
 Grotto Engineering Assoc LLC
 G-S Products
 H. A. DeHart & Son, Inc.
 H2M Associates, Inc.
 Hackensack Riverkeeper Inc.
 Hale Trailer Brake & Wheel
 Hallico Industries, Inc.
 Hapco
 Harbor Consultants, Inc.
 Harter Equipment, Inc.
 Helac Corporation
 Henke Manufacturing
 HERC Rentals
 Heyer, Gruel & Associates



Hionis Greenhouses Inc.
 Hoffman Services, Inc.
 Hogan Security Group
 Holman Frenia Allison, P.C.
 Hoover Truck Centers
 Horizon BCBS of NJ
 Housing & Com.Dvlpt Network NJ
 Hudson Community Enterprises
 Hudson County Improvement Auth.
 Hudson County Motors, Inc.
 Hudson Machinery LLC
 Human & Civil Rights Assoc of NJ
 Hunter Technologies
 Hunter Truck Sales
 Hydro International
 I.M.S.A. New Jersey
 IAA Insurance Administrator
 IAPMO
 IBEW Local 102
 IBEW Local 102 JATC
 Icon/EPA-Comp/Universal Valve
 ILA Lighting & Controls
 Infinity Air LLC
 Inservco Insurance Services
 Insurance Design Administrators
 Integrated Technical Systems
 Integrity Health
 IntelliMap Consulting
 InterClean Equipment, Inc.
 Interport
 Interstate Aerials
 Interstate Asphalt Products
 Investors Bank
 IPL Plastics Environment
 IPS Group
 Island Tech Services
 ITEM Ltd.
 Ivy Rehab Physical Therapy
 IXP Corporation
 J&J Bodies/USM/Bristol Donald
 Jack Doheny Companies
 Jasper Engines & Transmissions
 JD Sound & Video
 Jersey Access Group/NJ NATOA
 Jersey Central Power & Light
 Jersey Mail Systems
 Jersey Professional Management
 JESCO, Inc.
 Jet Vac Equipment
 Jewel Electric Supply Company
 JOBS4BLUE
 John W. Kennedy Company, Inc.
 Johnston Communications
 Joshua Marcus Group Promotions
 Joy Systems, Inc.
 JP Patti Tecta America Roofing
 Kamstrup Water Metering
 Kapsch TrafficCom
 KC Sign
 Kean University
 Keller & Kirkpatrick, Inc.
 Keyport Army Navy
 Keystone Purchasing Network
 Keystone Structures, Inc.
 KI by Maco Office Source
 Kiely Equipment Co., Inc.
 Kiely Family of Companies
 Kimball Midwest
 KOMPAN Playgrounds
 Kueper North America
 LAN Associates
 Laurel Equipment
 LEDLights/Phantom
 Liberty Parks & Playgrounds
 LifeSavers, Inc.
 Lincoln Financial Group
 LTW
 M2M Spectrum Networks
 Madison Plumbing & Htg. Supply
 MagiaCX
 Magnum Piering
 Marbelite Co., Inc.
 Maser Consulting
 Mateflex
 Max Spann Real Estate/Auction Co
 Mazza

McCarthy Tire Service

McGrath Municipal Equipment
 McIntosh Rain Barrels

McNelis Investigative Services
 MetLife
 MGL Printing Solutions
 Mid-Atlantic Truck Centre
 Mid-Atlantic Waste Systems
 Mike's Better Shoes
 Millennium Communications Group
 Millennium Strategies, LLC.
 Mitchell Associates Architects
 Mitchell Humphrey & Co.
 Modern Equipment & Supply
 Momentum Solar
 Monmouth Truck Equipment
 Monmouth Univ. Urban Coast Inst.
 Montana Construction Corp Inc.
 Mott MacDonald
 Muncie Power Products
 MunciPAY
 Municipal Clerks' Assoc. of NJ
 Municipal Code Online (MCO)
 Municipal Excess Liability Fund
 Municipal Software, Inc.
 Munidex, Inc.
 Musco Sports Lighting
 My Downtown Mobile

Najarian Associates

National Water Main Cleaning Co.
 New Jersey American Water
 New Jersey Business Systems
 New Jersey CannaBusiness Assoc.
 New Jersey Conference of Mayors
 New Jersey Farm Bureau
 New Jersey Library Association
 New Jersey Natural Gas
 New Jersey Natural Gas (NGV)
 New Jersey One Call
 New Jersey Parking Institute
 New Jersey Planning Officials
 New Jersey Prevention Network
 New Jersey's Clean Energy Prog.
 New York Life
 NJ - Board of Public Utilities
 NJ - Career Connections
 NJ - Catastrophic Illness Progm
 NJ - Cooperative Purchasing & DSS
 NJ - Council on Dev Disabilities
 NJ - DEP Local Gov't Assistance
 NJ - Dept Health Child/Lead Prev
 NJ - Dept of Agriculture
 NJ - Dept of Children & Families
 NJ - Dept of Community Affairs
 NJ - Dept of Labor PEOH
 NJ - Dept of Transportation
 NJ - Division of Taxation LPT
 NJ - DORES Records Mgmt Services
 NJ - Highlands Council
 NJ - Housing & Mortgage Finance
 NJ - Long-Term Care Ombudsman
 NJ - Motor Vehicle Commission
 NJ - Redevelopment Authority
 NJ - State Library
 NJ - Unclaimed Property
 NJ Certified Animal Control
 NJ Clean Cities Coalition
 NJ Clean Communities
 NJ GMIS
 NJ Police Chiefs Association
 NJ Recreation & Park Assoc.
 NJ SEM
 NJ Shade Tree Federation
 NJ Society of Prof Land Surveyor
 NJ State Chamber of Commerce
 NJ Water Environment Assoc.
 NJEDA
 NJHCQI Mayors Wellness
 NJM Insurance Company
 Norris Sales Co. Inc.
 North American Pipeline Services
 Northeast Communications, Inc.
 Northeast Sweepers & Rentals
 Northfield Bank
 Nova Environmental Products
 NozzTeq Inc.
 NuPark
 Odyssey Battery
 Office Business Systems
 Oldcastle Precast Easest Bldgs
 Omega Environmental Services

OMER/First-Choice
 One Source of New Jersey
 Onspot Automatic Tire Chains
 Open Systems Integrators
 OSI Technology
 Oxford Engineering Company
 P.L. Custom Emergency Vehicles
 Paper Mart, Inc.
 Payment Service Network, Inc.
 Peach Country
 Peirce-Eagle Equipment Company
 Penn Jersey Machinery
 Pennoni
 PennSMART
 Perma-Liner Industries LLC
 Perma-Patch
 Phillips Lighting North America
 Phoenix Advisors, LLC.
 Phone.com
 Piazza & Associates, Inc.
 Pinnacle Wireless
 Pitney Bowes Inc.
 PKA Technologies
 Plainfield M.U.A.
 PMA Management Corp.
 PNC Bank, N.A
 POM Parking Meters
 Preservation New Jersey
 Presray Corporation
 Print & Mail Communications
 Prior & Nami Business Systems
 Provident Bank
 Prudential
 PS&S Consulting Engineers
 PSE&G
 Public Safety Institute
 Public Works Association of NJ
 Pubworks
 Qscend Technologies, Inc.
 QualCare, Inc.
 R&L Payroll
 R.S. Knapp/Hewlett Packard
 Rain for Rent
 Ransome Cat
 Reclamation LLC
 Recreation Resource USA
 Reed Systems, LTD
 Remington & Vernick Engineers
 Remington, Vernick & Vena
 Rental Country Inc.
 Report It, LLC.
 Republic First National
 Republic Services of NJ
 Rescue Leaders LLC.
 RFP Solutions, Inc.
 RFS Commercial, Inc.
 RGA, Inc.
 R-Health
 Ricoh USA Inc.
 Rileighs Outdoor Décor
 RIO Supply/Neptune
 River Front Exterior Services
 RJP Hotsy
 Roberts Engineering Group LLC
 Robinson
 Rohrer Bus Sales
 Rosco, Inc.
 Rotochopper, Inc.
 Route 23 Auto Mall
 RPM Development Group
 Rudco Products Inc.
 Russell Reid / Mr. John Co.
 Rutgers Continuing Education
 Rutgers SPAA
 Sanexen Water Inc.
 Sanitation Equipment Corp.
 Santander Bank, N.A.
 Save Barnegat Bay
 Scale Computing
 Schaefer Systems International
 SealMaster
 SeamlessGov by SeamlessDocs
 Sensus USA
 ServiceMaster Restore
 Servpro of Freehold
 SERVPRO Team Green
 Seton Hall University
 Sharp Business Systems - NJ
 Shaw Sports Turf
 Sidewalk Buttler

Signature Sites LLC
 SiteOne Landscape Supply
 Smart Tech-Keyboard Consultants
 sofSURFACES
 Sonitrol Security Systems
 South Jersey Fed. Credit Union
 South Jersey Gas
 Spatial Data Logic
 Specialty Automotive Equipment
 StarNet Solutions Inc.
 Statewide Insurance Fund
 Statewide Traffic Safety
 Statile Associates
 Sternberg Lighting
 Stewart & Stevenson/Atlantic
 Stormwater Compliance Solutions
 Storr Tractor Company
 Suburban Consulting Engineers
 SUEZ
 Sunrise Systems
 Sustainable Jersey
 SwiftReach
 T&M Associates
 T. Slack Environmental Services
 T.M. Fitzgerald & Associates
 Tax Collectors & Treasurers NJ
 TD Bank, N.A.
 Tennant Company
 The Difference Card
 The Gillespie Group
 The Goldstein Partnership
 The LandTek Group
 The Shauger Group, Inc.
 Thomas Edison State University
 Thomas/Boyd Communications
 Timetrak Systems
 Topology
 Trackless Vehicles, LTD
 Transparent Energy
 Triad Associates
 Tritex Office Equipment Inc.
 Trius, Inc.
 Truck Permits Express
 Tullo DEF
 Turf Equipment & Supply Co.
 Turnkey Enterprises LLC
 Turn-Key Technologies
 U.S. HealthWorks
 U.S. Municipal
 Unicorn HRO
 Unique Paving Materials Corp.
 United Rentals Pump Solutions
 United States Recycling Inc.
 USA Notify
 USDA Rural Development
 USDA-APHIS Wildlife Services
 V.E. Ralph & Sons, Inc.
 Valic
 Valk Manufacturing Co.
 Valley National Bank
 Van Cleef Engineering Associates
 Van Note-Harvey Associates, P.C.
 VCI Emergency Vehicle Specialist
 Veeder-Root/Gasboy
 Verizon Networkfleet
 Vermeer North Atlantic
 Versalift East, LLC
 Virtual Towns & Schools
 VoIP Networks
 W. E. Timmerman Co, Inc.
 Warshauer Electric Supply Co.
 Waste Management of New Jersey
 Wastequip/Toter
 WatchGuard Technologies, Inc.
 Waters, McPherson, McNeill, P.C.
 Weather Works, LLC
 Whitmarsh Corporation
 Whitman
 Widmer Time Recorder
 Wildco PES
 Wilfred MacDonald, Inc.
 Willdan
 Wilmington Trust
 Winner Ford
 Work Zone Contractors
 Xrcise Gym
 Zero Surge Inc.
 Zoll Medical Corporation

AFFILIATE PROGRAMS & MEETINGS

The 21 affiliated organizations form an integral part of the League Conference and their programs are open to all delegates. Meal functions normally require separate paid admission.



Tuesday, November 14

- 8:00 a.m.** Registrars
- 8:45 a.m.** Registrars
- 9:00 a.m.** Registrars
- 9:45 a.m.** Registrars
- 10:00 a.m.** Assessors • Municipal Clerks • Finance Officers • Planning Officials • Tax Collectors & Treasurers
- 11:30 a.m.** Registrars
- 12:00 Noon** Court Administrators
- 12:30 p.m.** Registrars Luncheon
- 1:00 p.m.** Building Officials • Planning Officials • Tax Collectors & Treasurers
- 1:10 p.m.** Court Administrators
- 1:30 p.m.** Assessors
- 1:45 p.m.** Registrars
- 2:00 p.m.** Municipal Clerks • Finance Officers • Jersey Access Group • American Public Works – NJ Chapter • Purchasing • Tax Collectors & Treasurers
- 2:30 p.m.** Court Administrators • Recreation
- 3:00 p.m.** Planning Officials • Registrars
- 3:45 p.m.** Finance Officers • Tax Collectors & Treasurers

Wednesday, November 15

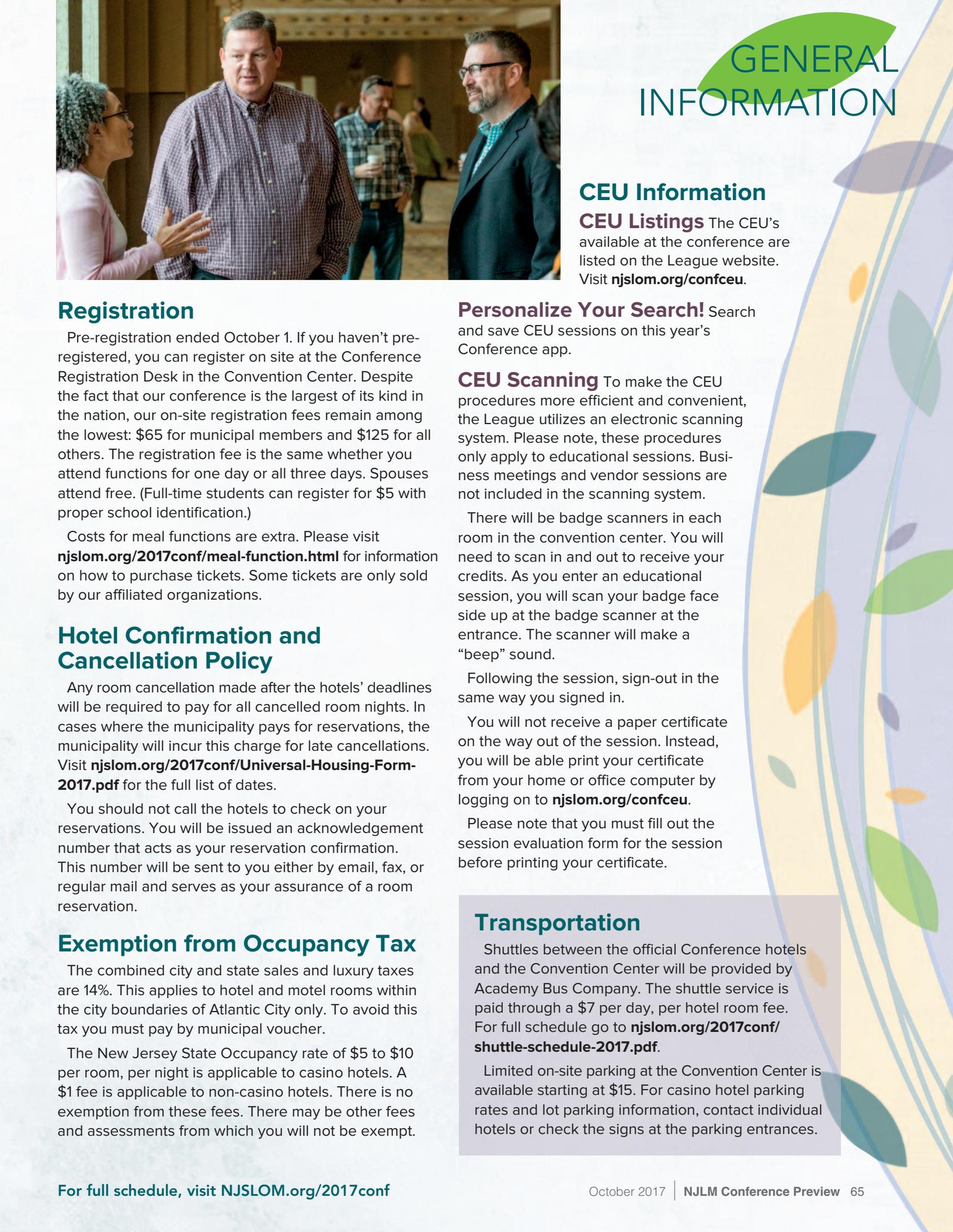
- 8:00 a.m.** Court Administrators
- 8:30 a.m.** Court Administrators • Engineers
- 8:45 a.m.** Court Administrators
- 9:00 a.m.** Assessors • Municipal Clerks • Court Administrators • Health Officials • Planning Officials • Purchasing • Recreation • Welfare
- 9:30 a.m.** Prosecutors • Tax Collectors & Treasurers
- 10:00 a.m.** Assessors • Attorneys • Building Officials • Electrical Inspectors • Engineers • Fire Officials • Planning Officials • Welfare
- 10:15 a.m.** Attorneys

- 10:30 a.m.** Court Administrators • Planning Officials • Tax Collectors & Treasurers
- 10:45 a.m.** Health Officials • American Public Works – NJ Chapter
- 12:00 Noon** Assessors Luncheon • Building Officials Luncheon • Engineers Luncheon • Managers Luncheon • Planning & Zoning Administrators Luncheon
- 12:15 p.m.** Prosecutors
- 12:30 p.m.** Health Officials Luncheon
- 12:45 p.m.** Prosecutors
- 1:00 p.m.** Court Administrators • Planning Officials • Tax Collectors & Treasurers
- 1:15 p.m.** Attorneys
- 1:30 p.m.** Recreation
- 2:00 p.m.** Assessors • Municipal Clerks • Health Officials • American Public Works – NJ Chapter • Purchasing • Tax Collectors & Treasurers
- 2:15 p.m.** Prosecutors
- 2:30 p.m.** Attorneys • Court Administrators • Engineers • Plumbing Inspectors
- 3:00 p.m.** Planning Officials • Tax Collectors & Treasurers
- 3:30 p.m.** Fire Officials
- 3:45 p.m.** Engineers • Health Officials • Managers
- 4:00 p.m.** Attorneys • Court Administrators
- 5:15 p.m.** Planning Officials

Thursday, November 16

- 8:00 a.m.** Court Administrators • Planning Officials
- 8:30 a.m.** Court Administrators
- 9:00 a.m.** Assessors • Attorneys • Court Administrators • Finance Officers • Health Officials • Jersey Access Group • Planning Officials • American Public Works – NJ Chapter • Purchasing • Tax Collectors & Treasurers
- 9:30 a.m.** Welfare
- 10:00 a.m.** Attorneys • Building Officials • Court Administrators • Fire Officials
- 10:45 a.m.** Assessors • Attorneys • Engineers • Managers • Purchasing • Tax Collectors & Treasurers
- 1:00 p.m.** Attorneys
- 1:30 p.m.** Assessors
- 2:00 p.m.** Fire Officials
- 3:30 p.m.** Attorneys





GENERAL INFORMATION



CEU Information

CEU Listings The CEU's available at the conference are listed on the League website. Visit njslom.org/confceu.

Registration

Pre-registration ended October 1. If you haven't pre-registered, you can register on site at the Conference Registration Desk in the Convention Center. Despite the fact that our conference is the largest of its kind in the nation, our on-site registration fees remain among the lowest: \$65 for municipal members and \$125 for all others. The registration fee is the same whether you attend functions for one day or all three days. Spouses attend free. (Full-time students can register for \$5 with proper school identification.)

Costs for meal functions are extra. Please visit njslom.org/2017conf/meal-function.html for information on how to purchase tickets. Some tickets are only sold by our affiliated organizations.

Hotel Confirmation and Cancellation Policy

Any room cancellation made after the hotels' deadlines will be required to pay for all cancelled room nights. In cases where the municipality pays for reservations, the municipality will incur this charge for late cancellations. Visit njslom.org/2017conf/Universal-Housing-Form-2017.pdf for the full list of dates.

You should not call the hotels to check on your reservations. You will be issued an acknowledgement number that acts as your reservation confirmation. This number will be sent to you either by email, fax, or regular mail and serves as your assurance of a room reservation.

Exemption from Occupancy Tax

The combined city and state sales and luxury taxes are 14%. This applies to hotel and motel rooms within the city boundaries of Atlantic City only. To avoid this tax you must pay by municipal voucher.

The New Jersey State Occupancy rate of \$5 to \$10 per room, per night is applicable to casino hotels. A \$1 fee is applicable to non-casino hotels. There is no exemption from these fees. There may be other fees and assessments from which you will not be exempt.

Personalize Your Search! Search and save CEU sessions on this year's Conference app.

CEU Scanning To make the CEU procedures more efficient and convenient, the League utilizes an electronic scanning system. Please note, these procedures only apply to educational sessions. Business meetings and vendor sessions are not included in the scanning system.

There will be badge scanners in each room in the convention center. You will need to scan in and out to receive your credits. As you enter an educational session, you will scan your badge face side up at the badge scanner at the entrance. The scanner will make a "beep" sound.

Following the session, sign-out in the same way you signed in.

You will not receive a paper certificate on the way out of the session. Instead, you will be able print your certificate from your home or office computer by logging on to njslom.org/confceu.

Please note that you must fill out the session evaluation form for the session before printing your certificate.

Transportation

Shuttles between the official Conference hotels and the Convention Center will be provided by Academy Bus Company. The shuttle service is paid through a \$7 per day, per hotel room fee. For full schedule go to njslom.org/2017conf/shuttle-schedule-2017.pdf.

Limited on-site parking at the Convention Center is available starting at \$15. For casino hotel parking rates and lot parking information, contact individual hotels or check the signs at the parking entrances.

FINANCE CENTER



Preparing for Fair Labor Negotiations

By Robert S. Hoffmann, Immediate Past President NJMMA, Administrator Borough of Emerson; Jason Gabloff, Past President GFOA, CFO Millburn Township; Jon Rheinhardt, President, GFOA; Administrator/CFO Wharton Borough

As municipalities look toward fall, thoughts of the upcoming budget process come into focus. Many labor contracts will end on December 31. By statute, it is management's responsibility to contact the unions 90 days before the contract expires to begin labor negotiations.

It is in the best interest of the municipality to begin to prepare for labor negotiations early. Lead time is required to determine what is fair and reasonable, as well as what is affordable. What has changed since the last negotiation? Are there changes in wording required in the contract? Is there a new Chief? What changes are recommended by the Department's senior management? Is the PBA contract just for Officers and Sergeants? Or, does it include Superior Officers (Lieutenants and Captains)? How can management supervise and review the Sergeants and Officers if they are in the same bargaining unit? The grievance procedures will have a built in conflict of interest.

The municipality's goals for the negotiations must be developed and understood by all members of the Governing Body and senior management.

The following points must be agreed upon:

- Who will negotiate on behalf of the municipality? Will it be the Administrator, Labor Counsel, or an Elected Official?
- If the Governing Body appoints a committee, who on the Committee will be the designated spokesperson for the committee and municipality?
- Who will be designated to be the contact for all communications both written and verbal outside of the sessions?
- What guidelines do those negotiating the contract on behalf of the municipality have?
- What will the Governing Body do when the union uses the divide and conquer technique?
- Will the negotiations be formal or informal?

The negotiation process

There is no set time that negotiations should take to reach a satisfactory agreement. Recently, the Borough of Emerson reached an agreement with its PBA bargaining unit. The negotiations took 14 months. Other communities have taken longer. Some meet three times and then go to arbitration.

Both sides should attempt to gain a better understanding of negotiating in the new normal. It behooves management to understand how the 2% cap is helpful in the overall financial planning and budgeting picture.

Review recent arbitration awards, look at trends and averages, and analyze how they will affect your municipality. Also, identify unique factors that may require inclusion in the contract. Examples include: Summer Police Officers for shore communities and shared services agreements.

At the first negotiating session listen to the demands of the union. Let them know that you will cost out their proposal "Demands" and get back to them. After each negotiating session, regroup with your team to review notes from the meeting and determine if progress was made toward meeting the municipality's goals. Once the notes are clear, prepare a written counter proposal with the approved goals and desires of the municipality. Then meet again with the union to present the written counter proposal. During negotiations it is important to maintain a good working relationship with all parties during the process. The good relationship must be both at the table and outside since all parties work together to serve the public.

Maintaining communications

The foundation to any negotiation and a successful outcome is to have good communication between both parties. Educating both the management team as well as the union is important so that everyone understands the parameters that both parties must operate within. The expectation from the outset for both sides should be that we operate within a 2.0% cap or less. As stated earlier in this article during and after the negotiation process both sides must work together to serve the needs of the residents. Every effort must be made to maintain civility and professionalism.

What does the 2% cap mean to management and labor? It is the maximum increase during the length of the contract that compensation can increase. It does not mean an automatic 2% increase for everyone in the bargaining unit. It may mean an increase for some (those on steps) and perhaps no increase for others (those off of the steps).

The following items are included in the cap: salary, other compensation such as longevity, uniforms, education, vacation, sick and compensatory time. The cap increase is calculated from the base year which is the last year of the previous or current contract. As an example if the contract expired in 2016

Every part of the contract has a cost. It is management's responsibility to analyze and objectively determine the cost for each piece. These include:

- Salaries
- Health benefits
- Uniforms and equipment
- Medical exams
- Vacation/sick and compensatory time
- Education (if applicable)
- certification requirements
- Pension costs (not negotiable but a real cost)
- Sick time buyouts
- Terminal leave
- Life time health benefits (if applicable)
- Longevity
- Holiday pay
- Bereavement
- Paternity and maternity leave
- Family Medical Leave Act (FMLA)
- Work rule changes

then the cap increase would be calculated off of 2016. Health benefit and pension costs are not included in the cap, or cap calculation.

Expect the unexpected during negotiations; the following have been asked for in the past: birthday off (a day off at their discretion during the month of their birthday); a second paycheck for overtime; vacation pay with an overtime factor based upon prior year compensation; gym membership or the creation of a

gym on municipal property; hazard pay; compensatory time converted to time off at the same rate of as comp time (1.5 or 2x the hourly rate). Waive Chapter 78 costs for employees or keep it at the Year 1 level for the length of the contract.

It is ok to take these or similar requests under advisement and then say no at the next negotiating session.

Speak with local groups such as Managers and Administrators as well as Municipal Finance Officers. Ask your Labor Counsel

to prepare an analysis of recent contract settlements. Check the PERC website (state.nj.us/perc/) and read decisions that have been rendered in the past few years. Speak with nearby municipalities so that you will know what might be asked for by the union. It's called keeping up with the Joneses.

It is important to share your cost projections with all parties. It helps foster communication and builds trust. Each participant must understand the costs that are attributable to the contract.

They may not like the answer, but they must know that the cost is objective and accurate. Every demand has a cost no matter how small. When both sides have the cost factor embedded in their subconscious, an agreement that is fair to the members, management, and the taxpayers who ultimately foot the bill can be achieved. 🦾

This column is for informational purposes only, and is not intended as legal or financial advice. Please consult your professional staff on issues of interest.

MUNICIPAL OFFICIALS

Have you recently worked with a new vendor and think that other municipalities could benefit from their services?

Please tell your vendors about the League's magazine!



nj municipalities
Official Publication of the New Jersey State League of Municipalities

- Read by over 6,355
- Trusted news source for 100 years
- 2015 MarCom Gold Award Winner
- Primary audience is local government readers

Contact: Taran B. Samhammer, Advertising Manager, (609) 695-3481 x124
tsamhammer@njslom.org

njslom.org/advertise

Advertising can help spread your vendor's message!

Let us know your vendor's contact information so that we can send them a free sample.

Thank you for your support of NJLM!

LEGISLATIVE UPDATE

Michael F. Cerra, NJLM Assistant Executive Director;
Lori Buckelew & Jon R. Moran, NJLM Senior Legislative Analysts;
Frank Marshall, Esq., NJLM Staff Attorney; and Ciara Bradley, Legislative Administrator



A-2595

Prohibits feeding of black bears, requires use of bear-resistant containers in bear habitat

Status: Pending in Assembly Agriculture and Natural Resources Committee

Under current law, attracting or enticing a bear with food or by other means, and storing garbage, pet food or other attractants in a manner that will result in bear feedings when black bear are known to frequent the area, is prohibited. Violators are subject to fines, only after they have received a written warning. There are exceptions to the prohibition. These are classified as ‘unintentional feeding.’ Baiting for research purposes or for rogue bear control are also allowed.

First, this bill, would eliminate most of those unintentional feeding exceptions, leaving only agricultural operations, as well as research and rogue bear control, in place. It ought to be noted that one of the eliminated exceptions covers deer baiting by hunters. That would no longer be permitted when black bears are known to frequent the area.

Further, the bill mandates the use of DEP approved bear-resistant garbage cans and dumpsters in any municipality identified (by the DEP) as being located in habitat occupied by bears. The mandate would apply throughout the municipality, indiscriminately. It imposes the same requirements (plus a requirement for bear-resistant food boxes) on public and private campgrounds located in bear habitats and closed communities located in bear habitat municipalities. Closed communities are defined as residential condominiums, cooperatives, fee-simple communities, or horizontal property regimes, but not apartment buildings or garden apartment complexes.

The fines would be between \$50 and \$1,000, and would be levied without prior written warning.

This bill ignores the value of a local perspective in this area and imposes new costs on residents throughout DEP specified municipalities. –JRM



A-3506

Permitting local governing bodies to adopt ordinances requiring bear-resistant containers

Status: Pending in Assembly Agriculture and Natural Resources Committee

Assembly bill A-3506 authorizes municipalities to adopt an ordinance regulating storage or disposal of food waste or other bear-attractant refuse.

Under this bill, sponsored by Representatives Timothy Eustace and Elizabeth Maher Muoro, the ordinance could require the use of bear-resistant containers or bear-resistant dumpsters in any areas of the municipality for which such use is determined to be necessary and proper. The bill also provides that an ordinance could require the use of bear-resistant containers or bear-resistant dumpsters only by such persons who have previously been found in violation of storage or disposal standards set forth in the ordinance.

Local discretion is appropriate, as those closest to a problem are in the best position to solve it. We commend the sponsors for their leadership on this. –JRM



A-4894/S-3288

Permits municipal ordinances for prohibition of balloons release

Status: Pending in Assembly State and Local Government Committee, Pending in Senate Community and Urban Affairs Committee

These bills, sponsored by Assemblymen R. Bruce Land and Robert Andrzejczak and the Senate by Senators Jeff Van Drew and Nilsa Cruz-Perez, would permit municipalities, by ordinance, to ban the release within the municipality of balloons that are inflated with helium or other gas that is lighter than air. The ordinance could impose a penalty, not to exceed \$500, for the violation of that ban.

The release of balloons into the air is a hazard to marine life. When balloons deflate and land in the ocean, fish, marine mammals, and sea birds often ingest them, which can be disruptive to their digestive systems, leading to starvation and death.

Several states, such as California, Florida, and Connecticut, have enacted such bans; as have New Jersey municipalities Margate, Longport, Atlantic City, and Ventnor. This bill would affirm the authority of these municipalities and others to enact such prohibitions.

The League’s Legislative Committee fully supports the explicit granting of this authority to local governing bodies, and we commend the sponsors. –JRM

S-3161/ A-5032

Defining cooperative sober living residences as inherently beneficial

Status: Passed in the Senate, Assembly Human Services Committee

The League Legislative Committee recently reviewed S-3161 and its companion bill, A-5032. These bills, sponsored by Senators Joseph Vitale and Dawn Marie Addiego and Assemblywoman Valerie Vainieri Huttel, respectively, would expand the definition of inherently beneficial use under the Municipal Land Use Law to include cooperative sober living residences. For the reasons summarized below, the League respectfully opposes this legislation.

The League is cognizant of the beneficial role cooperative sober living residences play in helping those overcome their addictions. We are also aware of the increasing need for these types of facilities while our state is in the midst of an opioid addiction epidemic. This bill, however, would have little effect on helping create cooperative sober living residences and would only serve to unnecessarily usurp and impede municipal authority to control zoning and land use.

Cognizant of the need to curb the addiction epidemic that plagues our state, municipalities routinely grant use variances to cooperative sober living residences because of the beneficial use of such a facility. Because a variance is already routinely granted it would be unnecessary to legislate for this.

Furthermore, codifying cooperative sober living residences as a beneficial use would create burdens on the municipalities when a use variance is denied for legitimate concerns. This is because inherently beneficial uses presumptively satisfy the positive criteria needed to grant a variance. The burden is then on the municipality to overcome this presumption in order to deny a use variance.

Municipalities are aware of the need for cooperative sober living residences just as they are aware of the importance

of their land use decisions to the overall health and well-being of the community. Because of this, it is better left up to the municipality to balance these two concerns and these bills seek to usurp this ability from the local governments.

Senate Bill 3161 has already passed in the Senate, with its Assembly companion, A-5032, referenced to the Assembly Human Services Committee. –FM

S-3215

Establishes residential rental property inspection database

Status: Referred to Senate Budget and Appropriations Committee

The League Legislative Committee recently reviewed S-3215. This bill, sponsored by Senator Brian Stack, would create a searchable database of residential rental property inspection findings and contain information such as the landlord, any violations

of State and local housing standards, and any corrective actions taken in response to any violations. The bill would require that municipal inspectors transmit copies of complaints or citations and any corrective actions taken to the Division of Codes and Standards in the Department of Community Affairs. The bill further provides that access to this database will be available to the courts and local housing authorities.

Requiring municipal inspectors to forward information to the Department of Community Affairs creates additional burdens on time and resources for the municipality. Requiring municipalities to take on this burden without providing fund appropriations to cover the additional costs amounts to an unfunded mandate.

Because this Bill would create an unfunded mandate the League must respectfully oppose.

This bill has been referenced to the Senate Budget and Appropriations Committee. To date, there is no Assembly companion. –FM

The **GALVIN** LAW FIRM

Let our firm assist you with:
Tax Foreclosures
Tax Appeals
Other Complicated Municipal
*Issues**

730 Brewers Bridge Road
Jackson, NJ 08527
732-364-3011

www.galvinlawfirm.com



* Since 2014, Dennis Galvin has been the author of *Local Government Law, 4th, New Jersey Practice (Volumes 34-35 A)*, published by Thomson Reuters.

Advancing Important Reforms

League Conference Resolutions Committee to set course for 2018

By Michael F. Cerra,
Assistant Executive Director, NJLM

With the Governor's office and all 120 legislative seats up for grabs, and every municipality facing significant fiscal and seemingly never-ending legal challenges, identifying and advocating for a proactive agenda has never been more important.

One opportunity to have your voice heard is the League Resolutions Committee, which typically considers approximately 20 resolutions submitted from across the Garden State on a wide range of issues of general interest to municipal governments. The Resolutions Committee offers our constituent municipalities the opportunity to shape League policy on issues in which we are not yet involved, or even unaware.

Looking Forward, Looking Back

As this article is published, the League is receiving new resolutions for consideration at the conference next month. Thus, this article's purpose is twofold:

One, we would like to take this opportunity to update you on the progress of past resolutions.

Two, we strongly encourage your interest and participation in this process.

Many of the League's most important legislative achievements resulted from the Resolutions Committee. For instance, both Interest Arbitration reform and "State-Mandate/State-Pay" were results of the Resolutions Committee, and both took years to pass.

More recently, the League's advocacy of conference resolutions resulted in some high-profile legislative "wins" for municipal government and taxpayers.

The following is a brief overview of where we stand with some recent resolutions.

Resolution No. 2016-06 "Resolution Urging the State Legislature to Extend the 2% Cap on Police and Fire Arbitration Contract Awards" is currently the League's top legislative priority. If you recall, working closely with the New Jersey Association of Counties and the Conference of Mayors, the League helped advanced P.L. 2014, c. 11. This law reinstated the 2% cap on Interest Arbitration awards and provided needed relief for our taxpayers until the end of December 2017. With the Interest Arbitration cap set to expire at the end of the calendar year absent any legislative action, the League is again working with our partners to extend the cap. Otherwise municipalities will have the 2% property tax levy cap without a cap on Interest Arbitration awards.

The 2% cap on Interest Arbitration has proven to be an effective tool in curbing property taxes, and it must be extended on behalf of all property taxpayers.

Resolutions 2015-6 and 2013-15 called for the immediate and ongoing need for Substantial Investments in our Infrastructure. League Past Presidents Mayor Joseph Tempesta of West Caldwell, Mayor Brian Wahler of Piscataway, Mayor Timothy McDonough of Hope Township, and Montclair Mayor Robert Jackson took the lead in advocating on behalf of the League and municipal government. The TTF has been a major source of funding for local transportation projects for almost 30 years. And, after years of partnership with other interested stakeholders, a long-term reauthorization of the TTF with assurances of sufficient, sustainable, and dedicated funding for State and local needs was finally achieved in late 2016

Resolutions 2015-11 and 2014-01 "Resolution Urging Governor and Legislature to Recognize and Preserve Strength of Local Pension Funding When Considering the Recommendations of the Pension and Health Benefits Study Commission." The League has taken an active role in responding

to the Governor’s Pension and Health Benefit Study Commission Report, “A Roadmap to Resolution,” and this remains an ongoing policy priority.

Resolution 2014-02 “Permitting Limited Inter-Municipal Transfers of Retail Liquor Licenses” created a special Mayors Task Force, which is working closely with Legislators on a proposal that should be favorable to municipalities and help promote economic development. We hope to see movement on this bill later this year or in 2018.

Resolution 2014-05 “Resolution Calling Upon the Federal and State Government to Clarify Volunteer Positions Do Not Impact Retirement Benefits for Public Employees.” In 2014, the Division of Pensions and Benefits issued guidance on Post-Retirement Employment Restrictions. The guidance noted that there must be a “bona fide severance of employment,” a complete termination of the employee’s employment relationship with the employer for a period of at least 180 days, in order not to jeopardize the employee’s retirement benefits.

If an individual returns to public employment with the former employer, even as a volunteer, prior to satisfying the requirements of a bona fide severance from employment, the employee will be required to repay all retirement benefits received from the date of retirement and may be required to re-enroll in the same or different retirement system. As a result, public employees who volunteer as a firefighters or first aid workers have been required to resign as a volunteer in order to receive their retirement benefits.

There are currently two bills to address this problem. Senators Sarlo and Kean have introduced S-2107, which would permit a retired PERS or PFRS member to remain a volunteer firefighter, first aid worker, rescue squad worker, or emergency medical technician after retirement and still be considered to have a bona fide severance from employment. S-2107 unanimously passed the Senate. The Assembly companion, A-536, was amended on the Assembly floor to

ensure that a paid firefighter could not serve as a volunteer in the department in from which they retired. Assemblywoman Schepisi and Assemblymen Bucco, Auth, and Danielson are sponsoring A-536, which is waiting consideration by the full Assembly.

In addition to S-2107, Senator Van Drew is sponsoring S-2446, which would allow public employees in state-administered retirement systems who continue a preexisting volunteer relationship with their employer to continue their volunteer status without jeopardizing their pension. Assemblymen Dancer and Auth sponsor the companion bill A-3223. The bill awaits consideration by Senate State Government and Assembly State and Local Government committees, respectively.

The League supports both bills. Volunteers are the backbone of communities, providing services to the residents at no cost to taxpayers while freely giving of their time and expertise. Employees affected by the Division of Pensions ruling generally are at least 55 years of age. In their volunteer positions, they often serve as mentors to the new and younger members, typically providing guidance and direction.

While well intended, the Division of Pensions has created an unintended consequence which, if not changed, will impact every public employee who volunteers in the state and will not only drive up property taxes, but will also reduce the quality and level of essential public services. 🌱



BE HEARD: Share Your Resolutions

We encourage our member municipalities to submit their ideas for resolutions for consideration at the 2017 Annual Conference. The summary of a resolution should be provided to the League by October 6. The full draft of a resolution should be provided by October 20.

Questions can be directed to Mike Cerra at either mcerra@njslom.org or 609-695-3481 x120. 🌱

THE SOLUTION TO YOUR COMPANY'S THIRD PARTY CLAIM CHALLENGES

Inservco Insurance Services, Inc.



- ✓ **Offering Workers' Compensation, General Liability, Auto, Police Professional Liability Claim services, and more.**
- ✓ **A prominent leader in providing highest quality claims administration services throughout New Jersey for nearly 40 years.**
- ✓ **Offers a convenient office location in Lawrenceville, New Jersey.**
- ✓ **A subsidiary company of Penn National Insurance ensuring stability and excellence.**

Join the scores of New Jersey government centers, businesses, schools, and insurance program administrators who already enjoy the rewards of utilizing Inservco’s claim services.

Please contact us at 800-356-0438 for more about how your organization can take advantage of Inservco’s solutions.



LABOR RELATIONS

Paying Salary Steps on an Expired Collective Negotiations Agreement? Look at the Contract

By Joseph M. Hannon, Esq., Counsel, Genova Burns, LLC,
Labor Counsel, NJLM

In a highly anticipated decision, the New Jersey Supreme Court held that the issue of salary step increments is a mandatorily negotiable term and condition of employment that must be negotiated by the parties. The Supreme Court determined that the contractual language at issue in both matters mandated that the parties pay the salary increments on the expired agreements. Parties must therefore look at their collective negotiations agreement first before deciding whether it should pay increments. The Supreme Court decision did not rule upon the continued viability of the payment of increments on an expired guide where the collective negotiations agreement is silent on the issue thereby leaving that question unanswered going forward.

In the companion matters of Atlantic County and Bridgewater, the Public Employment Relations Commission (PERC) had previously abandoned the dynamic status quo doctrine, which obligated employers to maintain employment terms and conditions upon the expiration of a collective negotiations agreement, including payment of increments on expired salary guides. The doctrine had been interpreted to require public employers to pay employee increments for moving vertically along the salary guide when their collective negotiations agreements expired but an agreement on a successor had not been reached yet. PERC determined payment of such increments on an expired collective negotiations agreement did not need to be continued and was no longer a term and condition of employment. The main reason for this determination was the changing scope of public sector negotiations. When the doctrine was first created by PERC, the property tax levy, appropriations cap and the 2% Interest Arbitration cap on police and fire negotiations were not in effect. Accordingly, PERC found that the dynamic status quo requiring payment of increments on an expired contract served as a “disincentive to the prompt settlement of labor disputes.”

The PERC decisions were short-lived when the Appellate Division reversed both decisions in March 2016. The

Appellate Division essentially concluded that PERC exceeded its authority when it departed from the dynamic status quo doctrine. The court found that neither the Property Tax Levy Cap nor the Interest Arbitration cap preempted negotiations on the issue. It further ruled that PERC could not abandon the doctrine it previously created. It also reasoned that the parties negotiated agreements with the understanding that the doctrine would govern the expired period of the contract while parties were still negotiating. By overturning that doctrine as it applied to salary increments, it undermined the legitimate expectations of the parties.

“Accordingly, PERC found that the dynamic status quo requiring payment of increments on an expired contract served as a “disincentive to the prompt settlement of labor disputes.”

In reviewing the issue, the Supreme Court initially determined that salary step increments are a mandatorily negotiable term and condition of employment. This determination overturned the PERC decision in Bridgewater, which found it to be a non-negotiable issue. Having resolved that issue, the Supreme Court next determined whether the salary increment systems for Atlantic County and Bridgewater applied with the expired collective negotiations agreement.

The Supreme Court determined that it did not need to go further than the collective negotiations agreements to make this determination. While none of the collective negotiations agreements before the court explicitly addressed the payment of salary increments on an expired agreement, it focused on the provisions contained in all the contracts commonly referred to as “Retention of Existing Benefits Clauses.” The language in the Bridgewater contract provided, “this agreement shall

remain in full force and effect during collective negotiations between the parties beyond the date of expiration set forth herein until the parties have mutually agreed on a new agreement.”

In the Atlantic County contracts, similar provisions read “all provisions of this Agreement will continue in effect until a successor Agreement is negotiated,” and “all terms and conditions of employment, including any past or present benefits, practices or privileges which are enjoyed by the employees covered by this Agreement that have not been included in this Agreement shall not be reduced or eliminated and shall be continued in full force and effect.”

The Supreme Court determined that the parties could have negotiated different terms as evidenced by a single collective negotiations agreement from a school board it referenced in its decision.

The Supreme Court stated that if the clauses above did not appear in the respective collective negotiations

agreements that it then would have been required to consider the viability of the dynamic status quo doctrine. However, based on the contractual language, it reasoned it did not have to reach the Appellate Division’s conclusion that PERC could not abandon the doctrine.

Accordingly, while the judgments of the Appellate Division were affirmed, the reasoning applied differed. The Supreme Court concluded their analysis indicating that the “parties would be wise to include explicit language indicating whether a salary guide will continue beyond the contract’s expiration date.”

That last statement from the Supreme Court is the starting point for municipalities to determine whether it has to pay increments on an expired collective negotiations agreement on a going forward basis. The dynamic status quo has been in effect for approximately 40 years. As such, public entities have paid increments on expired agreements throughout that time. Public entities did

not rely upon language in the collective negotiations agreements, but rather paid it because the PERC law required it.

Therefore, it is doubtful that collective negotiations agreements contain any language addressing payment of increments on an expired agreement. Rather, it is likely and almost certain that a public entity’s collective negotiations agreements contain similar language that was contained in the Atlantic County and Bridgewater agreements regarding maintaining existing benefits.

If your agreement contains such language, then it is likely you will have to pay increments on an expired agreement unless you negotiate otherwise. If your contract does not contain such clauses, then it is open for debate, but considering the Appellate Division ruling, it would still be wise to negotiate specific language into future agreements.

Please consult with your counsel regarding how this decision impacts your municipality. 

Know the Law Governing Municipalities

From Gann Law Books - Preeminent Publisher of NJ Law

New Jersey Statutes TITLES 40 & 40A MUNICIPALITIES & COUNTIES

**Perfect For Municipal Offices That
Need Access To The Laws Of NJ**

*Complete in One Paperback Volume
Also Available Online at www.gannlaw.com*



NJ ZONING & LAND USE ADMINISTRATION

By William M. Cox

Revised & Updated By
Stuart R. Koenig (2011-12),
Jonathan Drill & Lisa John-Basta

- Organization and powers of municipal boards.
- Requirements for variance, site plan, subdivision and other applications.
- Hearing, decision and appeal procedure.
- Passage of zoning ordinances.
- Challenges to zoning ordinances.
- Potential liability of boards and board members.
- Fundamentals of environmental regulation

*With Full Text of The Municipal Land
Use Law (N.J.S. 40:55D)*

Also Available

NJ CLAIMS AGAINST PUBLIC ENTITIES

Comments & Annotations By
Harry A. Margolis and Robert Novack

NJ MUNICIPAL COURT PRACTICE

Michael S. Richmond & Keith J. Burns

NJ PUBLIC EDUCATION EMPLOYMENT LAW

By Maurice W. McLaughlin

NJ POLICE MANUAL



Now Also Available Online & as E-Books
With Full Text of Cases and Statutes a Tap Away



The Sharing Economy & Backyard Chickens

By Frank Marshall, Esq., NJLM Staff Attorney

Q Our town is interested in regulating the use of Uber, Air BnB, and other similar services that have cropped up with the emergence of the, “sharing economy” but worry we may not be authorized to do so. To what extent can our town control the use of these services?

A It is often the case that new technologies do not fit squarely within existing regulatory framework. This can lead to confusion and sometimes allows a new technology to operate completely unregulated until the regulatory functions of government catches up. The new technology that has expanded the sharing economy not only is an economic disrupter but has disrupted the legal landscape as well. So, with the rise of new technology comes the need for all levels of government to evaluate their laws and regulations.

First, ride sharing services such as Uber and Lyft are regulated exclusively by the state and municipalities are prohibited from passing any ordinance that would regulate such services. So, although a town may want to set their own guidelines on these services to meet their specific needs, they are prohibited from doing so. The regulation and state preemption comes by way of the recently enacted Transportation Network Company Safety and Regulatory Act, codified at *N.J.S.A. 39:5H*. Although the ride sharing service may be similar to a taxi service, State law has recognized them differently and has preempted local control over these services.

Unlike transportation network companies, regulation of home sharing services such as Air BnB has not been preempted by the State. The State has termed such services as, “transient space marketplaces.” Since the State has not preempted local rule, municipalities are free to regulate these services much like they would any other rental. However, while municipalities are able to regulate transient space marketplaces rentals much

like they would any other, they are unable to collect the various taxes and fees which could otherwise be assessed on traditional hotel and motel rentals.

Q Backyard chickens seem to be a hot trend in our town, but some residents are complaining. We don’t want to ban backyard chickens all together but we also don’t want them to be a nuisance to others. We are also concerned with enacting any regulation that we could run into trouble with the Right to Farm Act. How much can our town regulate backyard chickens?

A First, I think some clarity is needed on the Right to Farm Act. This Act applies only to certain commercial farms which fit within a narrow set of criteria. These criteria include minimum land size and revenue requirements, as well as needing to meet the eligibility requirements of the Farmland Assessment Act.

The purpose of the Right to Farm Act is to provide commercial farms with protection from nuisance lawsuits and restrictive local regulations to help ensure the continued operation of commercial farms within the state. Keeping these criteria in mind, it is unlikely that any resident who owns backyard chickens would qualify as a commercial farm under the Act and therefore can be regulated under municipal ordinance without running afoul (no pun intended) of the Right to Farm Act.

Second, the Right to Farm Act does not create an outright exemption from local regulations for commercial farms. While the Act gives eligible farms protection to continue certain

activities it is more accurate to say that the Act creates an exemption for commercial farms from overly burdensome local regulations. Perhaps more importantly the Act also created an alternative review forum for determining the applicability of local regulations on commercial farms. This forum also handles complaints against eligible commercial farms initiated by residents and municipalities.

A word on creating practical ordinances concerning backyard chickens: as with any local regulation an ordinance regarding backyard chickens must carefully balance the concerns of all residents. There are many arguments to be made which outline the benefits of backyard chickens but there are also many concerns which must be addressed in order to avoid having the chickens become a nuisance. Among those nuisance concerns are odors, noise, and the overall esthetics of having chicken coops in people's yards.

In 2011, a New Jersey town gained some national attention after it passed an ordinance which allowed for hens to be kept but banned the keeping of roosters due to the noise associated with the male birds. Although it banned the keeping of roosters the town did allow for a rooster to visit the hen house for a short period of time for mating purposes, as reproduction is important to many backyard chicken owners. Some have dubbed this, "chicken conjugal visits." As humorous as the town's ordinance may seem, it provides an ingenious solution to balance competing interests.

To sum up, your town is able to pass backyard chicken ordinances without running into issue with the Right to Farm Act. But, like with all ordinances, before passing any regulations on backyard chickens you should listen to the concerns from those on both sides of the argument. As one New Jersey town

has illustrated, no matter what the concerns. There is no one-size-fits-all ordinance or set of ordinances as each municipality has its own challenges that can require creative solutions. The ordinance library on the League website, njslom.com, includes a few sample ordinances from other municipalities which you may find helpful when drafting your own. 🗺



Interested in more Right to Farm information?

Attend the League Conference session **"Farmland Preservation & Right to Farm: Strategies to Succeed"** at 2 p.m., Nov. 16. 🌿

Broad experience, custom tailored to your legal needs



Legal representation isn't one size fits all. Your individual situation deserves personalized attention from the attorney best suited to your case. Call us today for your custom fitting.



DiFrancescoBateman
Tailor-made representation

DIFRANCESCO, BATEMAN, KUNZMAN, DAVIS, LEHRER & FLAUM, P.C.

Attorneys at Law | 15 Mountain Boulevard, Warren, New Jersey 07059

Phone: (908) 757-7800 Fax: (908) 757-8039 Web: www.dbnjlaw.com Blog: www.dbnjlawblog.com

GOLD DOME



A New Season: Summer's Lessons

Benjamin Dworkin, Ph.D., Assistant Professor of Political Science (Adjunct);
Director of the Rebovich Institute for NJ Politics at Rider University

The fall season is upon us, but what a summer it was! A budget impasse led to a state shutdown in another sign of how easily the dysfunction of Washington can spread. The lessons from this embarrassing episode will shape the future of New Jersey politics.

Despite having a 15% approval rating with only a few months left in his term, Governor Chris Christie continues to use his wide array of constitutional powers with great effectiveness.

The state budget, for example, is developed by his administration. The legislature's ability to make more than marginal changes is limited. And even then, the governor has a line item veto, allowing him to reduce spending and redact language for anything he wants. Christie has the final say.

For seven years, as entrenched Democratic legislative majorities have faced off with the Republican governor on the budget, the changes Democrats proposed would, generally speaking, be put into three categories.

First, there were items that the legislature demanded and for which they came to agreements, sometimes involving non-budget items, with Christie. Everyone knew the governor would leave these items in the final budget.

Second, there were budgetary items requested by Democrats that were in political purgatory. No agreement was reached so it was up to the governor as to whether they stayed or were eliminated.

The third category were items that the Democrats put in to the budget, usually to appeal to some core constituency, but that everyone understood would be vetoed by the governor. Funding for women's health clinics like Planned Parenthood is the best example. Democrats certainly supported the funding, but Christie would never allow that to happen, and Democrats knew it.

What made 2017 different was that Christie offered the Democrats a grand bargain. He would take everything in the second category and move it to the first. This was no small concession, especially because Senate President Steve Sweeney

and Assembly Speaker Vincent Prieto, after battling for months over the inequities of the school funding formula, agreed to add \$181 million for public schools in the budget. Democrats also included more than \$100 million more in other priority spending items.

The governor was ready to agree to it all, a dramatic departure from previous years, but demanded two things in return.

First, he wanted to shift the state's lottery to the pension

“ In his remaining time, Christie can still impose his agenda on Trenton, even as many are more than ready to deal with his successor.”

system. Essentially, this means that the woefully underfunded state pension system will now automatically receive the lottery revenue (about \$1 billion annually these days) that had been going to the general fund. As the Democrats were ready to put at least \$1 billion into the system from the general fund, the move was uncontroversial. The money was simply coming out of one pocket rather than the other.

Second, Christie sought to have Horizon/Blue Cross-Blue Shield, the state's largest health care insurer, pay \$300 million to help fight the state's opioid epidemic. The pushback from Horizon and its allies was fierce and, for many observers, it was always murky as to why the governor pursued this particular cause with such vigor. In the end, the insurer agreed to become more transparent in its filings and distribute “excess” reserves to its policyholders, not the state.

Of course, until the final agreement was reached, the state shut down for several days, causing endless consternation for more than few of New Jersey's 8.9 million residents. The

shutdown's most indelible image for most New Jerseyans—indeed, most Americans—was Governor Christie sitting on a state beach while others were closed.

Rehashing the past serves a purpose because there are political lessons for the future.

First, the governor is still the governor. Historically low approval ratings do not diminish his constitutional powers. In his remaining time, Christie can still impose his agenda on Trenton, even as many are more than ready to deal with his successor.

Second, a shutdown may well become the new normal. Accepting what was once unacceptable is part of why the US Congress is so dysfunctional. The deterioration of the norm is now infiltrating New Jersey. This is the second shutdown we've had in 11 years, and it will be easier to accept—and more likely—in the future.

Third, legislative leadership matters. The efforts by Prieto and Sweeney reflected who they are as individuals as

much as their titles. Different people in these roles would have given New Jersey a very different outcome.

Prieto, already facing a serious, organized challenge to his speakership

“ Rehashing the past serves a purpose because there are political lessons for the future.”

from Assemblyman Craig Coughlin, was steadfast in his refusal to consider the Horizon legislation before the budget itself, as Christie and others were insisting. For days, he held his ground

despite intense political pressure, including widely-circulated rumors that his detractors in the Democratic caucus would join with Republicans to force a special election and remove him as Speaker. While the shutdown might not help make the difference in the next leadership election—scheduled for January when the new legislature is sworn in—it certainly burnished Prieto's reputation as a resolute leader who can stand up to Christie.

Unlike Prieto, Sweeney had no qualms about voting on the Horizon legislation before the budget. He also clearly understood the power retained by the governor and the historical significance of Christie's offer. He was the key player to bring Horizon's CEO Robert Marino to the table and broker the peace. Though he faces a more-challenging-than-usual reelection campaign this November—largely because of a bitter battle with the NJ Education Association—Sweeney remains a dominant realist in Trenton. 🗳

Download Now!
Annual Conference App
 for 2017

Download on the App Store | GET IT ON Google Play | HTML

Visit your app store to download.

Look for

NJLM 2017 ANNUAL CONFERENCE

PHOENIX ADVISORS, LLC
 Exclusive App Sponsor

Session Schedule
Exhibit Floorplan
Search by CEU's
Search by Speakers



Business Directory



Alaimo Group Consulting Engineers

200 HIGH STREET, MOUNT HOLLY, NJ 08060
Tel: 609-267-8310 Fax: 609-845-0300

2 MARKET STREET, PATERSON, NJ 07501
Tel: 973-523-6200 Fax: 973-523-1765

www.alaimogroup.com

THE BUZAK LAW GROUP, LLC Attorneys at Law



MONTVILLE OFFICE PARK
150 RIVER ROAD SUITE N-4
MONTVILLE, NEW JERSEY 07045

PHONE: (973) 335-0600 FAX: (973) 335-1145
BLG@BUZAKLAWGROUP.COM



AMY S. GREENE ENVIRONMENTAL CONSULTANTS, INC.

- Wetland Delineation
- Environmental Permitting
- Wetland Mitigation
- Endangered Species Surveys
- Vegetation & Wildlife Surveys
- Site Plan Review
- Environmental Resource Inventory
- Reforestation Plans
- Environmental Construction Monitoring

4 Walter E. Foran Blvd.
Suite 209
Flemington, NJ 08822
908-788-9676

www.amygreene.com mail@amygreene.com

CONTRACTORS | CONSTRUCTION MANAGERS

JINGOLI

David DeVecchio, Business Development
ddelvecchio@jingoli.com

100 Lenox Drive, Suite 100 | Lawrenceville, New Jersey 08648
P: 609.896.3111 | F: 609.219.0799
www.jingoli.com

BOSWELL ENGINEERING

Engineers | Planners | Surveyors | Scientists



330 PHILLIPS AVENUE
SOUTH HACKENSACK, NJ 07606-1722

P - (201) 641-0770
E-mail: marketing@boswellengineering.com

WWW.BOSWELLENGINEERING.COM

"93 Years of Engineering Excellence"

- ◆ Civil Engineering
- ◆ Structural Engineering
- ◆ Surveying & Mapping
- ◆ Land Planning
- ◆ Landscape Architecture
- ◆ Construction Management and Construction Inspection

301 Gibraltar Drive
Suite 2A
Morris Plains,
New Jersey 07950
973-377-8500
www.kellirk.com



"Satisfaction By Design"

Keller & Kirkpatrick, Inc.

BRINKERHOFF

ENVIRONMENTAL SERVICES, INC.



Robert P. Sobol
Manager, Client Services

732.223.2225 ■ BrinkEnv.com

MANASQUAN ■ MEDFORD ■ NEWARK

Bruce D. Linger, CFP®, CRPC®, CCFSTM
Member, The Resource Group



Lincoln Financial Advisors Corp.
61 South Paramus Road, Suite 425
Paramus, NJ 07652
phone 201 556-4500
direct 201 556-4564
toll free 800 445-2448 Ext. 4564
fax 201 556-4511
cell 908 510-6069

www.goforanswers.com
www.HeroPlusProgram.com

Bruce.Linger@LFG.com



MASER
CONSULTING P.A.

Engineers & Design Professionals

877.627.3772 | maserconsulting.com



NEGLIA
ENGINEERING ASSOCIATES

Civil Engineering
Municipal Engineering
Traffic Engineering
Planning
Land Surveying
Construction Management

Michael J. Neglia, P.E., P.L.S., P.P
President

34 Park Avenue
P.O. Box 426
Lyndhurst, NJ 07071

Tel: 201.939.8805
Fax: 201.939.3935

mneglia@negliaengineering.com
www.negliaengineering.com



MCMAHON
TRANSPORTATION ENGINEERS & PLANNERS

Highways, Streets & Structures
Traffic & Parking
Transit
Signals & ITS
Walking & Biking
GIS & Technology

Transportation Solutions
Building Better Communities

www.McMahonAssociates.com | 609.585.5745
4573 S. Broad St., Suite 200, Yardville, NJ 08620



USA
PHONE.COM
(856) 761-1000

The Most Cost Efficient BUSINESS Phone Systems. Period.

Connect with New Jersey's municipal market



nj municipalities
Official Publication of the New Jersey State League of Municipalities
Celebrating 100 Years



NJLM
New Jersey State League
of Municipalities

- ✓ **Advertise in NJ Municipalities**
Put your message directly into the hands of local governments each month. Over 6,355 print & digital readers throughout all 21 counties.
njslom.org/advertise
- ✓ **Advertise on NJLM's website**
Increase your website traffic by placing a link directly to your site from NJLM's website. Local government officials & employees rely on NJLM daily for information, job listings and resource centers.
njslom.org/advertiseonline
- ✓ **Annual Conference Exhibiting & Sponsorships**
Showcase your products & services, & network with 16,000+ attendees. The NJLM Conference offers 3 days of 100+ educational sessions & 700+ exhibitors.
njslom.org/exhibit
- ✓ **League Supporter Program**
A program offering businesses a way to show their support of NJLM's mission and local government in NJ.
njslom.org/supporters

To advertise in this Business Directory: Contact Taran B. Samhammer at tsamhammer@njslom.org or (609) 695-3481 x124.

Around the State



Working at Playing

More than 200 local volunteers joined forces on Friday, Aug. 18, to give Trenton's kids a new playground from the ground up at Foundation Academy Charter School. In addition to the build, more than \$100,000 in sports equipment was donated to community organizations, including Foundation Academy Charter School, Trenton Public Schools, City of Trenton Recreation Division, Boys & Girls Clubs of Mercer County, and Catholic Youth Organization of Mercer County.

The playground project and sports equipment donation was made possible by Let's Play, an initiative by Dr Pepper Snapple Group (DPS) and Bai, and its nonprofit partners KaBOOM! and Good Sports.

Here, Trenton Mayor Eric E. Jackson cuts the ribbon on the newly built playground with some of the youngsters who will enjoy the donation well into the future. 📍

NJLM Supporters



The New Jersey State League of Municipalities would like to thank its supporters, who value their partnership with the 565 municipalities of New Jersey. For information about the League's sponsorship program, please contact Donna Baltz at 609-695-3481, Ext. 127 or dbaltz@njslom.org.



GOLD LEVEL

Atlantic City Electric
New Jersey American Water
Northfield Bank
Walmart

SALTDogg™ MUNICIPAL DUMP SPREADER



Combines the practicality of a dump body with the convenience of a conveyor or auger spreader.

- Offered in 9'-15' lengths with 36" sides and a 48" tailgate
- Unique, roll-formed sides and cross memberless floor provides excellent material flow
- 320-440 gallon liquid capacity
- Available with conveyor or dual augers



EMEX™ Reverse Auctions: A Leader in Saving Money on Energy Costs for New Jersey's Municipalities, Schools and Utility Authorities

For New Jersey Government Agencies, EMEX has:

- Helped Save Tens of Millions of Dollars
- Facilitated Over 350 Electricity & Natural Gas Contracts
- Served More Than 1.5 Billion kWh



Start a free consultation today and see how much EMEX can reduce your local government's electricity and natural gas bills.

1 877 459 4728
EnergyMarketExchange.com/njgov



EMEX
Power Savings, Simplified.